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January 31, 2014

## Fourth-Quarter 2013 Earnings

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Jim Gallogly, Chief Executive Officer Karyn Ovelmen, Chief Financial Officer Sergey Vasnetsov, SVP - Strategic Planning and Transactions Doug Pike, VP - Investor Relations



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# **Cautionary Statement**

The statements in this presentation relating to matters that are not historical facts are forward-looking statements. These forward-looking statements are based upon assumptions of management which are believed to be reasonable at the time made and are subject to significant risks and uncertainties. Actual results could differ materially based on factors including, but not limited to, the business cyclicality of the chemical, polymers and refining industries; the availability, cost and price volatility of raw materials and utilities, particularly the cost of oil, natural gas, and associated natural gas liquids; competitive product and pricing pressures; labor conditions; our ability to attract and retain key personnel; operating interruptions (including leaks, explosions, fires, weather-related incidents, mechanical failure, unscheduled downtime, supplier disruptions, labor shortages, strikes, work stoppages or other labor difficulties, transportation interruptions, spills and releases and other environmental risks); the supply/demand balances for our and our joint ventures' products, and the related effects of industry production capacities and operating rates; our ability to achieve expected cost savings and other synergies; legal and environmental proceedings; tax rulings, consequences or proceedings; technological developments, and our ability to develop new products and process technologies; potential governmental regulatory actions; political unrest and terrorist acts; risks and uncertainties posed by international operations, including foreign currency fluctuations; and our ability to comply with debt covenants and service our debt. Additional factors that could cause results to differ materially from those described in the forward-looking statements can be found in the "Risk Factors" section of our Form 10-K for the year ended December 31, 2012, which can be found at www.lyondellbasell.com on the Investor Relations page and on the Securities and Exchange Commission's website at www.sec.gov.

The illustrative results or returns of growth projects are not in any way intended to be, nor should they be taken as, indicators or guarantees of performance. The assumptions on which they are based are not projections and do not necessarily represent the Company's expectations and future performance. You should not rely on illustrated results or returns or these assumptions as being indicative of our future results or returns.

This presentation contains time sensitive information that is accurate only as of the date hereof. Information contained in this presentation is unaudited and is subject to change. We undertake no obligation to update the information presented herein except as required by law.

## **Information Related to Financial Measures**

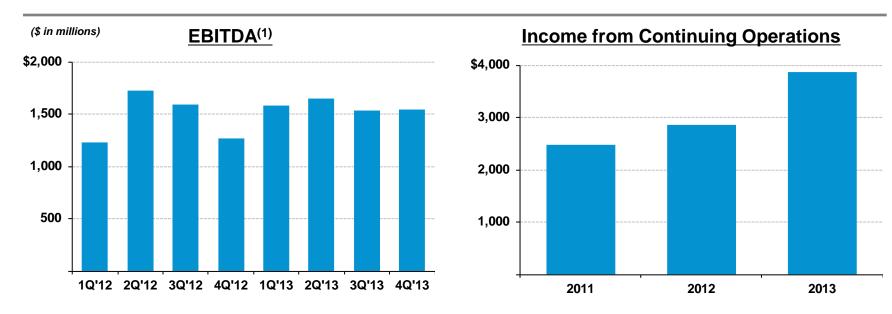
We have included EBITDA in this presentation, which is a non-GAAP measure, as we believe that EBITDA is a measure commonly used by investors. However, EBITDA, as presented herein, may not be comparable to a similarly titled measure reported by other companies due to differences in the way the measure is calculated. We calculate EBITDA as income from continuing operations plus interest expense (net), provision for (benefit from) income taxes, and depreciation & amortization. EBITDA should not be considered an alternative to profit or operating profit for any period as an indicator of our performance, or as an alternative to operating cash flows as a measure of our liquidity. See Table 9 of our accompanying earnings release for reconciliations of EBITDA to net income.

While we also believe that free cash flow (FCF) is a measure commonly used by investors, free cash flow, as presented herein, may not be comparable to a similarly titled measure reported by other companies due to differences in the way the measure is calculated. For purposes of this presentation, free cash flow means net cash provided by operating activities minus capital expenditures.

