| Millions of Dollars | 2017 |  |  |  |  |  |  |  |  |  | 2018 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Total |  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Total |  |
| Sales and other operating revenues: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Olefins \& Polyolefins - Americas | \$ | 2,509 | \$ | 2,444 | \$ | 2,347 | \$ | 2,704 | \$ | 10,004 | \$ | 2,646 | \$ | 2,542 | \$ | 2,770 | \$ | 2,450 | \$ | 10,408 |
| Olefins \& Polyolefins - EAI |  | 2,510 |  | 2,486 |  | 2,640 |  | 2,582 |  | 10,218 |  | 2,960 |  | 2,900 |  | 2,643 |  | 2,335 |  | 10,838 |
| Intermediates \& Derivatives |  | 2,150 |  | 2,014 |  | 2,077 |  | 2,231 |  | 8,472 |  | 2,343 |  | 2,584 |  | 2,509 |  | 2,152 |  | 9,588 |
| Advanced Polymer Solutions |  | 712 |  | 751 |  | 731 |  | 728 |  | 2,922 |  | 838 |  | 833 |  | 1,039 |  | 1,314 |  | 4,024 |
| Refining |  | 1,353 |  | 1,713 |  | 1,670 |  | 2,112 |  | 6,848 |  | 2,257 |  | 2,569 |  | 2,499 |  | 1,832 |  | 9,157 |
| Technology |  | 120 |  | 107 |  | 98 |  | 125 |  | 450 |  | 115 |  | 182 |  | 171 |  | 115 |  | 583 |
| Other/Eliminations |  | (924) |  | $(1,112)$ |  | $(1,047)$ |  | $(1,347)$ |  | $(4,430)$ |  | $(1,392)$ |  | $(1,404)$ |  | $(1,476)$ |  | $(1,322)$ |  | $(5,594)$ |
| Continuing Operations | \$ | 8,430 | \$ | 8,403 | \$ | 8,516 | \$ | 9,135 | \$ | 34,484 | \$ | 9,767 | \$ | 10,206 | \$ | 10,155 | \$ | 8,876 | \$ | 39,004 |
| Operating income (loss): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Olefins \& Polyolefins - Americas | \$ | 544 | \$ | 713 | \$ | 473 | \$ | 652 | \$ | 2,382 | \$ | 629 | \$ | 543 | \$ | 572 | \$ | 507 | \$ | 2,251 |
| Olefins \& Polyolefins - EAI |  | 322 |  | 454 |  | 367 |  | 165 |  | 1,308 |  | 281 |  | 245 |  | 141 |  | 15 |  | 682 |
| Intermediates \& Derivatives |  | 269 |  | 270 |  | 329 |  | 334 |  | 1,202 |  | 408 |  | 569 |  | 431 |  | 308 |  | 1,716 |
| Advanced Polymer Solutions |  | 94 |  | 120 |  | 117 |  | 74 |  | 405 |  | 114 |  | 112 |  | 48 |  | 55 |  | 329 |
| Refining |  | (70) |  | (21) |  | 10 |  | 59 |  | (22) |  | 15 |  | 58 |  | 38 |  | (139) |  | (28) |
| Technology |  | 50 |  | 39 |  | 36 |  | 58 |  | 183 |  | 46 |  | 100 |  | 88 |  | 50 |  | 284 |
| Other |  | 1 |  | 2 |  | - |  | (1) |  | 2 |  | 1 |  | (1) |  | (1) |  | (2) |  | (3) |
| Continuing Operations | \$ | 1,210 | \$ | 1,577 | \$ | 1,332 | \$ | 1,341 | \$ | 5,460 | \$ | 1,494 | \$ | 1,626 | \$ | 1,317 | \$ | 794 | \$ | 5,231 |
| Depreciation and amortization: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Olefins \& Polyolefins - Americas | \$ | 116 | \$ | 106 | \$ | 104 | \$ | 107 | \$ | 433 | \$ | 106 | \$ | 109 | \$ | 111 | \$ | 116 | \$ | 442 |
