# lyondellbasell Investor Day

## Value-Driven Growth

New York Stock Exchange April 5, 2017



#### Agenda



11:30 - 12:30	Lunch	Management Team
12:30	Welcome and Agenda	Dave Kinney
12:40	Value-Driven Growth	Bob Patel
1:15	Value-Driven Growth	Thomas Aebischer
1:45	Q&A	Bob Patel and Thomas Aebischer
2:00	Break	
2:15	Olefins and Polyolefins – Overview	Bob Patel
2:30	Olefins and Polyolefins - Americas	Paul Augustowski
2:55	Olefins and Polyolefins - Europe, Asia, International (EAI)	Richard Roudeix
3:20	Intermediates & Derivatives	Jim Guilfoyle
3:45	Refining, Manufacturing, Projects	Dan Coombs
4:10	Concluding Remarks	Bob Patel
4:30	Q&A	Management Team
5:00	Reception: Cocktails/Hors d'oeuvres	Management Team

#### **Cautionary Statement**



The statements in this presentation relating to matters that are not historical facts are forward-looking statements. These forwardlooking statements are based upon assumptions of management which are believed to be reasonable at the time made and are subject to significant risks and uncertainties. Actual results could differ materially based on factors including, but not limited to, the business cyclicality of the chemical, polymers and refining industries; the availability, cost and price volatility of raw materials and utilities, particularly the cost of oil, natural gas, and associated natural gas liquids; competitive product and pricing pressures; labor conditions; our ability to attract and retain key personnel; operating interruptions (including leaks, explosions, fires, weather-related incidents, mechanical failure, unscheduled downtime, supplier disruptions, labor shortages, strikes, work stoppages or other labor difficulties, transportation interruptions, spills and releases and other environmental risks); the supply/demand balances for our and our joint ventures' products, and the related effects of industry production capacities and operating rates; our ability to achieve expected cost savings and other synergies; our ability to successfully execute projects and growth strategies; legal and environmental proceedings; tax rulings, consequences or proceedings; technological developments, and our ability to develop new products and process technologies; potential governmental regulatory actions; political unrest and terrorist acts; risks and uncertainties posed by international operations, including foreign currency fluctuations; and our ability to comply with debt covenants and service our debt. Additional factors that could cause results to differ materially from those described in the forwardlooking statements can be found in the "Risk Factors" section of our Form 10-K for the year ended December 31, 2016, which can be found at www.lyondellbasell.com on the Investor Relations page and on the Securities and Exchange Commission's website at www.sec.gov.

The illustrative results or returns of growth projects are not in any way intended to be, nor should they be taken as, indicators or guarantees of performance. The assumptions on which they are based are not projections and do not necessarily represent the Company's expectations and future performance. You should not rely on illustrated results or returns or these assumptions as being indicative of our future results or returns.

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Reconciliations for our non-GAAP measures can be found in the Appendix to this presentation or on our website at www.lyb.com/investorrelations