## Highlights

(\$ in millions, except per share data)	FY 2013	FY 2012	FY 2011
EBITDA <sup>(1)</sup>	\$6,311	\$5,808	\$5,469
Income from Continuing Operations	\$3,860	\$2,858	\$2,472
Diluted Earnings (\$ / share) from Continuing Operations	\$6.76	\$4.96	\$4.32

#### FY 2013 EPS Growth ~ 36% vs. 2012 and 56% vs. 2011



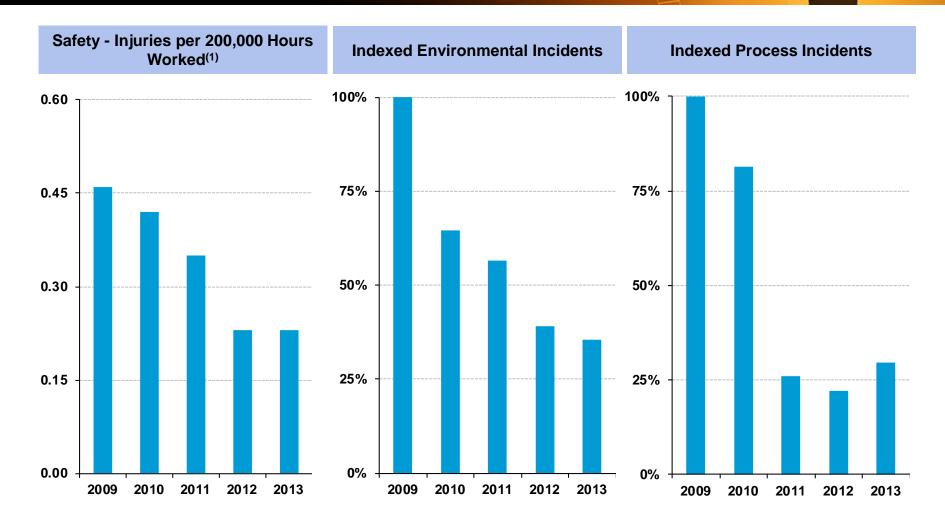
(1) EBITDA includes a pre-tax lower of cost or market inventory valuation adjustment of \$71 million in the third quarter 2012 which reversed a charge in the second quarter of 2012, due to a recovery in market prices.

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## Health, Safety and Environmental Performance



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1) Includes employees and contractors.

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## 2013 Accomplishments

Overall	Finance	Operations		
<ul> <li>Record earnings</li> <li>45% total stock return vs. 32% for S&amp;P 500<sup>(1)</sup></li> <li>Maintained top decile HSE performance</li> <li>Normalized fixed costs managed flat since 2009</li> <li>Growth projects on schedule</li> </ul>	<ul> <li>Generated \$4.8 billion cash from operations</li> <li>Repurchased 27.4 million shares for \$1.95 billion and paid \$1.1 billion in dividends</li> <li>Increased quarterly interim dividend by 50% to \$0.60 per share</li> <li>Issued long-term bonds in an aggregate principal amount of \$1.5 billion with an average interest rate of 4.6 percent</li> <li>Received \$203 million equity income from JVs</li> </ul>	<ul> <li>Increased NGL cracking to account for ~ 90% of North American ethylene production</li> <li>Our U.S. ethylene operating rate near 100% and above U.S. industry average</li> <li>Increased feedstock flexibility at our European olefin crackers</li> <li>Butadiene expansion and Methanol restart complete and online</li> <li>Construction underway on two of our ethylene expansion projects</li> <li>Canadian crude sourcing – 10% to 15% of processed crude</li> </ul>		

Segment EBITDA	2011 EBITDA	2012 EBITDA	2013 EBITDA	2012 - 2013 Change	2012 - 2013 Change, %
Olefins & Polyolefins - Americas	\$2,137	\$2,968	\$3,573	\$605	20%
Olefins & Polyolefins - EAI	865	548	839	291	53%
Intermediates & Derivatives	1,410	1,621	1,492	(129)	-8%
Refining	977	481	182	(299)	-62%
Technology	191	197	232	35	18%
Total	\$5,469	\$5,808	\$6,311	\$503	9%

