

### **Cautionary Statement**

The statements in this presentation relating to matters that are not historical facts are forward-looking statements. These forward-looking statements are based upon assumptions of management which are believed to be reasonable at the time made and are subject to significant risks and uncertainties. Actual results could differ materially based on factors including, but not limited to, the business cyclicality of the chemical, polymers and refining industries; the availability, cost and price volatility of raw materials and utilities, particularly the cost of oil, natural gas, and associated natural gas liquids; competitive product and pricing pressures; labor conditions; our ability to attract and retain key personnel; operating interruptions (including leaks, explosions, fires, weather-related incidents, mechanical failure, unscheduled downtime, supplier disruptions, labor shortages, strikes, work stoppages or other labor difficulties, transportation interruptions, spills and releases and other environmental risks); the supply/demand balances for our and our joint ventures' products, and the related effects of industry production capacities and operating rates; our ability to achieve expected cost savings and other synergies; legal and environmental proceedings; tax rulings, consequences or proceedings; technological developments, and our ability to develop new products and process technologies; potential governmental regulatory actions; political unrest and terrorist acts; risks and uncertainties posed by international operations, including foreign currency fluctuations; and our ability to comply with debt covenants and service our debt. Additional factors that could cause results to differ materially from those described in the forward-looking statements can be found in the "Risk Factors" section of our Form 10-K for the year ended December 31, 2013, which can be found at www.lyondellbasell.com on the Investor Relations page and on the Securities and Exchange Commission's website at www.sec.gov.

The illustrative results or returns of growth projects are not in any way intended to be, nor should they be taken as, indicators or guarantees of performance. The assumptions on which they are based are not projections and do not necessarily represent the Company's expectations and future performance. You should not rely on illustrated results or returns or these assumptions as being indicative of our future results or returns.

This presentation contains time sensitive information that is accurate only as of the date hereof. Information contained in this presentation is unaudited and is subject to change. We undertake no obligation to update the information presented herein except as required by law.

#### Information Related to Financial Measures

We have included EBITDA in this presentation, which is a non-GAAP measure, as we believe that EBITDA is a measure commonly used by investors. However, EBITDA, as presented herein, may not be comparable to a similarly titled measure reported by other companies due to differences in the way the measure is calculated. For purposes of this presentation, EBITDA means income from continuing operations plus interest expense (net), provision for (benefit from) income taxes, and depreciation & amortization. EBITDA should not be considered an alternative to profit or operating profit for any period as an indicator of our performance, or as an alternative to operating cash flows as a measure of our liquidity. See slides # 22 and 24 for reconciliations of EBITDA to net income.

While we also believe that free cash flow (FCF) is a measure commonly used by investors, free cash flow, as presented herein, may not be comparable to a similarly titled measure reported by other companies due to differences in the way the measure is calculated. For purposes of this presentation, free cash flow means net cash provided by operating activities minus capital expenditures.

## World-Class Scale With Leading Positions

(\$ in millions, except per share data)	FY 2013	FY 2012	FY 2011
EBITDA	\$6,311	\$5,808	\$5,469
Income from Continuing Operations	\$3,860	\$2,858	\$2,472
Diluted Earnings (\$/share) from Continuing Operations	\$6.76	\$4.96	\$4.32



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<u>Products</u>	Global Capa	city Position
Chemicals		
Ethylene		#5
Propylene		#5
Propylene Oxid	е	#2
Polymers		
Polyolefins (PE	+ PP)	#3
Polypropylene		#1
Polyethylene		#5
Polypropylene (	Compounds	#1
Fuels		
Oxyfuels		#1
Technology and F	R&D	
Polyolefin Licer	nsing	#3



Source of data: revenues chart from capital IQ. Positions based on LyondellBasell wholly owned capacity and pro rata share of JV capacities as of December 31, 2013.

## LYB Operates With a Simple Direct Back to Basics Strategy

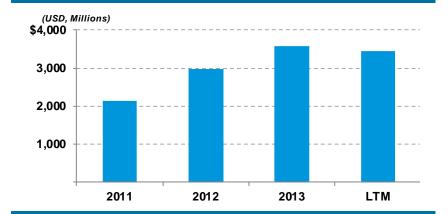


#### **Results:**

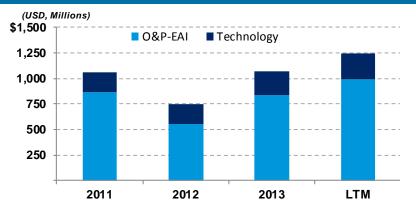
- Top decile safety performance
- Fixed costs flat to down
- Top priority existing assets
- Advantaged growth

