### Deutsche Bank Industrial and Basic Materials Conference

Doug Pike V.P. Investor Relations



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- The information in this presentation includes forward-looking statements. These statements relate to future events, such as anticipated revenues, earnings, business strategies, competitive position or other aspects of our operations or operating results. Actual outcomes and results may differ materially from what is expressed or forecast in such forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Factors that could cause actual results to differ from forward-looking statements include, but are not limited to, availability, cost and price volatility of raw materials and utilities; supply/demand balances; industry production capacities and operating rates; uncertainties associated with worldwide economies; legal, tax and environmental proceedings; cyclical nature of the chemical and refining industries; operating interruptions; current and potential governmental regulatory actions; terrorist acts; international political unrest; competitive products and pricing; technological developments; the ability to comply with the terms of our credit facilities and other financing arrangements; the ability to implement business strategies; and other factors affecting our business generally as set forth in the "Risk Factors" section of our Form 10-K for the year ended December 31, 2011, which can be found at www.lyondellbasell.com on the Investor Relations page and on the Securities and Exchange Commission's website at www.sec.gov.
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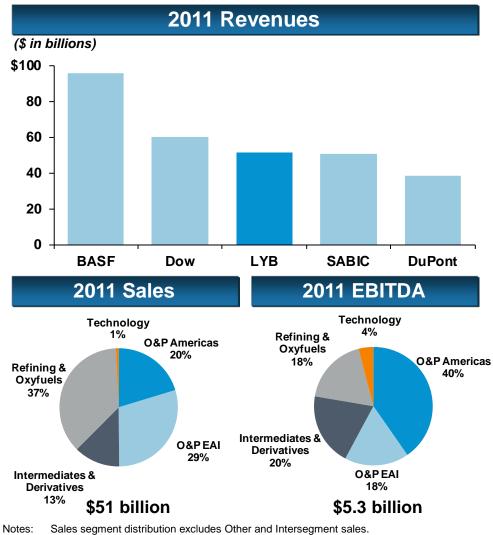


#### **Information Related to Financial Measures**

- We have included EBITDA and adjusted EBITDA in this presentation, which are non-GAAP measures. However, EBITDA, as presented herein, may not be comparable to a similarly titled measure reported by other companies due to differences in the way the measure is calculated. For purposes of this presentation, EBITDA for predecessor periods (prior to May 1, 2010) means earnings before interest, taxes, depreciation, amortization and restructuring costs, as adjusted for other items management does not believe are indicative of the Company's underlying results of operations such as impairment charges, reorganization items, the effect of mark-to-market accounting on our warrants and current cost inventory adjustments. EBITDA for successor periods (on or after May 1, 2010) means earnings before interest, taxes, depreciation and amortization, as adjusted for the same items, to the extent applicable in the successor periods. EBITDA also includes dividends from joint ventures. EBITDA should not be considered an alternative to profit or operating profit for any period as an indicator of our performance, or as an alternative to operating cash flows as a measure of our liquidity. See slides at the end of this presentation for reconciliations of EBITDA to net income.
- In our predecessor period, we utilized a combination of First In-First Out and Last In-First Out inventory methods for financial reporting. For purposes of evaluating segment results, management reviewed operating results using current cost, which approximates LIFO. As supplementary information, and for our segment reporting, we also provide EBITDA information on a current cost basis for predecessor periods. In our successor periods, we have utilized the LIFO inventory methodology and EBITDA information for periods after our emergence is on a LIFO basis.



### World-Class Scale With Leading Market Positions

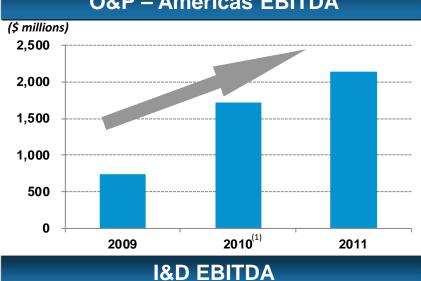






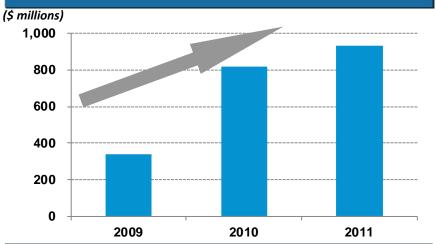
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### Our Key Segments Have All Performed Well



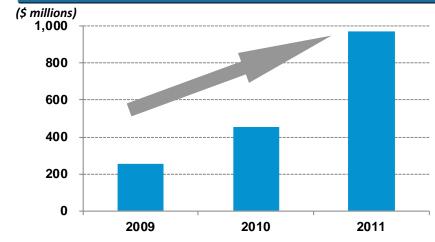
**2010**<sup>(1)</sup>

#### O&P – Americas EBITDA



#### **O&P – EAI EBITDA**





(1) 2010 EBITDA excludes lower of cost or market (LCM) inventory adjustments of (\$34) million and (\$8) million for O&P Americas and I&D, respectively.