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## Value-Driven Growth

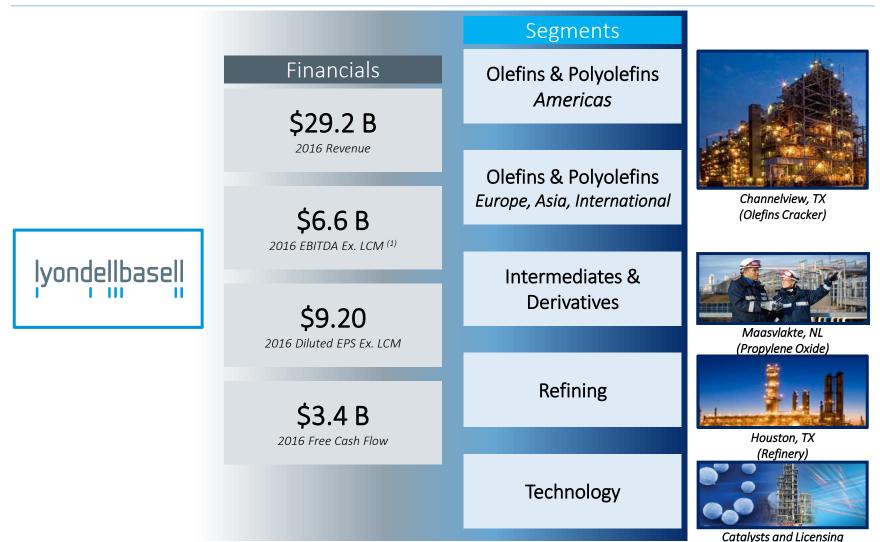
Bob Patel Chief Executive Officer

New York Stock Exchange April 5, 2017



## LyondellBasell Today

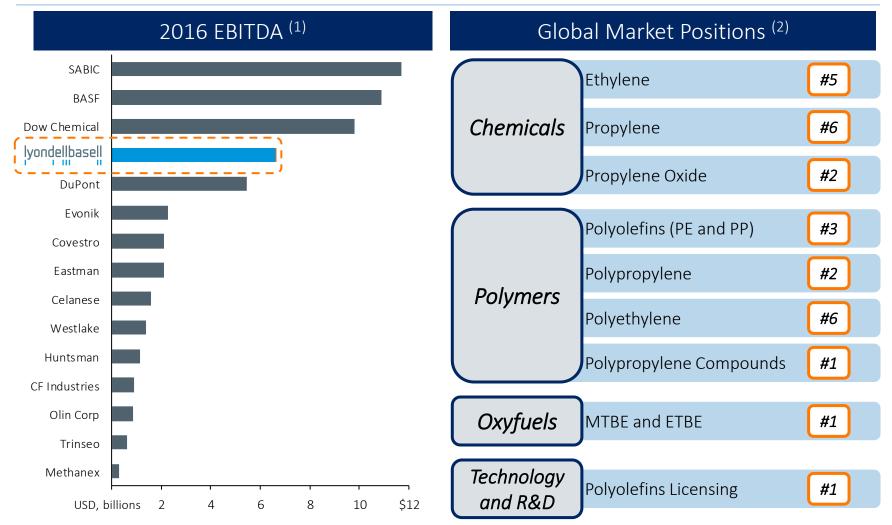




(1) LCM stands for "lower of cost or market." Further detail regarding LCM adjustments can be found in the Appendix.

## Leading Scale and Market Positions



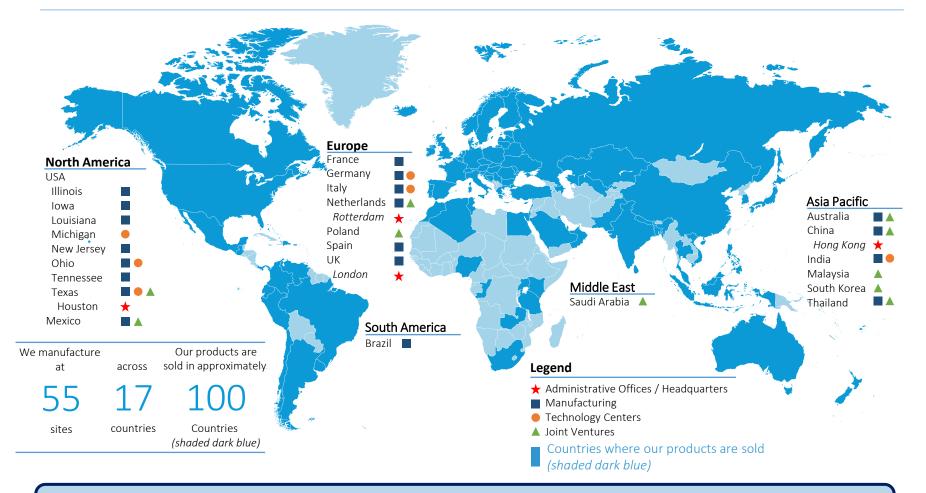


(1) LYB EBITDA is ex. LCM. LCM is denoted by the orange section of the LYB bar. Source for others: FactSet.

(2) Source: IHS, LYB. Reflects market positions of chemical-grade and polymer-grade propylene (not refinery-grade).

#### Significant Global Footprint

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#### More than half of our 13,000 employees are outside the U.S.