### Segment Annual EBITDA Profile

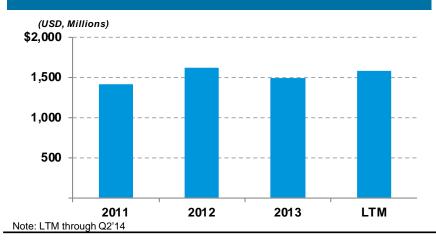
#### **O&P** - Americas



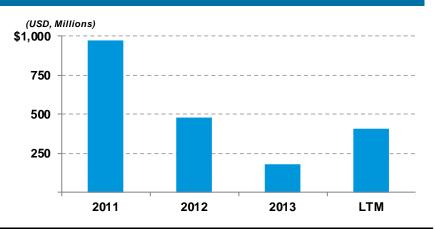
## O&P – EAI & Technology



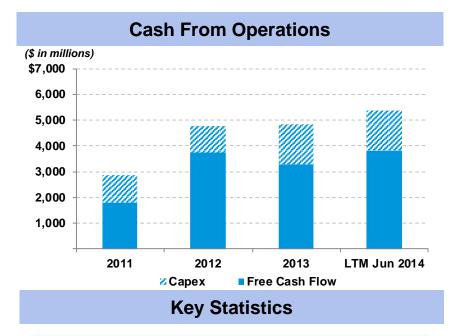
#### Intermediates & Derivatives



### Refining



## Strong Cash Generation, Share Repurchases & Dividends



#### Snapshot at June 30, 2014

LTM FCF: \$3.8 billion LTM Capex: \$1.5 billion

Cash<sup>(1)</sup>: \$3.5 billion

Total Debt/LTM EBITDA: 1.0x Total Debt/Book Capital: 39%

#### **Dividends & Share Repurchases** (\$ in millions) \$7,000



~ 19 million shares repurchased during Q2'2014 and ~ 62 million shares repurchased as of June 30, 2014

<sup>1)</sup> Cash balances include cash and short-term securities.

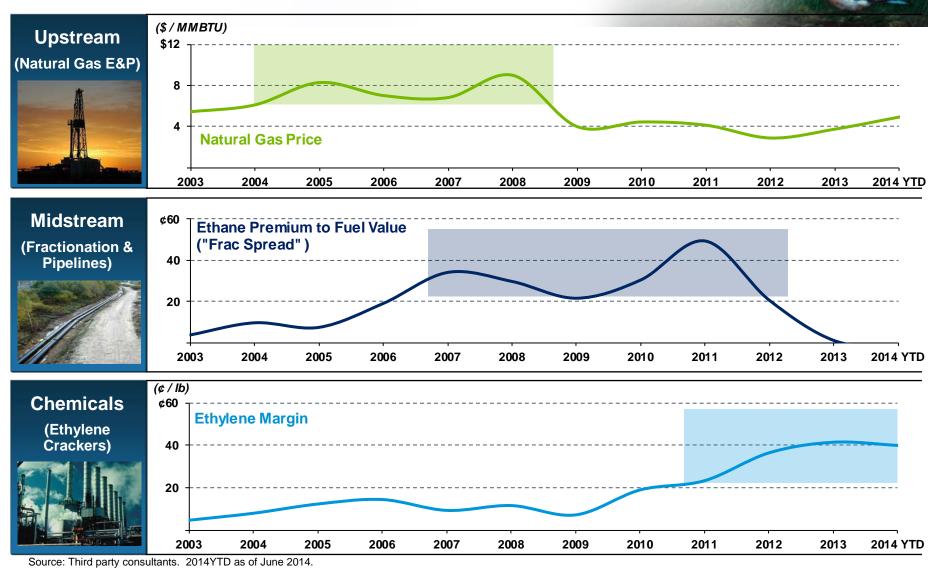
## Our Businesses Benefit from Shale Advantage and Differentiated Positions



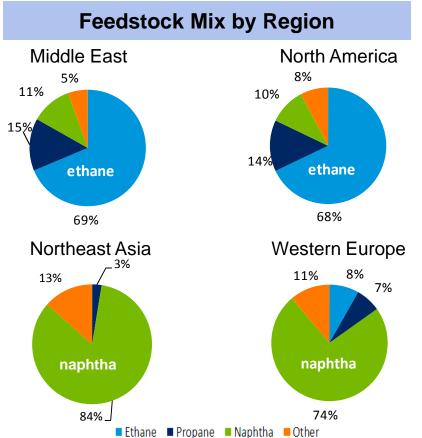
Shale Advantage	<ul><li>U.S. Olefins Chain</li><li>U.S. ethylene</li></ul>	2013 EBITDA <sup>(1)</sup>
	<ul><li>U.S. polyethylene</li><li>EO &amp; EG</li></ul>	
Shale Advantage & Differentiated Positions	<ul><li>Oxyfuels</li><li>C4 chemicals</li><li>Acetyls</li></ul>	
Differentiated Positions	<ul> <li>Propylene oxide and derivatives</li> <li>Polypropylene compounding and Polybutene-1</li> <li>Technology segment</li> <li>Joint ventures</li> <li>Catalloy</li> </ul>	<ul> <li>Shale Advantage</li> <li>Shale Advantage + Differentiated Positions</li> <li>Differentiated Positions</li> </ul>
Commodity Products	<ul> <li>European olefins and polyolefins</li> <li>Refined products</li> <li>Styrene</li> <li>U.S. polypropylene</li> </ul>	■ Commodity Products

(1) EBITDA presented in this chart excludes "other", which includes items not allocated to the segments. U.S. polyethylene benefits from the shale gas advantage and is therefore included in the "Shale advantage" portion of the chart rather than the "commodity products" portion.

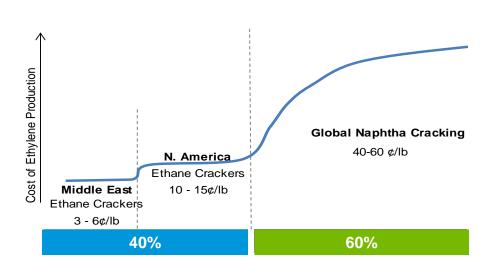
#### **Evolution of Shale Gas Value Chain**







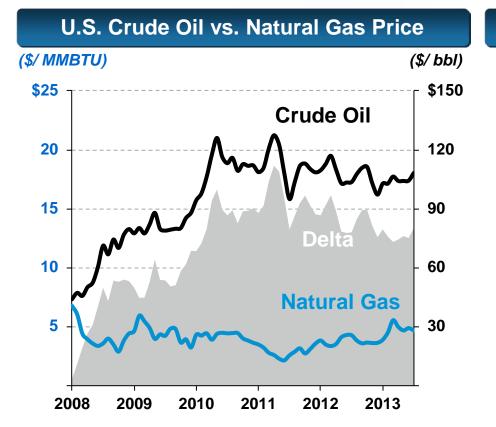
#### **Global Cost of Ethylene Curve**



- U.S. cost of ethylene production, at 10-15 ¢/lb, competes with Middle Eastern production
- Europe and Asia still dependent on higher cost naphtha

Source: Third party consultants and LYB estimates.