2011

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2009

(\$ millions)

1.250

1,000

750

500

250

0

#### Key Drivers Of Business Segment Performance

Olefins & Polyolefins - Americas

Olefins & Polyolefins – EAI

Intermediates & Derivatives

Refining & Oxyfuels

Technology

U.S. natural gas / "Ethane Advantage" Cyclical upside

Differentiated products and JV's Restructuring Cyclical upside

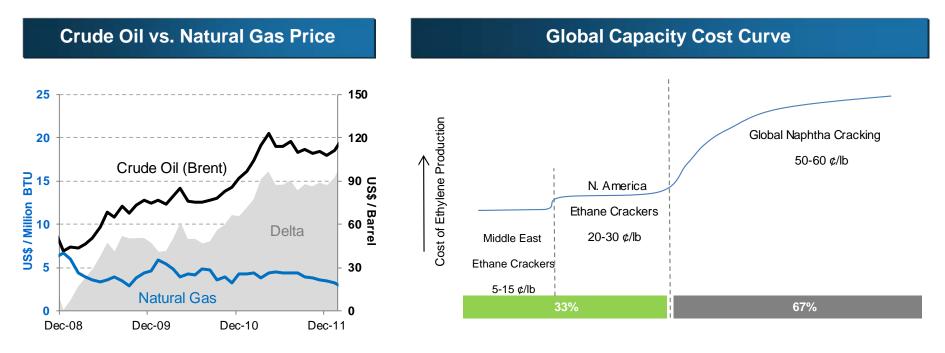
Proprietary technology Global durable goods demand U.S. natural gas pricing

Maya 2-1-1 spread Cost improvements Gasoline price vs. natural gas cost

Strong catalyst sales Excellent licensing position

#### O&P Americas: Natural Gas vs. Crude is Currently the Dominant Factor





 Crude oil price increases have been as much a factor as have US natural gas price declines

Raw material factors define regional competitiveness

Source: IHS Chemical as of February 2012.

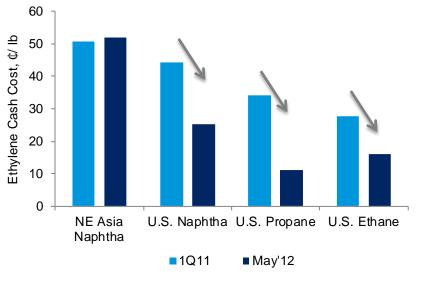
#### US NGL Costs Have had a Downward Trend

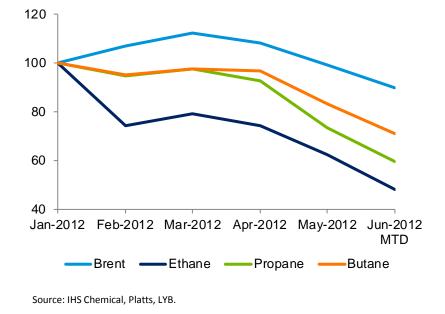


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**Indexed Commodity Prices** 

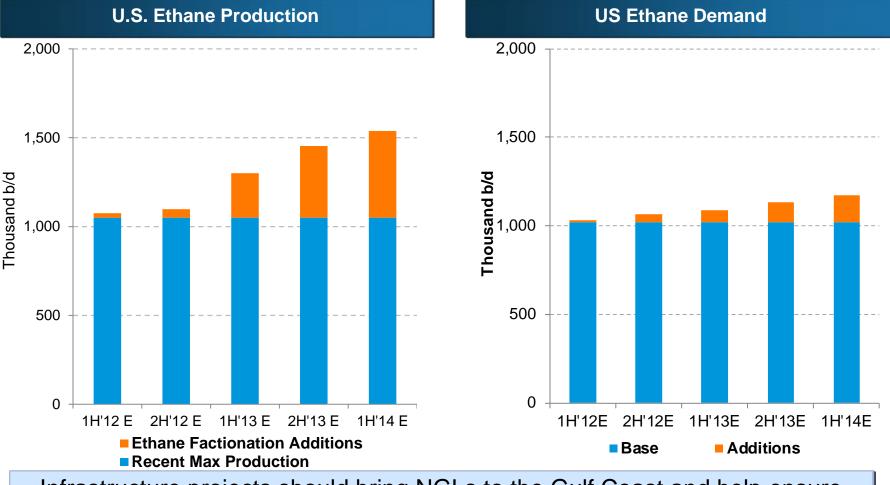




Source: IHS Chemical.