| Olefins \& Polyolefins - EAI |  | 51 |  | 51 |  | 54 |  | 54 |  | 210 |  | 56 |  | 52 |  | 50 |  | 50 |  | 208 |
| Intermediates \& Derivatives |  | 69 |  | 68 |  | 69 |  | 73 |  | 279 |  | 73 |  | 72 |  | 71 |  | 71 |  | 287 |
| Advanced Polymer Solutions |  | 10 |  | 8 |  | 7 |  | 10 |  | 35 |  | 8 |  | 9 |  | 22 |  | 30 |  | 69 |
| Refining |  | 40 |  | 44 |  | 49 |  | 44 |  | 177 |  | 46 |  | 46 |  | 45 |  | 55 |  | 192 |
| Technology |  | 10 |  | 9 |  | 11 |  | 10 |  | 40 |  | 10 |  | 12 |  | 10 |  | 11 |  | 43 |
| Continuing Operations | \$ | 296 | \$ | 286 | \$ | 294 | \$ | 298 | \$ | 1,174 | \$ | 299 | \$ | 300 | \$ | 309 | \$ | 333 | \$ | 1,241 |
| EBITDA: ${ }^{(a)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Olefins \& Polyolefins - Americas | \$ | 706 | \$ | 833 | \$ | 591 | \$ | 769 | \$ | 2,899 | \$ | 756 | \$ | 671 | \$ | 704 | \$ | 631 | \$ | 2,762 |
| Olefins \& Polyolefins - EAI |  | 442 |  | 597 |  | 599 |  | 289 |  | 1,927 |  | 419 |  | 355 |  | 262 |  | 127 |  | 1,163 |
| Intermediates \& Derivatives |  | 339 |  | 339 |  | 402 |  | 410 |  | 1,490 |  | 486 |  | 642 |  | 504 |  | 379 |  | 2,011 |
| Advanced Polymer Solutions |  | 104 |  | 128 |  | 124 |  | 82 |  | 438 |  | 123 |  | 121 |  | 70 |  | 86 |  | 400 |
| Refining |  | (30) |  | 25 |  | 58 |  | 104 |  | 157 |  | 63 |  | 104 |  | 84 |  | (84) |  | 167 |
| Technology |  | 60 |  | 48 |  | 47 |  | 68 |  | 223 |  | 56 |  | 113 |  | 98 |  | 61 |  | 328 |
| Other |  | (4) |  | - |  | - |  | 4 |  | - |  | 10 |  | 4 |  | 10 |  | 12 |  | 36 |
| Continuing Operations | \$ | 1,617 | \$ | 1,970 | \$ | 1,821 | \$ | 1,726 | \$ | 7,134 | \$ | 1,913 | \$ | 2,010 | \$ | 1,732 | \$ | 1,212 | \$ | 6,867 |
| Capital, turnarounds and IT deferred spending: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Olefins \& Polyolefins - Americas | \$ | 201 | \$ | 178 | \$ | 161 | \$ | 201 | \$ | 741 | \$ | 242 | \$ | 311 | \$ | 247 | \$ | 279 | \$ | 1,079 |
| Olefins \& Polyolefins - EAI |  | 37 |  | 24 |  | 34 |  | 68 |  | 163 |  | 58 |  | 40 |  | 58 |  | 92 |  | 248 |
| Intermediates \& Derivatives |  | 77 |  | 107 |  | 79 |  | 69 |  | 332 |  | 68 |  | 80 |  | 100 |  | 161 |  | 409 |
| Advanced Polymer Solutions |  | 11 |  | 9 |  | 14 |  | 21 |  | 55 |  | 15 |  | 10 |  | 16 |  | 21 |  | 62 |
| Refining |  | 84 |  | 79 |  | 21 |  | 29 |  | 213 |  | 36 |  | 45 |  | 47 |  | 122 |  | 250 |
| Technology |  | 7 |  | 6 |  | 8 |  | 11 |  | 32 |  | 8 |  | 9 |  | 12 |  | 19 |  | 48 |
| Other |  | 4 |  | 4 |  | 1 |  | 2 |  | 11 |  | 2 |  | 1 |  | 2 |  | 4 |  | 9 |
| Continuing Operations | \$ | 421 | \$ | 407 | \$ | 318 | \$ | 401 | \$ | 1,547 | \$ | 429 | \$ | 496 | \$ | 482 | \$ | 698 | \$ | 2,105 |