#### **Experienced Team**





#### Bob Patel

- Chief Executive Officer and Chairman of Management Board
- 29 years of petrochemical experience



#### Thomas Aebischer

- Executive Vice President, Chief
   Financial Officer,
   Member of
   Management Board
- 34 years of financial experience



#### Paul Augustowski

- Senior Vice President, Olefins & Polyolefins, Americas
- 35 years of petrochemical experience



#### Dan Coombs

- Executive Vice President, Global Manufacturing, Projects, Refining and Technology
- Member of Management Board
- 39 years of petrochemical experience



#### Jim Guilfoyle

- Senior Vice President, Global Intermediates & Derivatives and Global Supply Chain
- Member of Management Board
- 24 years of petrochemical experience

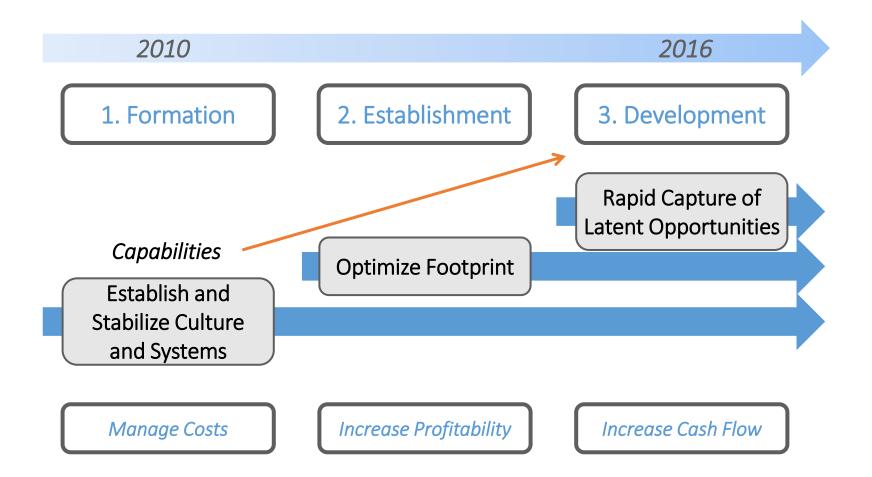


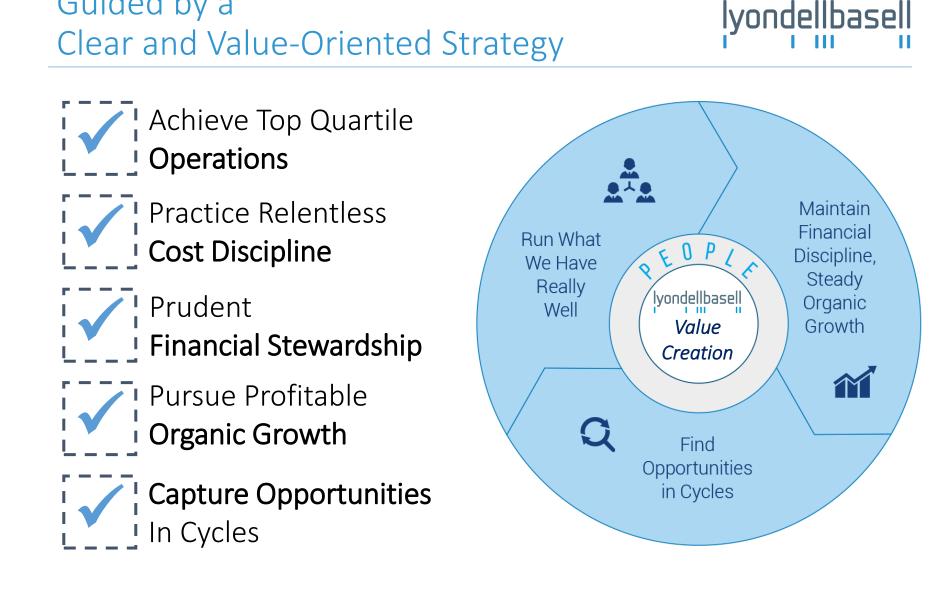
#### **Richard Roudeix**

- Senior Vice
   President, Olefins &
   Polyolefins, Europe,
   Asia and
   International
- 30 years of petrochemical experience