## The US ethylene production cost advantage has expanded as NGL price declines have outpaced the recent crude oil price decline

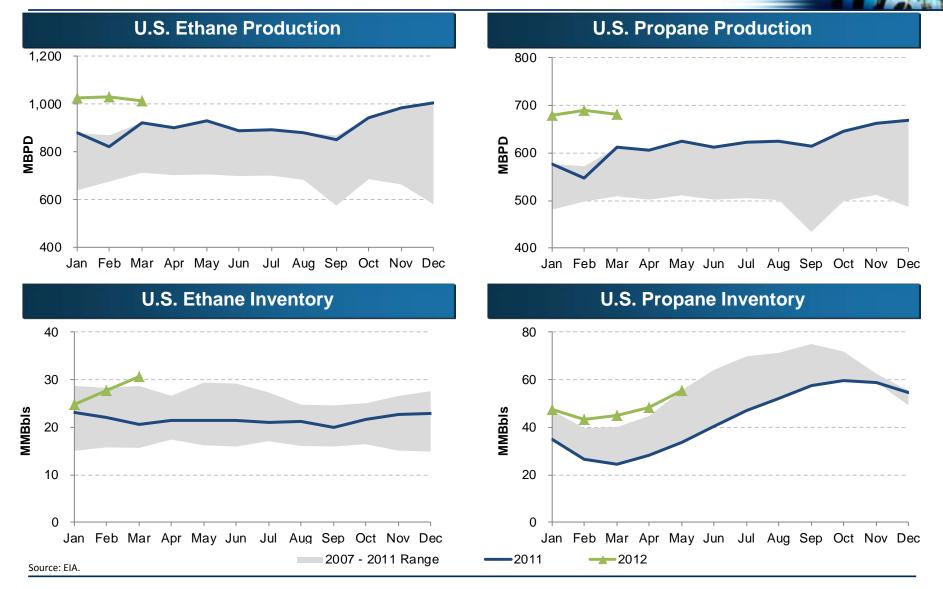
### Ethane Fractionation Capacity Additions are Forecast to Outpace Consumption Capabilities



Infrastructure projects should bring NGLs to the Gulf Coast and help ensure supply security for petrochemical growth projects

Source: EAI, Goldman Sachs, company announcements, LYB estimates.

# Ethane and Propane Production and Inventories at Historic Highs



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#### **Growth and Efficiency Projects**



	Scope	Investment (\$ million)	<b>Timing</b> (year)	Value (\$ million / year)
Increase Ethane Capability	500 MM Lbs ethylene	~\$25	2012	\$50 -\$100
Expand La Porte Cracker	850 MM Lbs ethylene	~\$350	2014	\$125 - \$250
Expand Flex Capacity	500 MM Lbs propylene	~\$125	2014	\$75 - \$125
Midwest Debottleneck	100 MM Lbs ethylene / polyethylene	~\$30	2013	\$20 - \$30

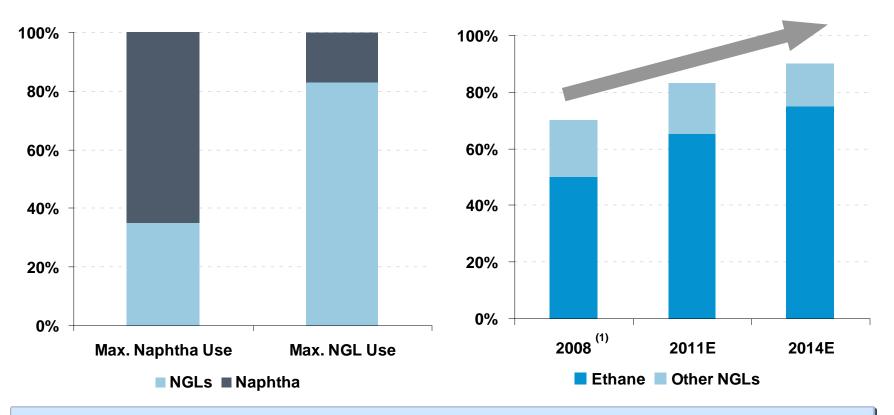
250 - 500 million / yr<sup>(1)</sup> of additional EBITDA for ~500 million of investment

(1) Based on historic average IHS Chemical pricing.