## Global Market – Naphtha Crackers Set The Price



## **Cost of Ethylene Production** (¢/lb) 60 ■2011 ■2012 ■2013 ■2014 YTD (2011 - 2014 YTD) Avg. U.S. Ethylene Price 45 30 15 **NE Asia Naphtha** U.S. **Ethane**

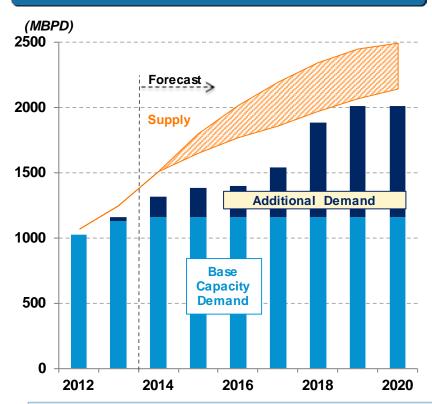
U.S. shale gas revolution is a significant driver of profitability in North American Olefins and Polyolefins and Intermediates and Derivatives segments

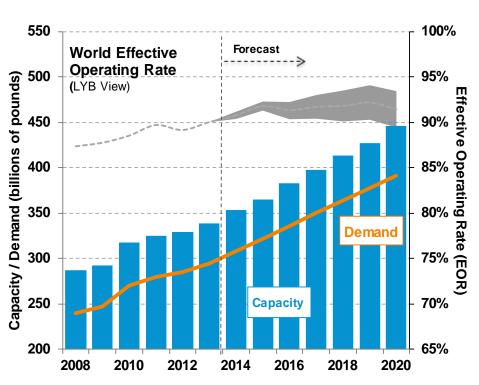
Sources: LYB estimates, third party consultants. Crude oil and natural gas data updated through June 2014.

### Favorable Supply/Demand Balances



#### **Ethylene Global Operating Rates**



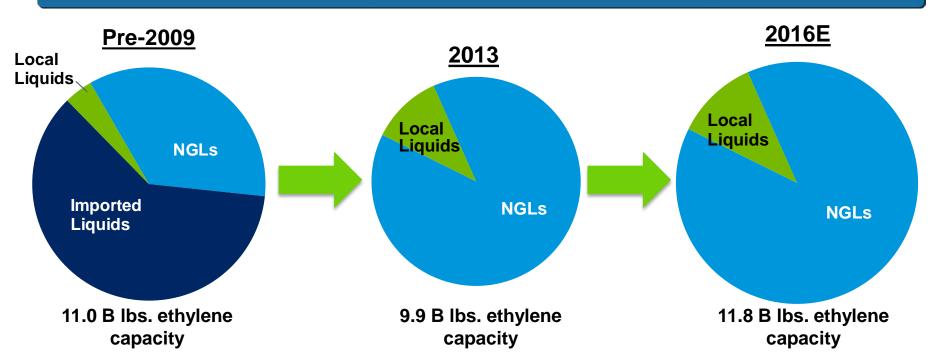


- Ethane production is expected to continue exceeding demand
- N. America ethylene industry effective operating rate ~ 95% in 2013

Source: Third party consultants and LYB estimates.

## O&P – Americas: Feedstock Flexibility Boosts Profitability

#### LYB U.S. Ethylene Cracker Feedstock Flexibility



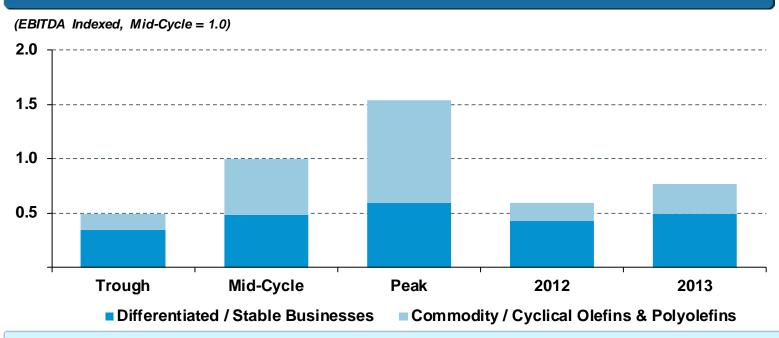
~ 90% of ethylene production in 2013 from NGLs, and almost 100% from U.S. sourced feedstocks

Source: LYB.

Note: Percentages based on volume of feedstock consumed. Future feedstock mix is LYB estimate.