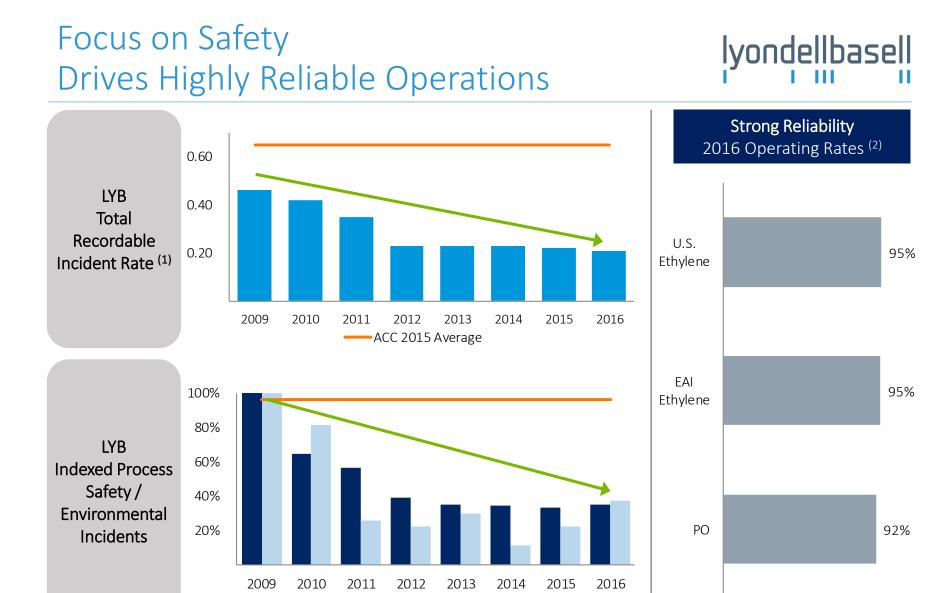
#### Over 190 years of relevant experience

## LyondellBasell Followed a Methodical Path lyondellbasell





Guided by a



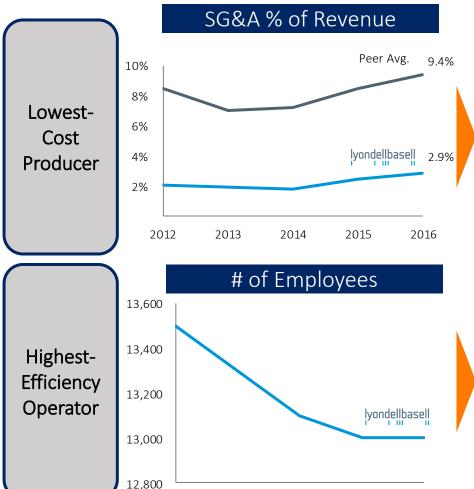
(1) Injuries per 200,000 hours. Includes employees and contractors. ACC is American Chemistry Council.

Environmental Process Safety — ACC 2015 Process Safety Avg.

(2) Excludes the impact of turnarounds.