**Maximum Ethane Capability** 

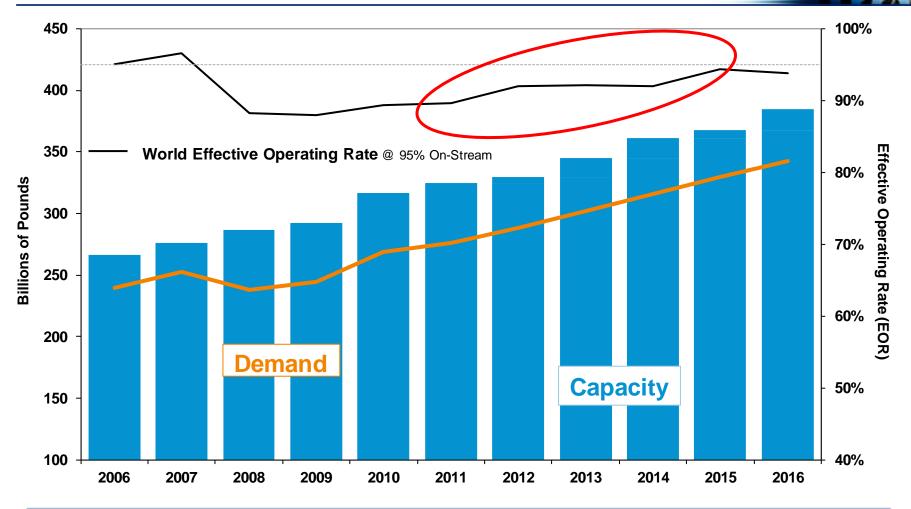


Increasing ethane mix from 65% to 75% can generate \$100 - 150 million / year<sup>(2)</sup>

(1) 2008 includes Chocolate Bayou.

(2) Based on 2011 average spread between naphtha and ethane based cost of ethylene.

#### Cyclical Upside is Also a Positive Story

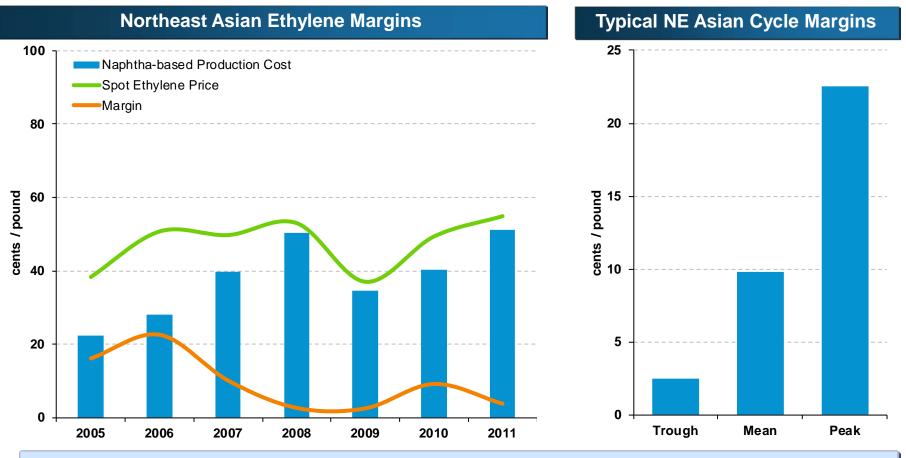


Balance begins to shift in favor of producers in 2012 / 2013

Source: LYB, IHS Chemical 2/22/12.

### At 2010 / 2011 Operating Rates Global Naphtha Margins Have Been Near Trough Levels





Asian margins have been weak, Asian prices set the global price

Significant cyclical upside

Source: IHS Chemical

### U.S. Ethylene Producers Well Positioned

#### View from a US ethylene producer perspective

- Geography, geology, technology are positively aligned
- Economics of crude oil and natural gas support U.S. producers
- Infrastructure investments are bringing NGLs to the market
- Supply / demand positioned for a cyclical upside
- New U.S. plants are not forecast to start-up until 2016+



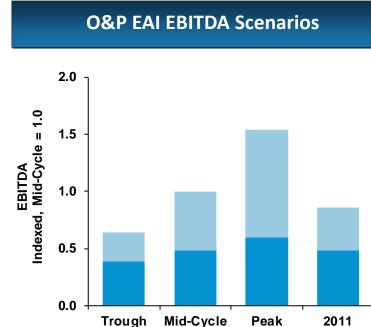


#### **O&P EAI: Earnings Drivers**

EU Olefins	<ul> <li>High cost on global basis</li> </ul>
EU Polyethylene EU Polypropylene	<ul><li>Large consuming market</li><li>Cyclical profit</li></ul>
EU Butadiene	<ul><li>Light cracking in US</li><li>Europe, net exporter of C4's</li></ul>
Joint Ventures	<ul><li>Feedstock advantage</li><li>LYB technology deployment</li></ul>
PP Compounding	<ul><li>Automotive demand</li><li>Technical competency critical</li></ul>

- Specialty polyolefins
  - High value in use

**Cyclical Upside Base Value Streams** 



Stable Base

- Differentiated businesses provide stable profitability
- Commodities provide cyclical upside