## O&P – EAI: Driven by Our Differentiated Position

#### Indexed O&P EAI EBITDA Scenarios (1)

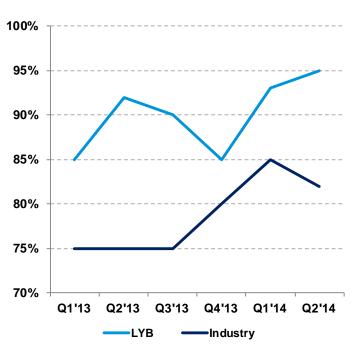


- O&P EAI portfolio is more than European olefins and commodity polyolefins
  - Global polypropylene compounds
  - Middle East and Asian JVs
  - Premium grades of polyolefins (Catalloy, Polybutene-1)
- Differentiated products typically can represent \$350 \$550 million per year over the cycle

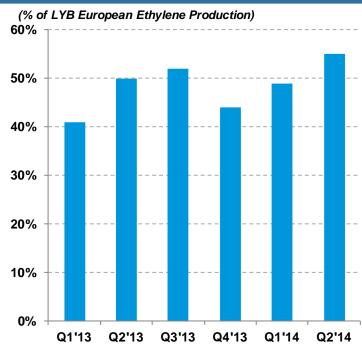
(1) O&P EAI trough, mid-cycle and peak EBITDA values are based on LYB estimates.

## The European Olefins Market is Difficult but LYB Has Generated Profit

## West Europe Olefins Operating Rate



## LYB Advantaged Raw Materials



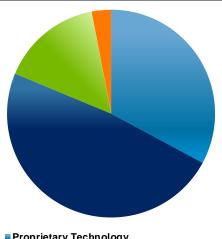
- LYB has captured value through both:
  - Above industry operating rates
  - Processing cost advantaged raw materials

Source: Third party consultants and LYB estimates.

### I&D: Key Businesses Advantages

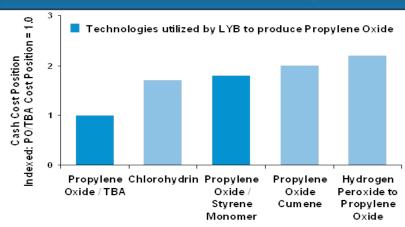
	РО	C4's / Oxyfuels	Acetyls	EO & Derivatives
Proprietary Technology	✓	✓	✓	
Advantaged NGL / Crude Oil Price Ratio		<b>√</b>	✓	✓

#### 2011 – 2013 Average Intermediates & Derivatives EBITDA<sup>(1)</sup>

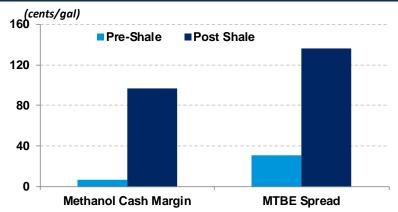


- Proprietary Technology
- Proprietary Technology + Natural gas opportunities
- Natural gas and NGL opportunities
- Undifferentiated

#### **Economics of PO Technologies**<sup>(2)</sup>



#### I&D Benefits from Shale(3)

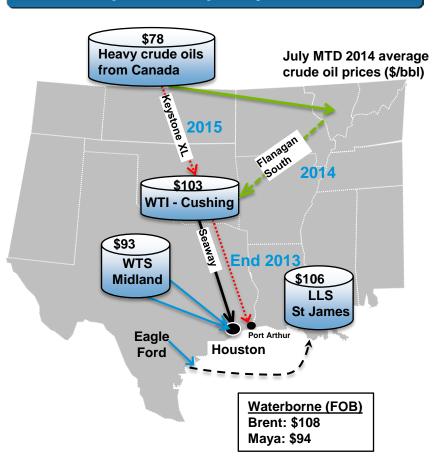


- EBITDA, as presented in this chart, excludes intrasegment eliminations.
- Source: Economics of PO technologies are based on third party consultants and 2012 LYB data and estimates.
- Pre-shale refers to year 2000 while post-shale refers to data as of Q2'14.

## Refining: Profitability Has Been Driven by Geography and Complexity

### **Refining Spreads** (\$/bbl) \$60 ■2012 ■2013 ■2014 YTD 40 20 Brent 3-2-1 LLS 3-2-1 WTI 3-2-1 Maya 2-1-1 WCS 2-1-1 (Canadian) **Pipeline Capacity Increase** (MBPD) 1,800 1,200 600

#### **New Pipeline Capacity to Houston**



Source: Bloomberg and Wall Street research.

2013

2014

Notes: Maya 2-1-1 based on LLS pricing. WCS refers to west Canadian select vs. Gulf Coast products. 2014 YTD as of June 2014. July MTD prices as of July 31st.

2015

2012

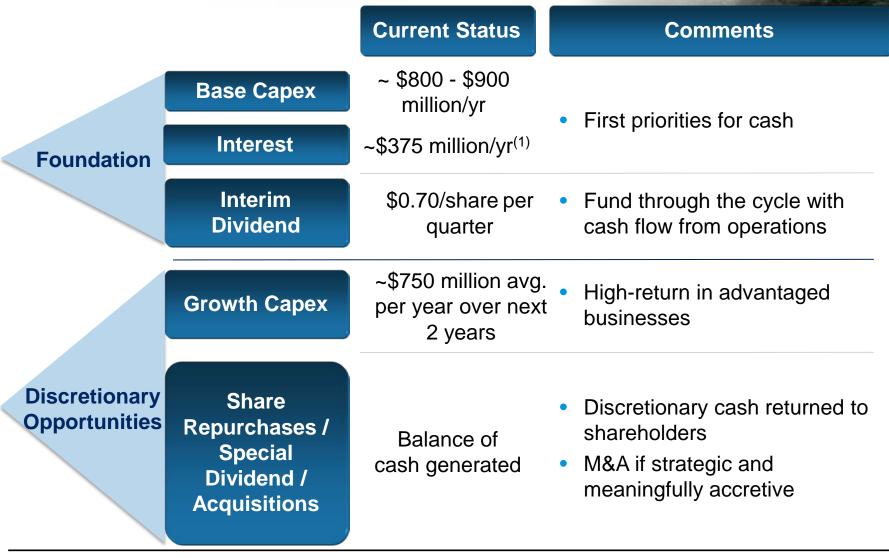
### **Growth and Operational Improvement Programs**