(a) See Table 7 for the reconciliation of EBITDA to net income.

## Olefins and Polyolefins - Americas

## Volumes (million pounds)

Ethylene produced
Propylene produced
Polyethylene sold
Polypropylene sold
Benchmark Market Prices
West Texas Intermediate crude oil (USD per barrel)
Light Louisiana Sweet ("LLS") crude oil (USD per barrel)
Houston Ship Channel natural gas (USD per million BTUs)
U.S. weighted average cost of ethylene production (cents/pound)
U.S. ethylene (cents/pounds)
U.S. polyethylene [high density] (cents/pound)
U.S. propylene (cents/pound)
U.S. polypropylene [homopolymer] (cents/pound)

## Olefins and Polyolefins - Europe, Asia, International

Ethylene produced
Propylene produced
Polyethylene sold

Polyethylene sold
Polypropylene sold
Benchmark Market Prices (€0.01 per pound)
Western Europe weighted average cost of ethylene production
Western Europe ethylene
Western Europe polyethylene [high density]
Western Europe propylene
Western Europe polypropylene [homopolymer]

## Intermediates and Derivatives

Volumes (million pounds unless otherwise indicated)
Propylene oxide and derivatives
Intermediate Chemicals:
Ethylene oxide and derivatives
Styrene monomer
Acetyls

| 2017 |  |  |  |  | 2018 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 | Q3 | Q4 | Total |
| 2,486 | 2,606 | 2,088 | 2,442 | 9,622 | 2,470 | 2,481 | 2,482 | 2,484 | 9,917 |
| 597 | 821 | 671 | 724 | 2,813 | 617 | 601 | 747 | 817 | 2,782 |
| 1,533 | 1,404 | 1,454 | 1,468 | 5,859 | 1,463 | 1,443 | 1,448 | 1,390 | 5,744 |
| 543 | 528 | 511 | 496 | 2,077 | 505 | 510 | 493 | 451 | 1,959 |
| 51.78 | 48.15 | 48.20 | 55.30 | 50.85 | 62.94 | 67.99 | 69.71 | 59.09 | 64.93 |
| 53.39 | 50.17 | 51.67 | 60.94 | 54.02 | 65.84 | 73.14 | 74.27 | 66.57 | 69.96 |
| 2.96 | 3.14 | 2.92 | 2.87 | 2.97 | 3.12 | 2.88 | 2.97 | 3.84 | 3.20 |
| 11.8 | 12.5 | 16.1 | 16.2 | 14.2 | 14.8 | 15.5 | 20.7 | 17.3 | 17.1 |
| 33.1 | 31.9 | 31.9 | 33.5 | 32.6 | 30.3 | 26.4 | 30.1 | 29.9 | 29.2 |
| 57.3 | 59.0 | 60.7 | 67.5 | 61.1 | 62.7 | 63.0 | 62.0 | 61.0 | 62.2 |
| 47.2 | 41.0 | 41.7 | 49.0 | 44.7 | 53.0 | 52.0 | 60.0 | 50.7 | 53.9 |
| 66.2 | 59.0 | 60.2 | 68.7 | 63.5 | 73.0 | 74.3 | 83.0 | 73.7 | 76.0 |

Oxyfuels and Related Products:
TBA intermediates
MTBE/ETBE (million gallons)
Benchmark Market Margins (cents per gallon)
MTBE - Northwest Europe

## Advanced Polymer Solutions <br> \section*{$\frac{\text { Volumes (million pounds) }}{\text { Compounding \& Solutions }}$}

Advanced Polymers
Refining
Volumes (thousands of barrels per day)
Heavy crude oil processing rates
Benchmark Market Margins
Light crude oil - 2-1-1
Light crude oil - Maya differential
ere: LYB and third party consultants
Source: LYB and third party consultants
Note: Benchmark market prices for U.S. and Western Europe polyethylene and polypropylene reflect discounted prices. Volumes presented represent third party sales of selected key products.

## Millions of dollars

Sales and other operating revenues
Cost of sales
Selling, general and administrative expenses ${ }^{(a)}$
Research and development expenses
Operating income
Income from equity investments
Interest expense, net ${ }^{(\mathrm{b})}$
Other income, net ${ }^{(\mathrm{c})}$
Income from continuing operations before income taxes ${ }^{(b)(c)}$
Provision for (benefit from) income taxes ${ }^{(\mathrm{d})}$
Income from continuing operations ${ }^{(\mathrm{e})}$
Loss from discontinued operations, net of tax Net income ${ }^{(e)}$
Redeemable noncontrolling interests dividends
Net loss attributable to non-controlling interests
Net income attributable to Company shareholders ${ }^{(d)}$