## Strong Operations Coupled with Cost Discipline and Productivity





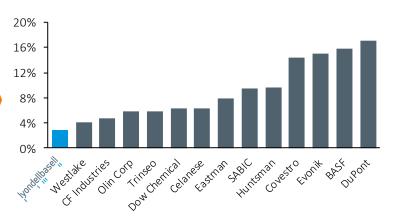
2013

2014

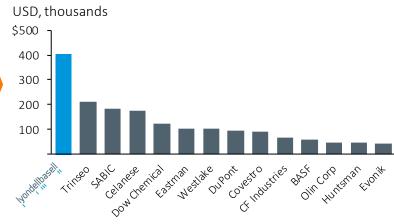
2015

2016

#### 2016 SG&A % of Revenue



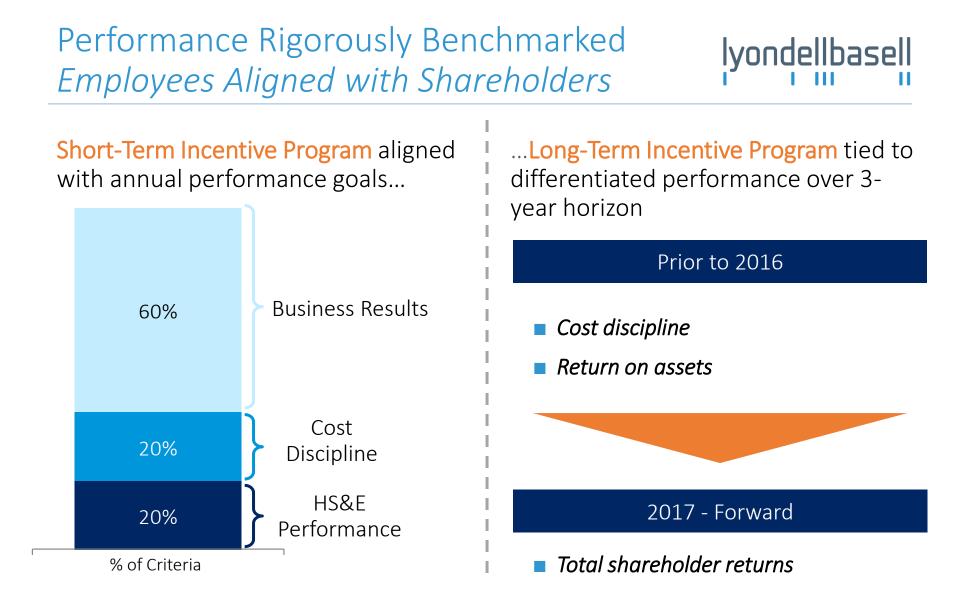
#### 2016 EBIT per Employee<sup>(1)</sup>



Source: FactSet and LYB.

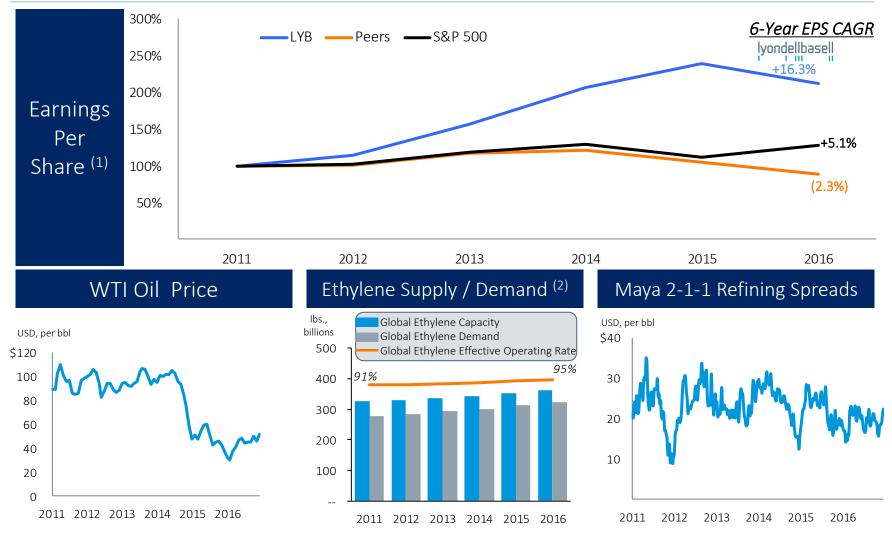
(1) LYB EBIT is income from continuing operations before income tax.

2012



## Our Approach Delivers Strong Results Under a Range of Conditions





 Source: Factset. Peers are BASF, Celanese, CF Industries, Dow, DuPont, Eastman, Huntsman, Methanex, Sabic, Westlake. LYB is ex. LCM. Pees and S&P 500 rebased to LYB 2011 EPS ex. LCM of \$4.32 per share. CAGR is the compound annual growth rate of EPS from 2011 to 2016.
 Source: IHS and LYB.