<u>Opportunities</u>	<b>Capital Investments</b>	Estimated Pre-tax Earnings
Operational Improvements	Minimal	~ \$250 – 300 Million
Complete & Active Growth Projects	~ \$1,700 Million	~ \$1,100 – 1,200 Million
Possible/ Developing Growth Projects	~ \$400 Million	~ \$100 - \$200 Million

- 2012 Q2'14 spend of ~\$950 million on growth and improvement projects
- Through Q2'14, approximately \$500 600 million run rate pre-tax earnings achieved from completed growth and improvement programs at 2013 industry conditions

<sup>(1)</sup> Capital Investments are based on company estimates and earnings values are based on FY2013 industry benchmark margins.

### Cash Deployment Hierarchy





## 2013 – 2014 Reconciliation of Segment Information to Consolidated Financial Information

Reconciliation of Segment Information to Consolidated Financial Information

	2013						2014									
(Millions of U.S. dollars)		Q1	C	Q2		Q3		Q4	7	Total		Q1		Q2		YTD
Sales and other operating revenues:																
Olefins & Polyolefins - Americas	\$	3,244	\$	3,251	\$	3,315	\$	3,279	\$	13,089	\$	3,357	\$	3,462	\$	6,819
Olefins & Polyolefins - Europe, Asia, International		3,800		3,708		3,594		3,583		14,685		3,778		4,069		7,847
Intermediates & Derivatives		2,282		2,217		2,452		2,521		9,472		2,429		2,706		5,135
Refining		2,468		3,077		3,177		2,976		11,698		2,756		3,250		6,006
Technology		134		132		124		142		532		136		144		280
Other		(1,259)		(1,282)		(1,510)		(1,363)		(5,414)		(1,321)		(1,514)		(2,835)
Continuing Operations	\$	10,669	\$	11,103	\$	11,152	\$	11,138	\$	44,062	\$	11,135	\$	12,117	\$	23,252
Operating income (loss):																
Olefins & Polyolefins - Americas	\$	821	\$	872	\$	759	\$	801	\$	3,253	\$	656	\$	898	\$	1,554
Olefins & Polyolefins - Europe, Asia, International	•	93	•	189	•	78	*	17	*	377	•	225	*	190	*	415
Intermediates & Derivatives		323		285		371		321		1,300		316		375		691
Refining		(17)		(16)		(37)		92		22		86		95		181
Technology		50		39		35		33		157		60		56		116
Other		(3)		(5)		1				(7)		(3)		(1)		(4)
Continuing Operations	\$	1,267	\$	1,364	<u>¢</u>	1,207	\$	1,264	\$	5,102	\$	1,340	\$	1,613	\$	2,953
Depreciation and amortization:	Ψ	1,207	Ψ	1,504	Ψ	1,207	<u> </u>	1,204	Ψ	5,102	Ψ	1,540	Ψ	1,010	<u> </u>	2,333
Olefins & Polyolefins - Americas	\$	75	\$	69	\$	73	œ.	76	¢	293	Ф	73	¢.	74	Ф	147
Olefins & Polyolefins - Arnencas  Olefins & Polyolefins - Europe, Asia, International	Ф	73 77	φ	76	Ф	73 78	Ф	76 56	Φ	293	Φ	73 70	Ф	67	Ф	137
				76 50												137
Intermediates & Derivatives		48				50		56		204		55		56		
Refining		36		37		45		42		160		42		42		84
Technology		17		20		16		22		75		16		15		31
Other				2			_			2					_	
Continuing Operations	\$	253	\$	254	\$	262	\$	252	\$	1,021	\$	256	\$	254	\$	510
EBITDA: (a)			_		_				_		_					
Olefins & Polyolefins - Americas	\$		\$	951	\$	841	\$		\$	3,573	\$	736	\$	978	\$	1,714
Olefins & Polyolefins - Europe, Asia, International		225		295		204		115		839		356		319		675
Intermediates & Derivatives		373		338		427		354		1,492		375		430		805
Refining		20		20		8		134		182		129		137		266
Technology		66		59		52		55		232		76		71		147
Other		3		(11)		(1)		2		(7)		(4)		6		2
Continuing Operations	\$	1,585	\$	1,652	\$	1,531	\$	1,543	\$	6,311	\$	1,668	\$	1,941	\$	3,609
Capital, turnarounds and IT deferred spending:																
Olefins & Polyolefins – Americas	\$	122	\$	122	\$	218	\$	183	\$	645	\$		\$	306	\$	537
Olefins & Polyolefins - Europe, Asia, International		63		46		44		76		229		33		27		60
Intermediates & Derivatives		106		141		119		77		443		45		52		97
Refining		93		67		36		13		209		32		20		52
Technology		7		6		7		10		30		2		6		8
Other				5		(1)		1		5				4		4
Total		391		387		423		360		1,561		343		415		758
Deferred charges included above																
Continuing Operations	\$	391	\$	387	\$	423	\$	360	\$	1,561	\$	343	\$	415	\$	758
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(a) See slide # 21 for EBITDA calculation.