Catalloy & PB-1



Cyclical

#### EAI Restructuring – Increasing Earnings



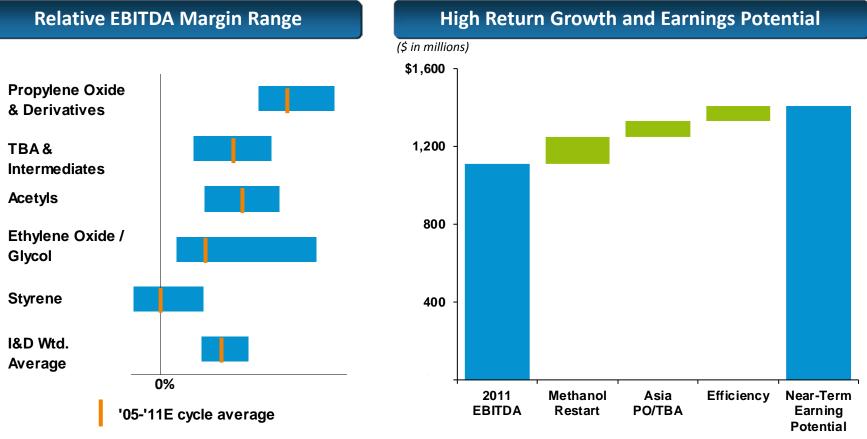
Focus business management processes	<ul> <li>Increase efficiency by moving many functions to The Netherlands</li> <li>Maximize value from existing assets</li> </ul>
Segment markets and customers	<ul> <li>Differentiate service between specialty and commodity segments</li> <li>Optimize cost-to-serve</li> </ul>
Create one sales organization	<ul><li>Reduce channels to market</li><li>Optimize customer coverage</li></ul>
Simplify supply chain processes	<ul><li>Simplify processes</li><li>Re-balance customer service teams</li></ul>

Potential exists for ~\$200 million in cost savings and efficiencies



#### Intermediates and Derivatives: Highly Profitable Balanced Portfolio



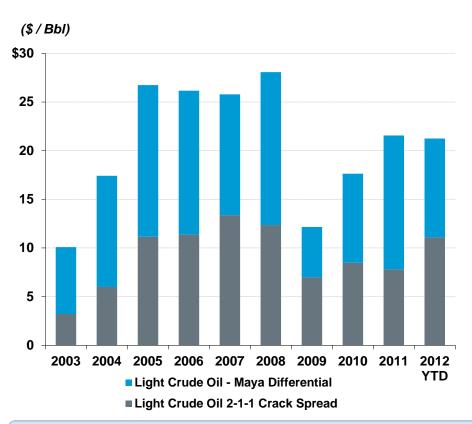


- Diverse product mix with average EBITDA profit margin of ~14%
- Propylene Oxide is a consistent segment leader in profitability
- Future benefit of \$270 \$330 million from growth / efficiency

Source: Based on company estimates of propylene and propylene oxide prices. Methanol pricing based on IHS Chemical spread between oil and gas.

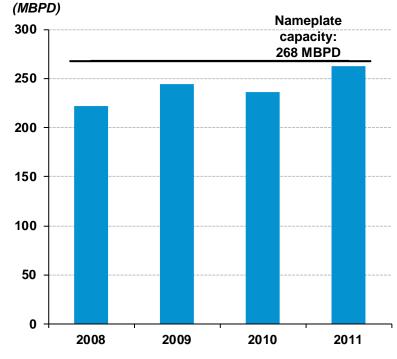
#### Houston Refinery Benefits from Excellent Configuration





Maya 2-1-1 Crack Spread

#### **Houston Crude Oil Processing Rates**



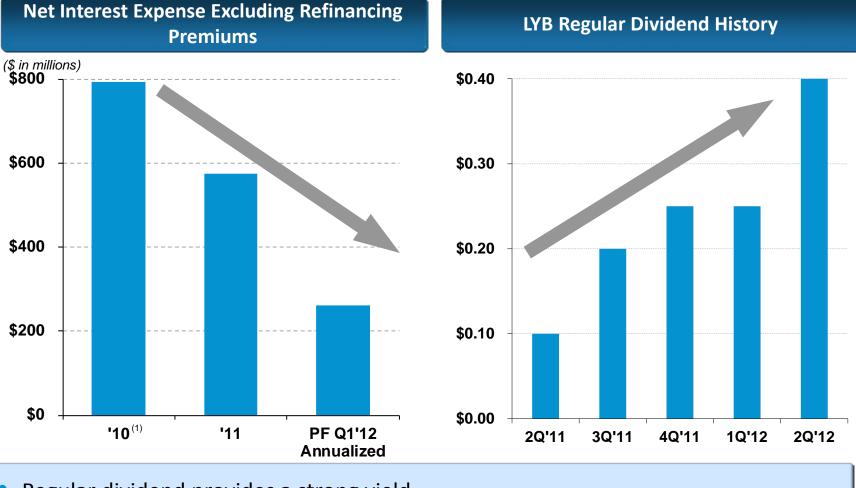
#### 30 MBPD rate improvement worth ~ \$125 million annually<sup>(1)</sup>

Sources: Platts - As of June 7, 2012.