| 2017 |  |  |  |  |  |  |  |  |  | 2018 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q1 |  | Q2 |  | Q3 |  | Q4 |  | Total |  | Q1 |  | Q2 | Q3 |  | Q4 |  | Total |  |
| \$ | 8,430 |  | \$ 8,403 |  | \$ 8,516 | \$ | 9,135 |  | \$ 34,484 | \$ | 9,767 | \$ 10,2068,290 | \$ | 10,155 | \$ | 8,876 | \$ | 39,004 |
|  | 6,991 |  | 6,601 |  | 6,939 |  | 7,528 |  | 28,059 |  | 8,012 |  | 8,499 |  | 7,728 |  | 32,529 |  |
|  | 204 |  | 200 |  | 218 |  | 237 |  | 859 |  | 233 | 261 |  | 309 |  | 326 |  | 1,129 |
|  | 25 |  | 25 |  | 27 |  | 29 |  | 106 |  | 28 | 29 |  | 30 |  | 28 |  | 115 |
|  | 1,210 |  | 1,577 |  | 1,332 |  | 1,341 |  | 5,460 |  | 1,494 | 1,626 |  | 1,317 |  | 794 |  | 5,231 |
|  | 81 |  | 78 |  | 81 |  | 81 |  | 321 |  | 96 | 68 |  | 89 |  | 36 |  | 289 |
|  | (201) |  | (91) |  | (89) |  | (86) |  | (467) |  | (80) | (76) |  | (76) |  | (83) |  | (315) |
|  | 30 |  | 29 |  | 114 |  | 6 |  | 179 |  | 24 | 16 |  | 17 |  | 49 |  | 106 |
|  | 1,120 |  | 1,593 |  | 1,438 |  | 1,342 |  | 5,493 |  | 1,534 | 1,634 |  | 1,347 |  | 796 |  | 5,311 |
|  | 315 |  | 459 |  | 380 |  | (556) |  | 598 |  | 303 | (21) |  | 232 |  | 99 |  | 613 |
|  | 805 |  | 1,134 |  | 1,058 |  | 1,898 |  | 4,895 |  | 1,231 | 1,655 |  | 1,115 |  | 697 |  | 4,698 |
|  | (8) |  | (4) |  | (2) |  | (4) |  | (18) |  | - | (1) |  | (2) |  | (5) |  | (8) |
|  | 797 |  | 1,130 |  | 1,056 |  | 1,894 |  | 4,877 |  | 1,231 | 1,654 |  | 1,113 |  | 692 |  | 4,690 |
|  | - |  | - |  | - |  | - |  | - |  | - | - |  | - |  | (2) |  | (2) |
|  | - |  | 1 |  | 1 |  | - |  | 2 |  | - | - |  | - |  | - |  | - |
| \$ | 797 | \$ | 1,131 | \$ | 1,057 | \$ | 1,894 | \$ | 4,879 | \$ | 1,231 | \$ 1,654 | \$ | 1,113 | \$ | 690 | \$ | 4,688 |

(a) The third and fourth quarters of 2018 include a pre-tax charges of $\$ 53$ million and $\$ 20$ million, respectively, for acquisition-related transaction and integration costs associated with our acquisition of A. Schulman.
(b) Includes pre-tax charges totaling $\$ 113$ million in the first quarter of 2017 related to the redemption of $\$ 1,000$ million aggregate principal amount of our then outstanding $5 \%$ Senior Notes due 2019.
(c) Includes a pre-tax gain of $\$ 36$ million in the fourth quarter of 2018 on the sale of our carbon black subsidiary in France. Includes a pre-tax gain of $\$ 31$ million in the first quarter of 2017 on the sale of a portion of our Lake Charles, Louisiana site, which was used as a logistics terminal, and a pre-tax gain of $\$ 108$ million in the third quarter of 2017 on the sale of our interest in Geosel.
(d) The fourth quarter of 2017 includes an $\$ 819$ million non-cash tax benefit related to the lower federal income tax rate resulting from the U.S. Tax Cuts and Jobs Act enacted in

December 2017. The second quarter of 2018 includes a $\$ 346$ million benefit related to $\$ 288$ million of previously unrecognized tax benefits and the release of $\$ 58$ million of associated accrued interest.
(e) The first quarter of 2017 includes after-tax charges totaling $\$ 106$ million related to the redemption of $\$ 1,000$ million aggregate principal amount of our then outstanding $5 \%$ Senior Notes due 2019. The third quarter of 2017 includes a $\$ 103$ million after-tax gain on the sale of our interest in Geosel. The fourth quarter of 2017 includes an $\$ 819$ million non-cash tax benefit discussed above. The third quarter of 2018 includes a $\$ 42$ million after-tax charge for acquisition-related transaction and integration costs associated with our acquisition of A. Schulman