## 2013 – 2014 Reconciliation of EBITDA to Income from Continuing Operations

#### **EBITDA Calculation**

	2013						2014								
(Millions of U.S. dollars)		Q1		Q2		Q3	_	Q4		Total		Q1	Q2		YTD
Net income attributable to the Company shareholders	\$	901	\$	929	\$	853	\$	1,174	\$	3,857	\$	945	\$ 1,17	78 \$	2,123
Net income (loss) attributable to non-controlling interests		(1)		(2)		(2)		1		(4)		(1)		(2)	(3)
(Income) loss from discontinued operations, net of tax		6		(4)	_	3	_	2	_	7	_	(1)		(3)	(4)
Income from continuing operations		906		923		854		1,177		3,860		943	1,17	'3	2,116
Provision for income taxes		357		410		339		30		1,136		383	42	25	808
Depreciation and amortization		253		254		262		252		1,021		256	25	<b>i</b> 4	510
Interest expense, net		69		65	_	76	_	84		294	_	86	8	39	175
EBITDA	<u>\$</u>	1,585	\$	1,652	\$	1,531	\$	1,543	\$	6,311	\$	1,668	\$ 1,94	<u>1 \$</u>	3,609

## 2011 – 2012 Reconciliation of Segment Information to Consolidated Financial Information

#### Reconciliation of Segment Information to Consolidated Financial Information

(Millions of U.S. dollars)	 2011	2012
Sales and other operating revenues:		
Olefins & Polyolefins - Americas	\$ 14,880	\$ 12,934
Olefins & Polyolefins - Europe, Asia, International	15,591	14,521
Intermediates & Derivatives	9,500	9,658
Refining	13,706	13,291
Technology	506	498
Other	 (6,000)	 (5,550)
Continuing Operations	\$ 48,183	\$ 45,352
Operating income (loss):		
Olefins & Polyolefins - Americas	\$ 1,855	\$ 2,650
Olefins & Polyolefins - Europe, Asia, International	435	127
Intermediates & Derivatives	1,156	1,430
Refining	809	334
Technology	107	122
Other	 (25)	13
Continuing Operations	\$ 4,337	\$ 4,676
Depreciation and amortization:	 	<del>-</del>
Olefins & Polyolefins - Americas	\$ 246	\$ 281
Olefins & Polyolefins - Europe, Asia, International	262	285
Intermediates & Derivatives	186	194
Refining	153	148
Technology	84	73
Other	 	2
Continuing Operations	\$ 931	\$ 983
EBITDA: (a)		
Olefins & Polyolefins - Americas	\$ 2,137	\$ 2,968
Olefins & Polyolefins - Europe, Asia, International	865	548
Intermediates & Derivatives	1,410	1,621
Refining	977	481
Technology	191	197
Other	 (111)	 (7)
Continuing Operations	\$ 5,469	\$ 5,808
Capital, turnarounds and IT deferred spending:		
Olefins & Polyolefins - Americas	\$ 425	\$ 468
Olefins & Polyolefins - Europe, Asia, International	235	254
Intermediates & Derivatives	101	159
Refining	224	136
Technology	26	43
Other	 17	 5
Total	1,028	1,065
Deferred charges included above	 (7)	 (5)
Continuing Operations	\$ 1,021	\$ 1,060

<sup>(</sup>a) See slide # 23 for EBITDA calculation.

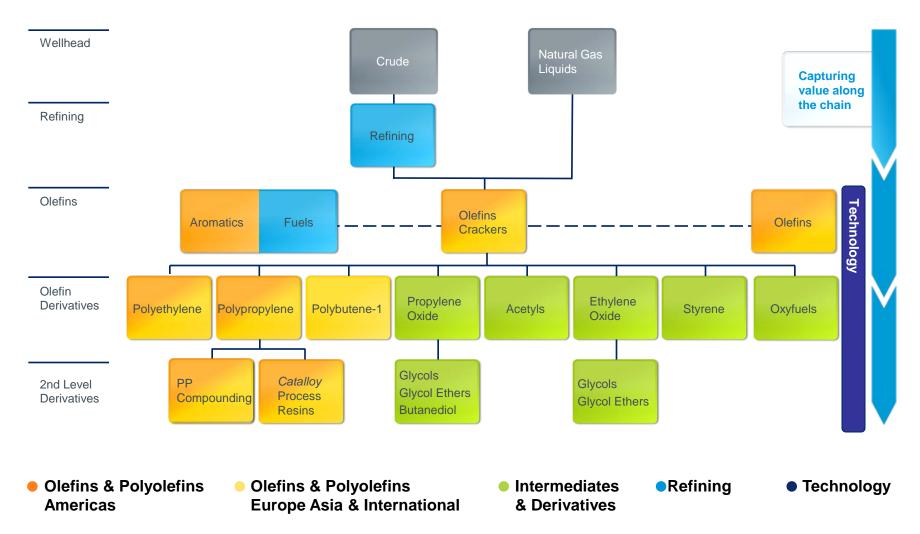
## 2011 – 2012 Reconciliation of EBITDA to Income from Continuing Operations