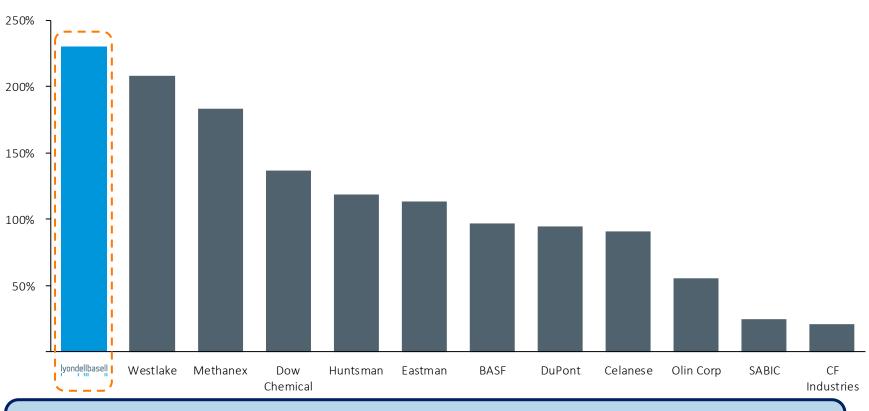
#### Building for the Future

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## Delivering Leading Total Shareholder Returns



#### 5-Year Total Shareholder Return vs. Peers (1)



## TSR outperformance vs. peers underpinned by strong cash flows, robust dividends and share repurchases

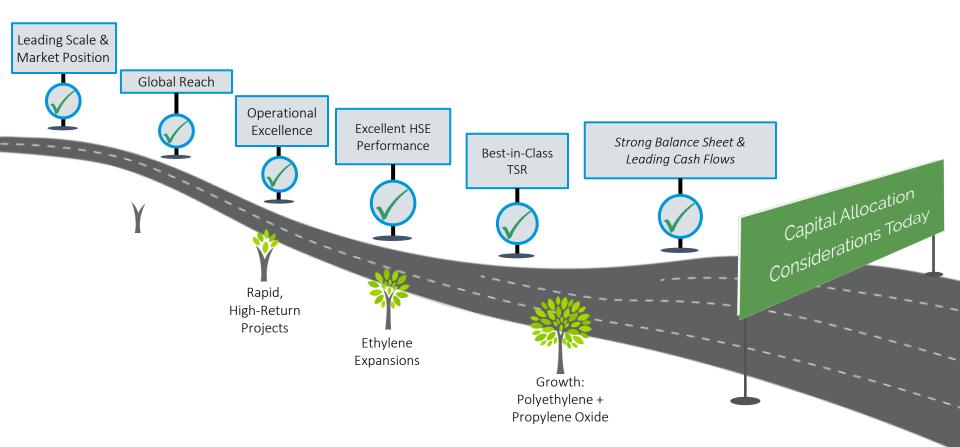
(1) Total shareholder return over period from Jan 1, 2012 to Dec. 31, 2016. Source: Factset.