Notes: Prior to 2011, WTI is the referenced light crude oil benchmark. Beginning in 2011, LLS is the referenced light crude oil benchmark.

(1) Based on average 2011 Maya 2-1-1 crack spread and company estimates on incremental gross margin.

### **Returning Cash to Shareholders Through Dividends**

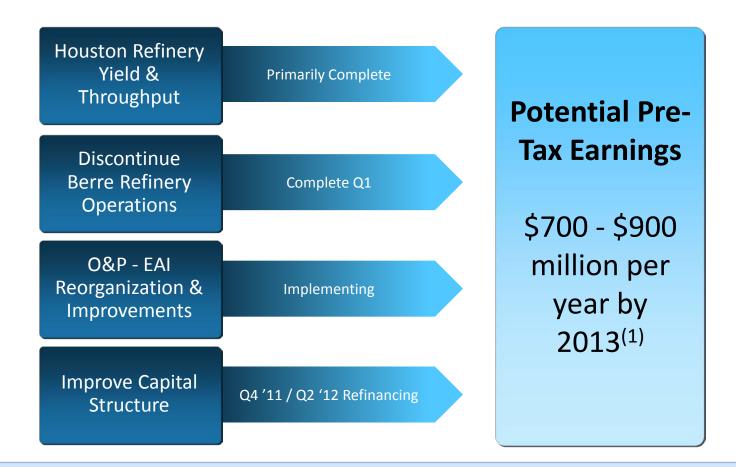


#### Regular dividend provides a strong yield

Source: LYB estimates.

(1) 2010 interest is for successor period (5/1 – 12/31/2010) on an annualized basis.

#### **Operational and Financial Improvements**

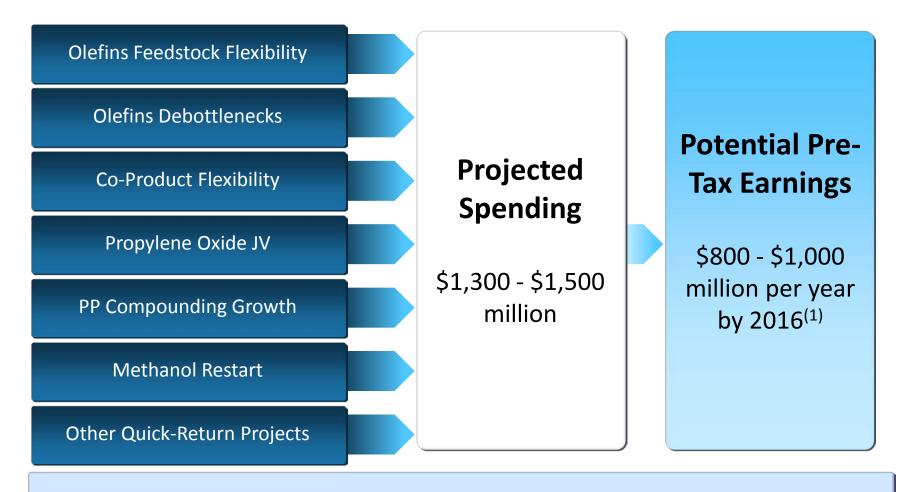


#### Minimal investment for high return

(1) Company estimate based on historic industry margins and costs.



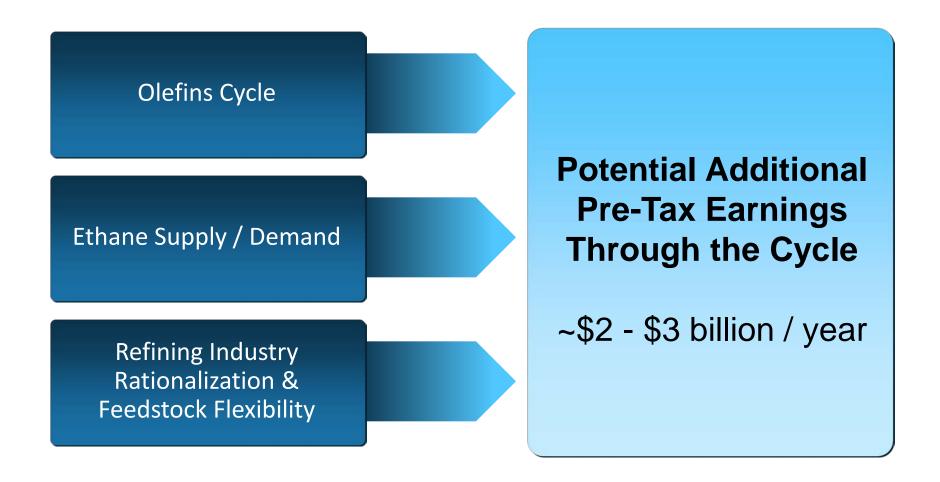
### Significant High-Return Growth Opportunities



#### Average payback period less than 2 years

(1) Company estimate based on historic industry margins and costs.