#### **EBITDA Calculation**

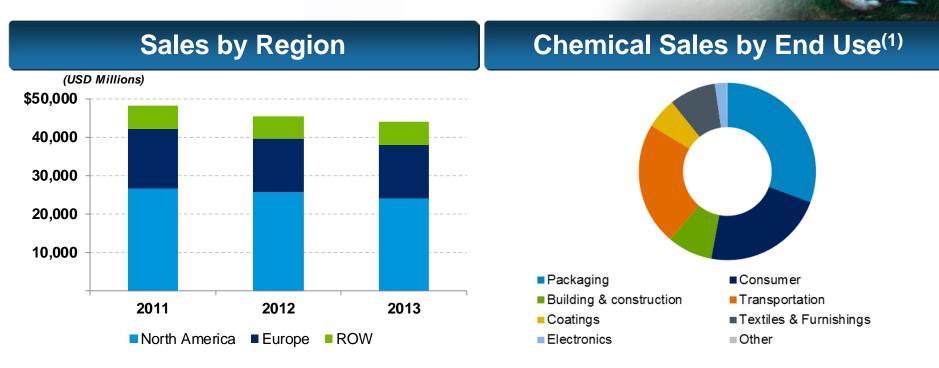
(Millions of U.S. dollars)	2011	2012		
Net income attributable to the Company shareholders	\$ 2,147	\$ 2,848		
Net loss attributable to non-controlling interests	(7)	(14)		
(Income) loss from discontinued operations, net of tax	332	24		
Income from continuing operations	2,472	2,858		
Provision for income taxes	1,059	1,327		
Depreciation and amortization	931	983		
Interest expense, net	1,007	640		
EBITDA	\$ 5,469	\$ 5,808		

## Diversified and Vertically Integrated Portfolio





### LYB Has Diverse Footprint and End Uses



#### N. America sales represent ~ 55% of total company revenues

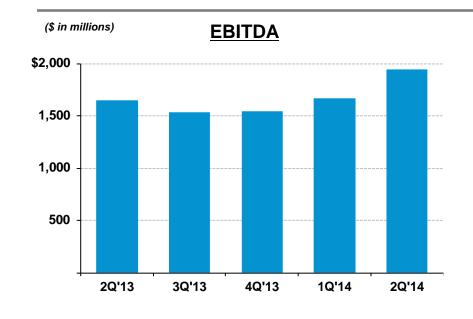
(1) Estimated based on LYB 2012 third party chemical sales (O&P and Intermediates & Derivatives segments excluding olefin fuel products and oxyfuel sales) and third party industry volume estimates of product end uses.

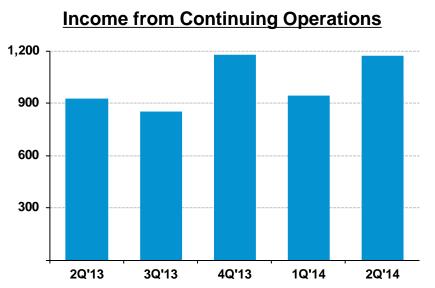
### Second Quarter Highlights

(\$ in millions, except per share data)	2Q'14	1Q'14	2Q'13
EBITDA	\$1,941	\$1,668	\$1,652
Income from Continuing Operations	\$1,173	\$943	\$923
Diluted Earnings (\$ / share) from Continuing Operations	\$2.22	\$1.72	\$1.60

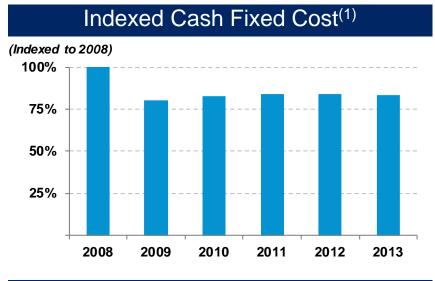
LTM EBITDA - \$6,683 million

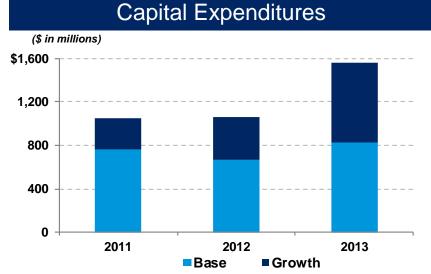
LTM EPS - \$7.54 per share



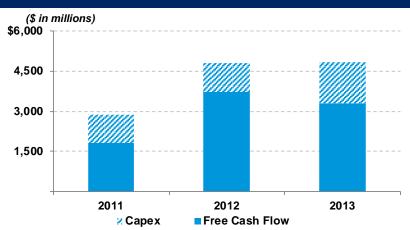


### **Key Financial Statistics**

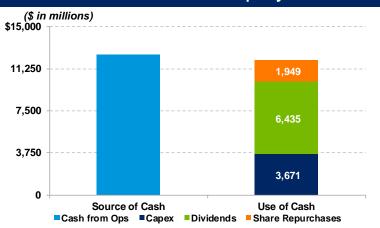




#### Free Cash Flow<sup>(2)</sup>



#### 2011 - 2013 Cash Deployment



<sup>1)</sup> Cash fixed costs include costs related to compensation, travel, insurance, third party services, maintenance, marketing, selling, and administration; 2) Free Cash Flow = net cash provided by operating activities – capex

### Olefins & Polyolefins – Americas

- Largest light olefins producer in North America
  - Significant competitive advantage with scale, feedstock supply flexibility and vertical integration
- Third largest polyethylene producer in North America
  - Broad product portfolio
- Largest polypropylene producer in North America
  - High degree of integration
  - Catalloy adds specialty component

#### **Product Capacity Position and Footprint**

Product Light Olefins	Facilities 6 Crackers	Capacity <sup>(1)</sup> 9.9 Bn lbs (ethylene)	NA Ranking #1
Polypropylene	4 sites <sup>(2)</sup>	4.4 Bn lbs	#1
Polyethylene	6 sites	5.9 Bn lbs	#3



#### Strong Capacity Position + U.S. Natural Gas Liquids Advantage

Sources: Third party consultant, LYB.