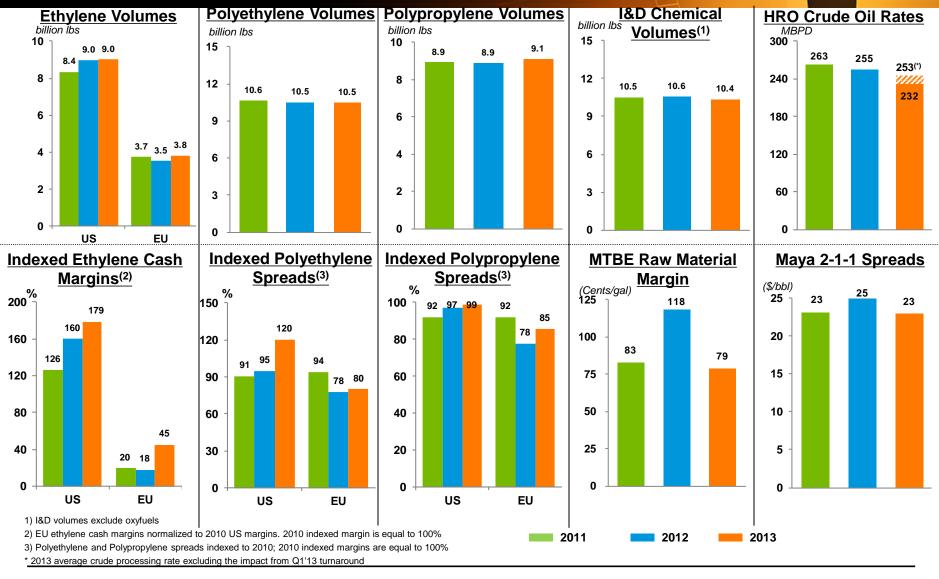
#### Record financial results, continued advancement made across the company

1) Total stock return based on CapIQ dividend adjusted beginning and closing prices for 2012 and 2013.

(\$ in millions)

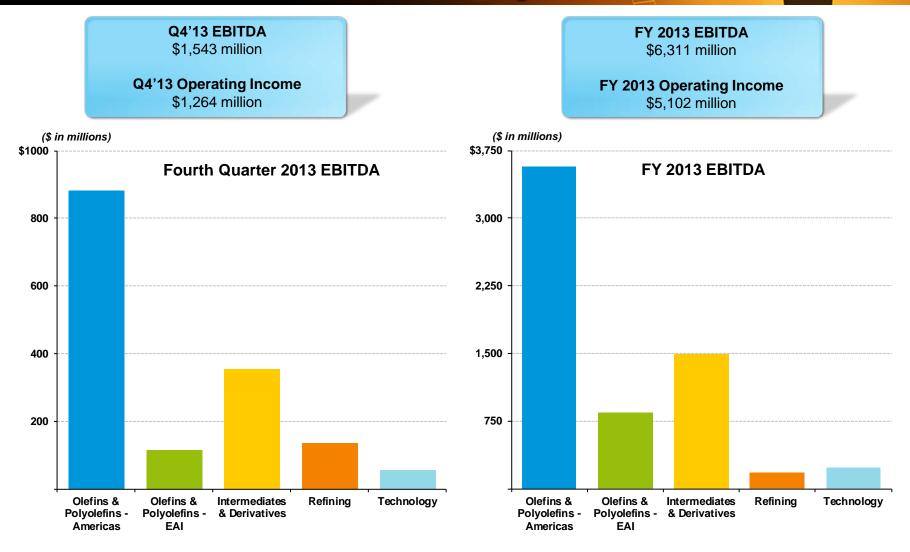


# Key Volumes and Margins: 2011 - 2013



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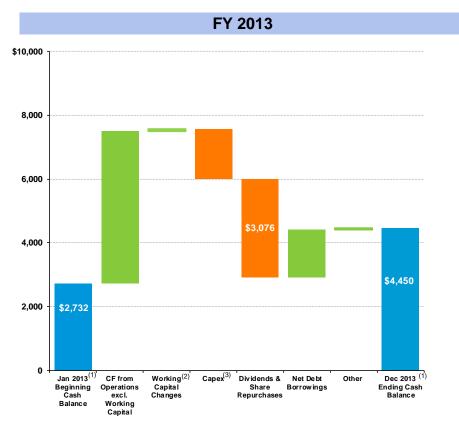
## Fourth Quarter 2013 and FY 2013 Segment EBITDA