#### 2009 Reconciliation of EBITDA to Net Income

#### **Reconciliation of EBITDA to Net Income**

		Predecessor									
	2009										
(Millions of U.S. dollars)		Q1				Q3		Q4		YTD	
Segment EBITDA: <sup>(a)</sup>											
Olefins and Polyolefins - Americas	\$	20	\$	207	\$	272	\$	244	\$	743	
Olefins and Polyolefins - Europe, Asia, International		(5)		109		186		51		341	
Intermediates and Derivatives		148		110		143		134		535	
Refining and Oxyfuels		93		62		107		(7)		255	
Technology		66		101		66		76		309	
Other		68		(52)		9		28		53	
Total EBITDA		390		537		783		526		2,236	
2010 LCM inventory valuation adjustments		-		-		-		-		-	
Total EBITDA excluding 2010 LCM inventory valuation adjustments		390		537		783		526		2,236	
Add:											
Income (loss) from equity investment		(20)		22		(168)		(15)		(181	
Unrealized foreign exchange (loss) gain		15		98		141		(61)		193	
Gain on sale of Flavors and Fragrances business		-		-		-		-		-	
Deduct:											
2010 LCM inventory valuation adjustments		-		-		-		-		-	
Depreciation and amortization		(416)		(479)		(443)		(436)		(1,774	
Impairment charge		-		(5)		-		(12)		(17	
Reorganization items		(948)		(124)		(928)		(961)		(2,961	
Interest expense, net		(425)		(498)		(441)		(413)		(1,777	
Joint venture dividends received		(2)		(7)		(12)		(5)		(26	
(Provision for) benefit from income taxes		432		87		332		560		1,411	
Fair value change in warrants		-		-		-		-		-	
Current cost adjustment to inventory		(41)		18		88		(36)		29	
Other		(2)		(2)		(3)		3		(4	
Net loss		(1,017)		(353)		(651)		(850)		(2,871	
Less: Net loss attributable to non-controlling interests	_	1		2		1		2		6	
Net loss attributable to the Company	\$	(1,016)	\$	(351)	\$	(650)	\$	(848)	\$	(2,865	

(a) Predecessor segment operating income and EBITDA were determined on a current cost basis.

### 2010 Reconciliation of EBITDA to Net Income



	Prede	cessor	Successor	Combined		essor	Predecessor	Successor	Combined		
	<del></del>				2010						
(Millions of U.S. dollars)	Q1	April 1 - April 30	May 1 - June 30	Q2	Q3	Q4	January 1 - April 30	May 1 - December 31	YTD		
Segment EBITDA: <sup>(a)</sup>		April 30	June 30	Q2	Q3	Q4	April 30	December 31			
Olefins & Polyolefins - Americas	\$ 274	\$ 216	\$ 198	\$ 414	\$ 492	\$ 505	\$ 490	\$ 1,195	\$ 1,685		
Olefins & Polyolefins - Americas Olefins & Polyolefins - Europe,	φ 214	φ 210	ф 190	φ 414	ə 492	\$ 505	ə 490	φ I,195	φ 1,000		
Asia, International	152	78	174	252	289	125	230	588	818		
Intermediates & Derivatives	152	56	174	252 184	269 243	228	252	500	851		
Refining & Oxyfuels	3	76	21	97	140	220	79	373	452		
Technology	47	14	21	43	78	44	61	151	452 212		
Other	(32)	8	29 72	43 80	(44)	(29)	(24)		(25)		
								(1)			
Total EBITDA	640	448	622	1,070	1,198	1,085	1,088	2,905	3,993		
LCM inventory valuation						()					
adjustments			333	333	32	(323)		42	42		
Total EBITDA excluding LCM						<u> </u>					
inventory valuation adjustments	640	448	955	1,403	1,230	762	1,088	2,947	4,035		
Add:											
Income from equity investments	55	29	27	56	29	30	84	86	170		
Unrealized foreign											
exchange loss	(202)	(62)	(14)	(76)	(7)	(1)	(264)	(22)	(286)		
Gain on sale of Flavors and											
Fragrance business						64		64	64		
Deduct:											
LCM inventory valuation											
adjustments			(333)	(333)	(32)	323		(42)	(42)		
Depreciation and amortization	(424)	(141)	(129)	(270)	(222)	(207)	(565)	(558)	(1,123)		
Impairment charges	(3)	(6)		(6)		(28)	(9)	(28)	(37)		
Reorganization items	207	7,181	(8)	7,173	(13)	(2)	7,388	(23)	7,365		
Interest expense, net	(409)	(299)	(120)	(419)	(186)	(222)	(708)	(528)	(1,236)		
Joint venture dividends received	(13)	(5)	(28)	(33)	-	(6)	(18)	(34)	(52)		
(Provision for) benefit from											
income taxes	(12)	1,327	(28)	1,299	(254)	112	1,315	(170)	1,145		
Fair value change in warrants			17	17	(76)	(55)		(114)	(114)		
Current cost adjustment to											
inventory	184	15		15			199		199		
Other	(15)	9	8	17	(2)	(4)	(6)	2	(4)		
Net income	8	8,496	347	8,843	467	766	8,504	1,580	10,084		
Less: Net (income) loss attributable											
to non-controlling interests	2	58	(5)	53	7	5	60	7	67		
Net income attributable to											
the Company	\$ 10	\$ 8,554	\$ 342	\$ 8,896	\$ 474	\$ 771	\$ 8,564	\$ 1,587	\$ 10,151		