| Millions of Dollars (except share data) | 2017 |  |  |  |  |  |  |  |  |  | 2018 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q1 | Q2 |  | Q3 |  | Q4 |  | Total |  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Total |  |
| Pretax charges (benefits): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tax benefit due to change in tax law from the U.S.Tax Cuts and Jobs Act |  | - | \$ | - | \$ | - | \$ | (819) | \$ | (819) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Tax benefit from release of previously unrecognized tax benefits and associated accrued interest |  | - |  | - |  | - |  | - |  | - |  | - |  | (346) |  | - |  | - |  | (346) |
| Acquisition-related costs - A. Schulman |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 53 |  | 20 |  | 73 |
| Charges and premiums related to redemption of debt |  | 113 |  | - |  | - |  | - |  | 113 |  | - |  | - |  | - |  | - |  | - |
| Gain on sale of interest in Geosel |  | - |  | - |  | (108) |  | - |  | (108) |  | - |  | - |  | - |  | - |  | - |
| Total pretax charges (benefits) |  | 113 |  | - |  | (108) |  | (819) |  | (814) |  | - |  | (346) |  | 53 |  | 20 |  | (273) |
| Provision for (benefit from) income taxes related to these items |  | (7) |  | - |  | 5 |  | - |  | (2) |  | - |  | - |  | (11) |  | (5) |  | (16) |
| After-tax effect of net charges (benefits) |  | 106 | \$ | - | \$ | (103) | \$ | (819) | \$ | (816) | \$ | - | \$ | (346) | \$ | 42 | \$ | 15 | \$ | (289) |
| Effect on diluted earnings per share |  | (0.26) | \$ | - | \$ | 0.26 | \$ | 2.07 | \$ | 2.05 | \$ | - | \$ | 0.88 | \$ | (0.11) | \$ | (0.04) | \$ | 0.74 |


| Millions of dollars | 2017 |  |  |  |  |  |  |  |  |  | 2018 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Total |  | Q1 |  | Q2 |  | Q3 | Q4 |  | Total |  |
| Net cash provided by operating activities ${ }^{(a)}$ | \$ | 678 | \$ | 1,560 | \$ | 1,486 | \$ | 1,482 | \$ | 5,206 | \$ | 1,006 | \$ | 1,727 | 1,441 | \$ | 1,297 | \$ | 5,471 |
| Net cash used in investing activities ${ }^{(\mathrm{b})}$ |  | (541) |  | (513) |  | (200) |  | (502) |  | $(1,756)$ |  | (189) |  | (400) | $(2,312)$ |  | (658) |  | $(3,559)$ |
| Net cash used in financing activities ${ }^{(\text {a) }}$ |  | (537) |  | (822) |  | (832) |  | (668) |  | $(2,859)$ |  | (520) |  | (745) | (977) |  | (766) |  | $(3,008)$ |

(a) In the second quarter of 2017, the early adoption of ASU 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments resulted in the reclassification of cash flows related to debt extinguishment costs incurred in the first quarter of 2017 from operating to financing activities cash flows.
(b) Also in the second quarter of 2017, the early retrospective adoption of ASU 2016-18, Statement of Cash Flows: Restricted Cash requires the inclusion of restricted cash and restricted cash equivalents in the cash and cash equivalents balances in our Statement of Cash Flows. The third quarter of 2018 includes a cash outflow of $\$ 1,776$ million for the acquisition of A. Schulman, net of cash acquired and a liability deemed as a component of the purchase price.