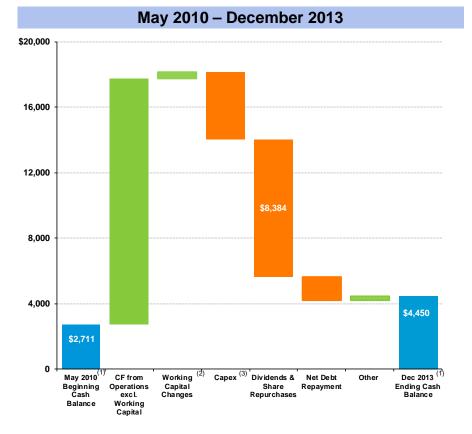


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## Cash Flow

#### (\$ in millions)





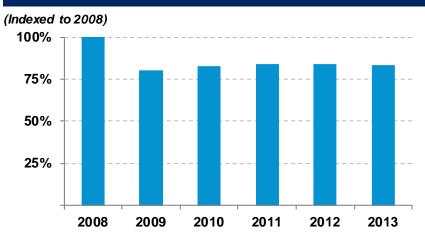
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#### ~ \$8.4 billion in dividends and share repurchases since inception

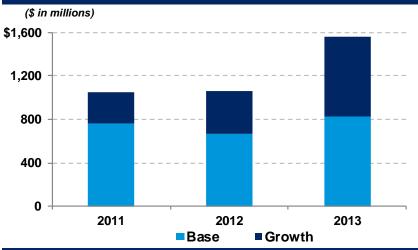
1) Beginning and ending cash balances include cash and cash equivalents; 2) Includes accounts receivable, inventories, and accounts payable; 3) Includes capital and maintenance turnaround spending.

# **Key Financial Statistics**

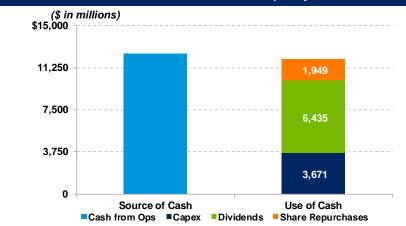


### Indexed Cash Fixed Cost<sup>(1)</sup>



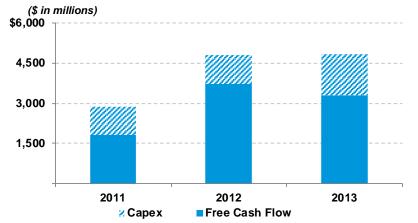


#### 2011 – 2013 Cash Deployment



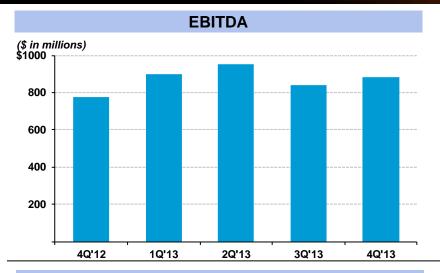
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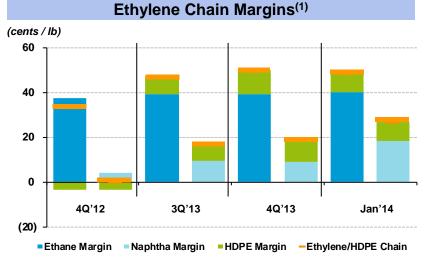
## Free Cash Flow<sup>(2)</sup>

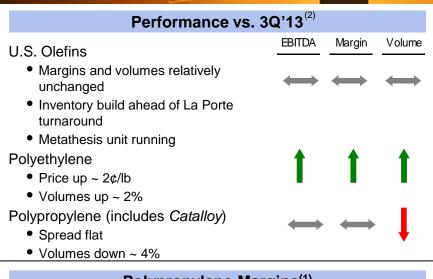


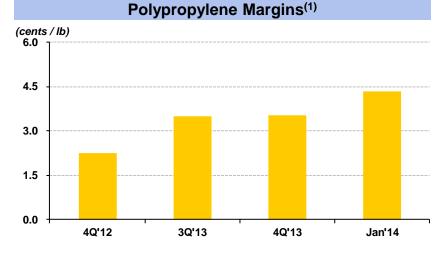
1) Cash fixed costs include costs related to compensation, travel, insurance, third party services, maintenance, marketing, selling, and administration; 2) Free Cash Flow = net cash provided by operating activities – capex