(1) - Includes LYB wholly owned capacity and 100% of JV capacity as of December 31, 2013. Light olefins capacity based on combined ethylene and propylene capacities.

(2) - Includes Indelpro JV.

### Olefins & Polyolefins - Europe, Asia, International

- Moderate olefins capacity position
  - Medium-size light olefins player in Western Europe
- Large scale polymer capacity position
  - Largest polyethylene producer in Western Europe
    - #1 high density polyethylene capacity
    - #3 low density polyethylene capacity
  - Largest polypropylene producer in Western Europe with Catalloy adding to differentiation capability
  - Largest PP Compounds producer globally
- Significant Joint Ventures

#### **Product Capacity Position and Footprint**

<u>Product</u>	<u>Facilities</u>	Capacity <sup>(1)</sup>	W.E. Ranking
Light Olefins	5 Crackers (1 JV)	6.5 Bn lbs (ethylene)	#6
Butadiene	2 sites	700 Mn lbs	#3
Polypropylene	15 sites (6 JVs)	13.0 Bn lbs	#1
Polyethylene	6 sites (2 JVs)	7.0 Bn lbs	#1
PP Compounding	16 sites (3 JVs)	2.6 Bn lbs	#1



#### Differentiated positions have provided steady results

Sources: Third party consultant, LYB.

(1) - Includes LYB wholly owned capacity and 100% of JV capacity as of December 31, 2013. Light olefins capacity based on combined ethylene and propylene capacities.

### Intermediates & Derivatives (I&D)

- Strong propylene oxide capacity position and leader in PO technology processes
  - #2 propylene oxide producer worldwide
- Several products benefit from natural gas vs. crude oil
  - Acetyls
  - Ethylene oxygenates
  - HP-Isobutylene
  - Oxyfuels

#### **Product Capacity Position and Footprint**

<u>Products</u>	<u>Facilities</u>	Capacity <sup>(1)</sup>
Propylene Oxide	6 Sites	5.1 Bn lbs
Acetic Acid	1 Site	1.2 Bn lbs
Methanol	2 sites	440 Mn gal
Ethylene Glycol	1 Site	0.7 Bn lbs
Isobutylene	3 Site	1.4 Bn lbs
Oxyfuels	4 Sites	75,000 bbls/day
Styrene	3 Sites	5.6 Bn lbs



#### I&D – A robust and diversified portfolio

Sources: Third party consultant, LYB.

(1) - Includes LYB wholly owned capacity and 100% of JV capacity as of December 31, 2013.

### Refining

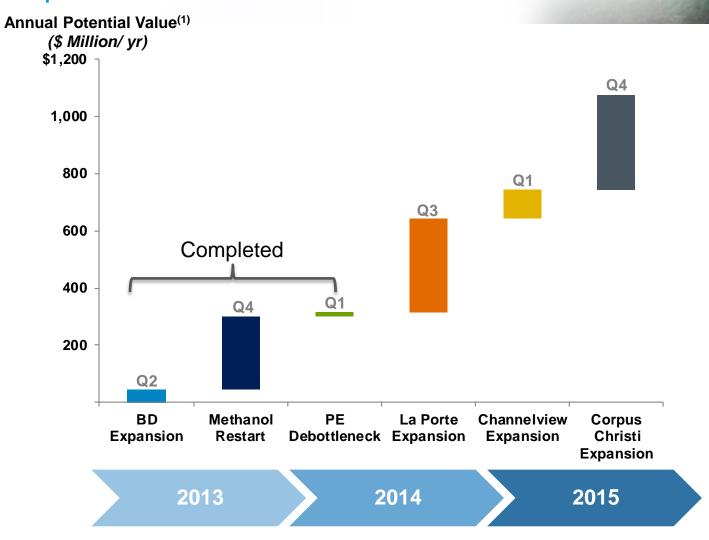
- Independent gulf coast refinery
  - Crude capacity of 268 MBPD
  - Nelson complexity index of 12.5
- Process heavy, high sulfur crude oil
  - Typically sold at discount
- Benchmark spread
  - Maya 2-1-1
  - Diesel production approximately equal to gasoline

# Refinery Units Number of Units Capacity Crude 2 268 MBPD



World class, high conversion, highly integrated refinery

## Projects Annual Potential Values & Completion Timeline



<sup>1)</sup> Annual potential values are based on FY 2013 industry benchmark margins.

## **Projects Completed and Active**

Project	Cost (\$Million)	Start-up	Potential Pre-Tax Earnings (\$ Million/year)
Increase Ethane Capability and Midwest debottlenecks	~\$50	2012	\$150 - \$180
EU Butadiene Expansion	~\$100	Mid 2013	\$40 - \$50
Methanol Restart	~\$180	Late 2013	\$250 - \$260
PE Debottleneck	~\$20	Early 2014	\$10 - \$20
La Porte Expansion	~\$510	Mid 2014	\$300 - \$350
Channelview Expansion	~\$200	Early 2015	\$90 - \$110
Corpus Christi Expansion	~\$600	Late 2015	\$300 - \$350
PP Compounding Growth	~ \$40	2013 - 2016	\$70 - \$90
New PE line	~ \$400	Mid 2017	\$50 - \$100
PO/TBA Joint Venture	MOU	2018	\$70 - \$90
Total	~ \$2,100		~ \$1,300 - \$1,600

<sup>■</sup> Complete ■ In Construction/Permit Obtained ■ In Development

<sup>(1)</sup> Costs are based on recent company estimates and potential pre-tax values are based on FY 2013 industry benchmark margins.