| Millions of dollars | $\underset{2017}{\text { March 31, }}$ |  | $\begin{gathered} \text { June 30, } \\ 2017 \end{gathered}$ |  | $\underset{2017}{\text { September 30, }}$ |  | ${ }_{2017}^{\text {December 31, }^{21,}}$ |  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2018 \end{gathered}$ |  | $\underset{2018}{\substack{\text { September } 30,}}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 485 | \$ | 734 | \$ | 1,204 | \$ | 1,523 | \$ | 1,840 | \$ | 2,384 | \$ | 521 | \$ | 332 |
| Restricted cash |  | 1 |  | 6 |  | 7 |  | 5 |  | - |  | 2 |  | 11 |  | 69 |
| Short-term investments |  | 1,176 |  | 1,278 |  | 1,295 |  | 1,307 |  | 1,042 |  | 933 |  | 944 |  | 892 |
| Accounts receivable, net |  | 3,292 |  | 3,086 |  | 3,275 |  | 3,539 |  | 3,859 |  | 3,889 |  | 4,087 |  | 3,503 |
| Inventories |  | 3,875 |  | 4,007 |  | 4,177 |  | 4,217 |  | 4,257 |  | 4,096 |  | 4,596 |  | 4,515 |
| Prepaid expenses and other current assets |  | 852 |  | 964 |  | 1,104 |  | 1,147 |  | 1,070 |  | 1,045 |  | 1,224 |  | 1,255 |
| Total current assets |  | 9,681 |  | 10,075 |  | 11,062 |  | 11,738 |  | 12,068 |  | 12,349 |  | 11,383 |  | 10,566 |
| Property, plant and equipment, net |  | 10,361 |  | 10,551 |  | 10,737 |  | 10,997 |  | 11,249 |  | 11,310 |  | 12,022 |  | 12,477 |
| Investments and long-term receivables: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment in PO joint ventures |  | 409 |  | 423 |  | 428 |  | 420 |  | 424 |  | 429 |  | 440 |  | 469 |
| Equity investments |  | 1,672 |  | 1,595 |  | 1,644 |  | 1,635 |  | 1,767 |  | 1,599 |  | 1,688 |  | 1,611 |
| Other investments and long-term receivables |  | 20 |  | 18 |  | 19 |  | 17 |  | 22 |  | 22 |  | 20 |  | 23 |
| Goodwill |  | 531 |  | 559 |  | 570 |  | 570 |  | 578 |  | 562 |  | 1,819 |  | 1,814 |
| Intangible assets, net |  | 517 |  | 499 |  | 480 |  | 568 |  | 567 |  | 528 |  | 982 |  | 965 |
| Other assets |  | 577 |  | 398 |  | 303 |  | 261 |  | 221 |  | 224 |  | 342 |  | 353 |
| Total assets | \$ | 23,768 | \$ | 24,118 | \$ | 25,243 | \$ | 26,206 | \$ | 26,896 | \$ | 27,023 | \$ | 28,696 | \$ | 28,278 |
| Current maturities of long-term debt | \$ | 2 | \$ | 2 | \$ | 3 | \$ | 2 | \$ | 5 | \$ | 974 | \$ | 984 | \$ | 5 |
| Short-term debt |  | 611 |  | 561 |  | 381 |  | 68 |  | 77 |  | 76 |  | 214 |  | 885 |
| Accounts payable |  | 2,627 |  | 2,317 |  | 2,735 |  | 2,895 |  | 3,010 |  | 3,095 |  | 3,555 |  | 3,087 |
| Accrued liabilities |  | 1,139 |  | 1,251 |  | 1,493 |  | 1,812 |  | 1,506 |  | 1,306 |  | 1,489 |  | 1,536 |
| Total current liabilities |  | 4,379 |  | 4,131 |  | 4,612 |  | 4,777 |  | 4,598 |  | 5,451 |  | 6,242 |  | 5,513 |
| Long-term debt |  | 8,419 |  | 8,496 |  | 8,531 |  | 8,549 |  | 8,531 |  | 7,490 |  | 7,471 |  | 8,497 |
| Other liabilities |  | 2,130 |  | 2,253 |  | 2,326 |  | 2,275 |  | 2,350 |  | 1,805 |  | 2,017 |  | 1,897 |
| Deferred income taxes ${ }^{(\mathrm{a})}$ |  | 2,353 |  | 2,370 |  | 2,447 |  | 1,655 |  | 1,688 |  | 1,674 |  | 1,774 |  | 1,975 |
| Redeemable noncontrolling interests |  | - |  | - |  | - |  | - |  | - |  | - |  | 123 |  | 116 |
| Stockholders' equity |  | 6,462 |  | 6,866 |  | 7,326 |  | 8,949 |  | 9,728 |  | 10,602 |  | 11,044 |  | 10,257 |
| Non-controlling interests |  | 25 |  | 2 |  | 1 |  | 1 |  | 1 |  | 1 |  | 25 |  | 23 |
| Total liabilities and stockholders' equity | \$ | 23,768 | \$ | 24,118 | \$ | 25,243 | \$ | 26,206 | \$ | 26,896 | \$ | 27,023 | \$ | 28,696 | \$ | 28,278 |

(a) Deferred income taxes at December 31, 2017 reflects an $\$ 819$ million favorable adjustment related to the lower federal income tax rate resulting from the U.S. Tax Cuts and Jobs Act.