(a) For periods prior to May 1, 2010, Predecessor segment operating income and EBITDA were determined on a current cost basis. For periods following May 1, 2010,

Successor operating income and EBITDA were determined using the LIFO method of inventory accounting.



### 2011 Reconciliation of EBITDA to Net Income

#### Reconciliation of EBITDA to Net Income

(Millions of U.S. dollars)	Q1			Q2		Q3		Q4		YTD	
Segment EBITDA:											
Olefins & Polyolefins - Americas	\$	484	\$	578	\$	673	\$	407	\$	2,142	
Olefins & Polyolefins - Europe, Asia, International		333		275		261		62		931	
Intermediates & Derivatives		270		314		297		173		1,054	
Refining & Oxyfuels		210		353		519		(110)		972	
Technology Other		91		42		45		36		214	
Total EBITDA		14		<u>(9)</u> 1,553		<u>(7)</u> 1,788		(32) 536		(34)	
		1,402		1,000		1,700		550		5,215	
Adjustments to EBITDA: Berre refinery closure costs								136		136	
Sale of precious metals		-		(41)		-		130		(41)	
Corporate restructurings		-		(41)		- 14		- 18		93	
Environmental accruals		-		16		14		10		93 16	
Settlement related to Houston refinery crane incident				10				(15)		(15)	
Insurance settlement		(34)						(13)		(13)	
Total Adjusted EBITDA		1,368		1,589		1,802	·	675		5,434	
Add:		,		,		,				,	
Income from equity investments		58		73		52		33		216	
Unrealized foreign exchange (loss) gain		(3)		4		(17)		(11)		(27)	
Deduct:		(0)		•		()		()		(=- )	
Adjustments to EBITDA		34		(36)		(14)		(139)		(155)	
Depreciation and amortization		(215)		(224)		(237)		(255)		(931)	
Impairment charges		(5)		(13)		(26)		(8)		(52)	
Reorganization items		(2)		(28)		-		(15)		(45)	
Interest expense, net		(155)		(164)		(145)		(542)		(1,006)	
Joint venture dividends received		(96)		(11)		(55)		(44)		(206)	
Provision for income taxes		(263)		(388)		(489)		92		(1,048)	
Fair value change in warrants		(59)		6		22		(6)		(37)	
Other		(2)		(5)		2		2		(3)	
Net income (loss)		660		803		895		(218)		2,140	
Adjustments to EBITDA		(34)		36		14		139		155	
Premiums and charges on early repayment of debt		-		12		-		431		443	
Reorganization items		2		28		-		15		45	
Asset retirement obligation		-		-		10		-		10	
Fair value change in warrants		59		(6)		(22)		6		37	
Impairment charges		5		13		26		8		52	
Tax impact of net income (loss) adjustments		11		(21)		(14)		(151)		(175)	
Adjusted Net Income	\$	703	\$	865	\$	909	\$	230	\$	2,707	
Earnings (loss) per share:			_				_		_		
Diluted earnings per share	\$	1.15	\$	1.38	\$	1.51	\$	(0.38)	\$	3.74	
Adjustments to net income (loss)	Ŧ	0.08	Ŧ	0.11	Ŧ	0.03	Ŧ	0.79	Ŧ	0.97	
Adjusted diluted earnings per share	\$	1.23	\$	1.49	\$	1.54	\$	0.41	\$	4.71	
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