# Olefins & Polyolefins - Americas Highlights and Business Drivers - 4Q'13



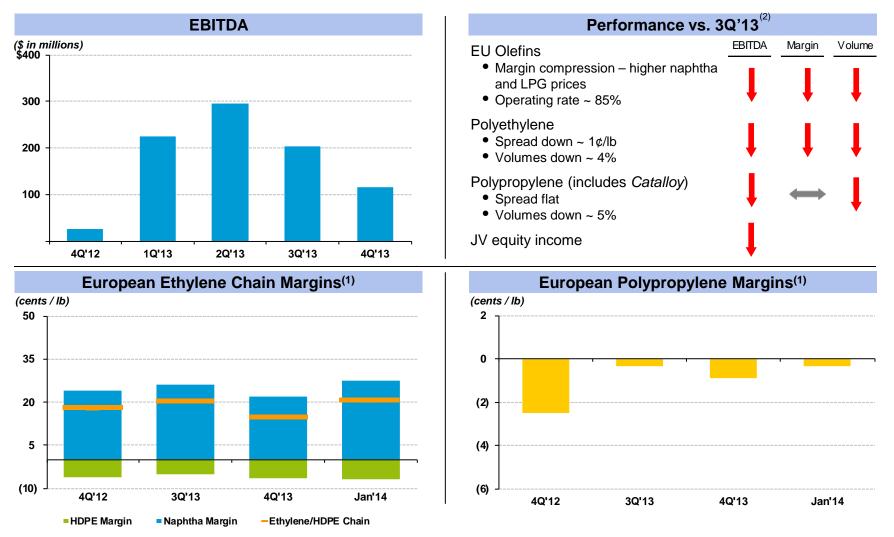






1) Source: quarterly average industry data from third party consultants; 2) The direction of the arrows reflects our underlying business metrics.

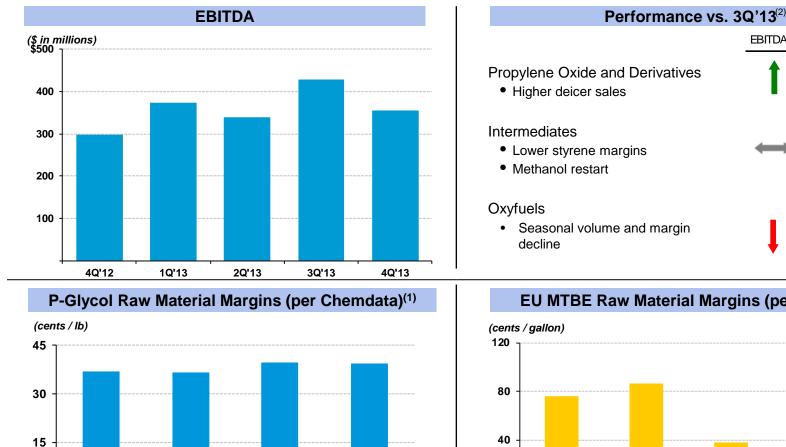
## Olefins & Polyolefins - Europe, Asia, International Highlights and Business Drivers - 4Q'13



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1) Source: quarterly average data from third party consultants; 2) The direction of the arrows reflects our underlying business metrics.

# **Intermediates & Derivatives** Highlights and Business Drivers - 4Q'13



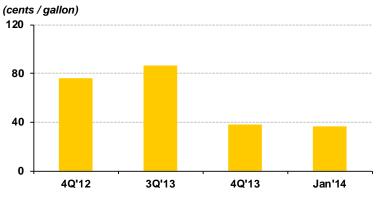
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**EBITDA** Margin Volume



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#### EU MTBE Raw Material Margins (per Platts)<sup>(1)</sup>



1) Data represents quarterly average; 2) The direction of the arrows reflects our underlying business metrics.