Non-GAAP Reconciliations

| Millions of dollars | Year Ended |  | Three Months Ended |  |  |  |  |  |  |  | Year Ended |  | Three Months Ended |  |  |  |  |  |  |  | Year Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 31, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2017 \end{gathered}$ |  | $\begin{gathered} \text { June } 30, \\ 2017 \end{gathered}$ |  | $\underset{2017}{\text { September } 30,}$ |  | $\underset{2017}{ } \text { December 31, }$ |  | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |  | $\begin{gathered} \text { March } 31, \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { September } 30, \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2018 \end{gathered}$ |  |
| Net income ${ }^{(a)(b)}$ | \$ | 3,837 | \$ | 797 | \$ | 1,130 | \$ | 1,056 | \$ | 1,894 | \$ | 4,877 | \$ | 1,231 | \$ | 1,654 | \$ | 1,113 | \$ | 692 | \$ | 4,690 |
| Loss from discontinued operations, net of tax |  | 10 |  | 8 |  | 4 |  | 2 |  | 4 |  | 18 |  | - |  | 1 |  | 2 |  | 5 |  | 8 |
| Income from continuing operations ${ }^{(a)(b)}$ |  | 3,847 |  | 805 |  | 1,134 |  | 1,058 |  | 1,898 |  | 4,895 |  | 1,231 |  | 1,655 |  | 1,115 |  | 697 |  | 4,698 |
| Provision for (benefit from) income taxes ${ }^{(b)}$ |  | 1,386 |  | 315 |  | 459 |  | 380 |  | (556) |  | 598 |  | 303 |  | (21) |  | 232 |  | 99 |  | 613 |
| Depreciation and amortization |  | 1,064 |  | 296 |  | 286 |  | 294 |  | 298 |  | 1,174 |  | 299 |  | 300 |  | 309 |  | 333 |  | 1,241 |
| Interest expense, net ${ }^{(c)}$ |  | 305 |  | 201 |  | 91 |  | 89 |  | 86 |  | 467 |  | 80 |  | 76 |  | 76 |  | 83 |  | 315 |
| EBITDA ${ }^{(d)}$ | \$ | 6,602 | \$ | 1,617 | \$ | 1,970 | \$ | 1,821 | \$ | 1,726 | \$ | 7,134 | \$ | 1,913 | \$ | 2,010 | \$ | 1,732 | \$ | 1,212 | \$ | 6,867 |


 and fourth quarters of 2018 include after-tax charges for acquisition-related transaction and integration costs associated with our acquisition of A. Schulman of $\$ 42$ million and $\$ 15$ million, respectively.
 includes a $\$ 346$ million non-cash benefit from the release of unrecognized tax benefits and associated accrued interest.
(c) Includes pre-tax charges totaling $\$ 113$ million in the first quarter of 2017 related to the redemption of $\$ 1,000$ million aggregate principal amount of our then outstanding $5 \%$ Senior Notes due 2019 .

 respectively.

Table 8 - Reconciliation of Diluted EPS Excluding Certain Tax Adjustments to Diluted EPS

| Diluted earnings per share excluding adjustments | Year Ended |  | Three Months Ended |  | Year Ended |  | Three Months Ended |  |  |  |  |  |  |  | Year Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2016 \end{gathered}$ |  | $\underset{2017}{\text { December 31, }}$ |  | $\underset{2017}{\text { December }^{2}} 31,$ |  | $\begin{gathered} \text { March } 31, \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2018 \end{gathered}$ |  | $\underset{2018}{\substack{\text { September } 30,}}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
|  | \$ | 9.13 | \$ | 2.72 | \$ | 10.16 | \$ | 3.11 | \$ | 3.34 | \$ | 2.96 | \$ | 1.83 | \$ | 11.27 |
| Non-cash benefit due to change in tax law from the U.S. Tax Cuts and Jobs Act |  | - |  | 2.07 |  | 2.07 |  | - |  | - |  | - |  | - |  | - |
| Non-cash benefit from the settlement of prior-year tax positions |  | - |  | - |  | - |  | - |  | 0.88 |  | - |  | - |  | 0.88 |
| Acquisition-related costs - A. Schulman |  | - |  | - |  | - |  | - |  | - |  | (0.11) |  | (0.04) |  | (0.14) |
| Diluted earnings per share | \$ | 9.13 | \$ | 4.79 | \$ | 12.23 | \$ | 3.11 | \$ | 4.22 | \$ | 2.85 | \$ | 1.79 | \$ | 12.01 |


| Millions of dollars | Three Months Ended |  |  |  |  |  |  |  | Year Ended |  | Three Months Ended |  |  |  |  |  |  |  | Year Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underset{2017}{ } \text { March } 3 \text {, }$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2017 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2017 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2017 \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2018 \end{gathered}$ |  |
| EBITDA: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Olefins \& Polyolefins - Americas | \$ | 706 | \$ | 833 | \$ | 591 | \$ | 769 | \$ | 2,899 | \$ | 756 | \$ | 671 | \$ | 704 | \$ | 631 | \$ | 2,762 |
| Olefins \& Polyolefins - EAI |  | 442 |  | 597 |  | 599 |  | 289 |  | 1,927 |  | 419 |  | 355 |  | 262 |  | 127 |  | 1,163 |
| Intermediates \& Derivatives |  | 339 |  | 339 |  | 402 |  | 410 |  | 1,490 |  | 486 |  | 642 |  | 504 |  | 379 |  | 2,011 |
| Advanced Polymer Solutions |  | 104 |  | 128 |  | 124 |  | 82 |  | 438 |  | 123 |  | 121 |  | 70 |  | 86 |  | 400 |
| Refining |  | (30) |  | 25 |  | 58 |  | 104 |  | 157 |  | 63 |  | 104 |  | 84 |  | (84) |  | 167 |
| Technology |  | 60 |  | 48 |  | 47 |  | 68 |  | 223 |  | 56 |  | 113 |  | 98 |  | 61 |  | 328 |
| Other |  | (4) |  | - |  | - |  | 4 |  | - |  | 10 |  | 4 |  | 10 |  | 12 |  | 36 |
| Continuing Operations | \$ | 1,617 | \$ | 1,970 | \$ | 1,821 | \$ | 1,726 | \$ | 7,134 | \$ | 1,913 | \$ | 2,010 | \$ | 1,732 | \$ | 1,212 | \$ | 6,867 |

Table 10 - Components of Cash and Liquid Investments and Total Liquidity

## Millions of dollars

Cash and cash equivalents and restricted cash
Short-term investments
Repurchase agreements
Cash and liquid investments
Availability under Senior Revolving Credit Facility
Availability under U.S. Receivables Facility
Total liquidity

| $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,528 | \$ | 532 | \$ | 401 |
|  | 1,307 |  | 944 |  | 892 |
|  | 570 |  | 550 |  | 544 |
|  | 3,405 |  | 2,026 |  | 1,837 |
|  | 2,500 |  | 2,360 |  | 1,688 |
|  | 900 |  | 900 |  | 829 |
| \$ | 6,805 | \$ | 5,286 | \$ | 4,354 |


| Millions of Dollars | Three Months Ended |  |  |  |  |  |  |  | Year Ended <br> December 31, <br> 2017 |  | Three Months Ended |  |  |  |  |  |  |  | Year Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underset{2017}{\text { March } 31,}$ |  | $\begin{gathered} \text { June 30, } \\ 2017 \end{gathered}$ |  | $\underset{2017}{\substack{\text { September } \\ \\ \text { 30 }}}$ |  | $\underset{2017}{\text { December }^{2}} \text { 31, }$ |  |  |  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ |  | $\begin{aligned} & \text { June 30, } \\ & 2018 \end{aligned}$ |  | $\underset{2018}{\text { September 30, }}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ |  |
| Dividends | \$ | 343 | \$ | 361 | \$ | 356 | \$ | 355 | \$ | 1,415 | \$ | 395 | \$ | 392 | \$ | 389 | \$ | 378 | \$ | 1,554 |
| Repurchases of ordinary shares |  | 160 |  | 410 |  | 296 |  | - |  | 866 |  | 119 |  | 351 |  | 331 |  | 1,053 |  | 1,854 |
| Total | \$ | 503 | \$ | 771 | \$ | 652 | \$ | 355 | \$ | 2,281 | \$ | 514 | \$ | 743 | \$ | 720 | \$ | 1,431 | \$ | 3,408 |


| Millions of Dollars (except share data) | Year Ended <br> December 31, 2018 |  |
| :---: | :---: | :---: |
| Net cash provided by operating activities | \$ | 5,471 |
| Less: |  |  |
| Capital expenditures |  | 2,105 |
| Free cash flow | \$ | 3,366 |
| Market capital: |  |  |
| Common stock outstanding |  | ,696,661 |
| Closing share price, end of period | \$ | 83.16 |
| Market capital | \$ | 31,243 |
| Free cash flow yield |  | 10.8\% |

## Millions of Dollars

Income from continuing operations
Less:
Tax benefit due to change in tax law from U.S.Tax Cuts and Jobs Act
Non-cash tax settlement (2Q18)


Add:
Interest expense, net
Effective tax rate (excluding tax benefits)
Interest expense, net, after tax
Adjusted income from continuing operations

Divided by:
Average invested capital:
Property, plant \& equipment, net
Current assets
Less:
Current liabilities
Cash and cash equivalents

Average invested capital
Return on invested capital

| 10,137 | 10,997 | 12,477 |
| ---: | :---: | ---: |
| 9,599 | 11,738 | 10,566 |
| 4,540 | 4,777 | 5,513 |
| 875 |  |  |
| 14,321 |  |  |
|  | 1,523 |  |