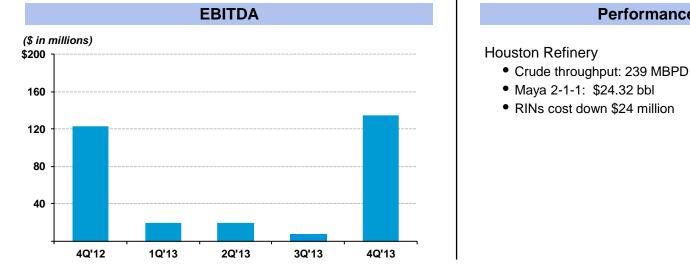
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3Q13

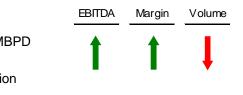
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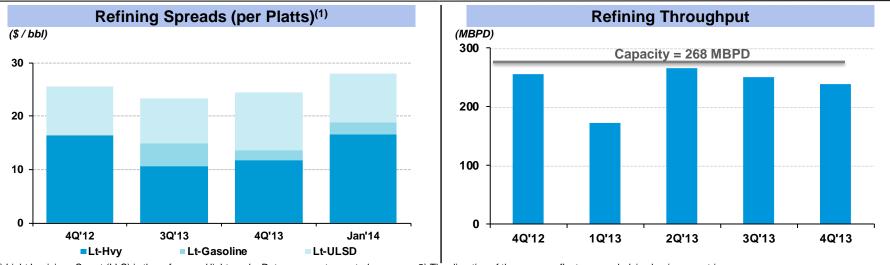
## Refining Highlights and Business Drivers - 4Q'13



#### Performance vs. 3Q'13<sup>(2)</sup>



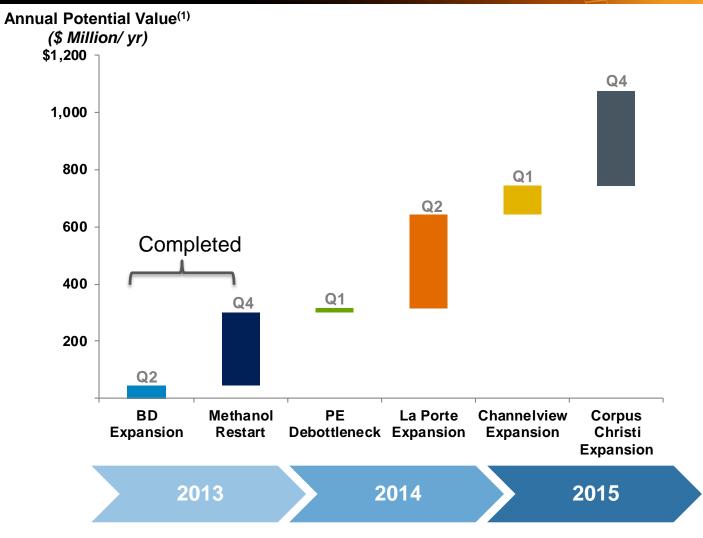
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1) Light Louisiana Sweet (LLS) is the referenced light crude. Data represents quarterly average; 2) The direction of the arrows reflects our underlying business metrics.

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# Projects Annual Potential Values & Completion Timeline



1) Annual potential values are based on LTM September 2013 industry benchmark margins.

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## Fourth-Quarter Summary and Outlook

## Fourth-Quarter Summary

- Continued strength in O&P Americas results
  - Building inventory in preparation for La Porte turnaround
- Business declines driven by seasonal impacts such as
  - Lower European polyolefin volumes
  - Lower oxyfuels margins and volumes
- Improved refining results
- Methanol project completion and restart of operations
- Increased interim dividend by 20% to \$0.60 per share

## Near-Term Outlook

- U.S. NGL advantage continues
- La Porte turnaround and expansion scheduled to begin in late Q1'2014, estimate ~ 80 days
- January Maya 2-1-1 crack spread ~
   \$28 per barrel
- Growth projects remain on schedule
  - Polyethylene expansion project target completion in 1Q'2014