#### Reached a Point in the Road Where Options Begin To Broaden



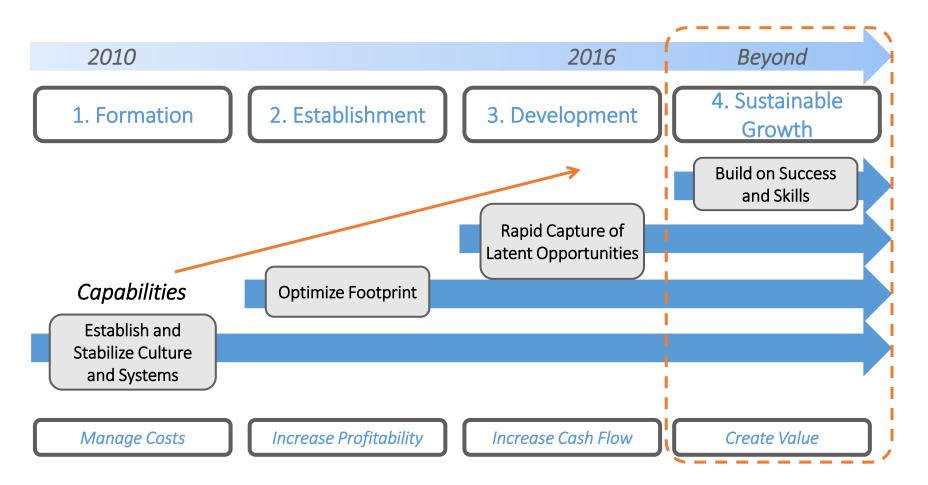
Where We've Been

Where We Are Going



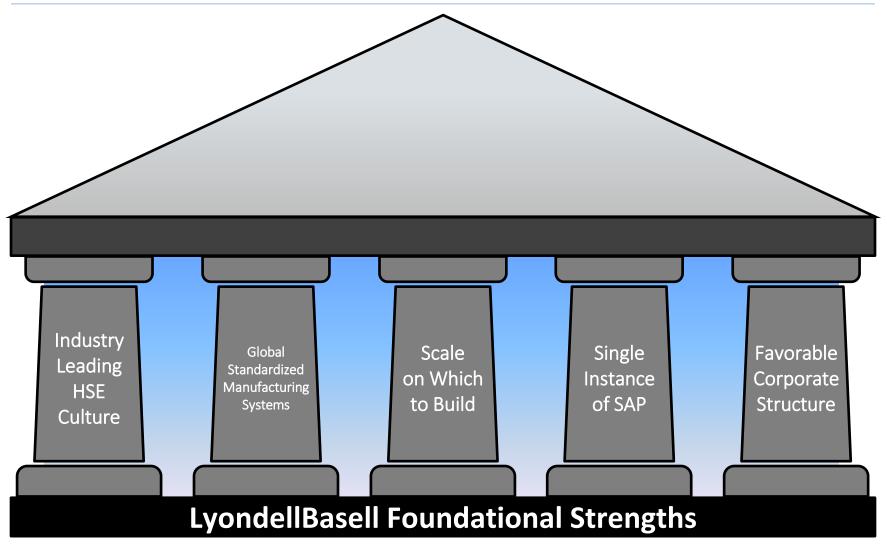
## We Can Generate Value by Leveraging Skills and Strategy





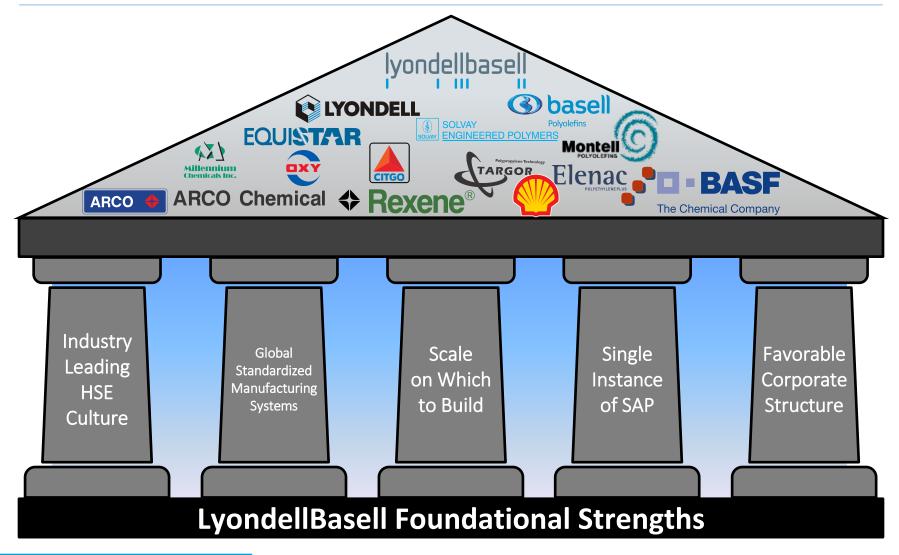
# Foundation in Place to Support Growth . . .





# ... With a Demonstrated Heritage of Integrating Businesses





## Our Foundation Is in Place: Value Can Be Generated by Leveraging Our Approach



## Strive to Build on Our Strengths and Skills

Skills **lyondellbasell** 

	Well Head	Midstream	Refining	Olefins & Aromatics	Intermediates & Polymers	Performance & Eng. Resins	Electronic & Specialty	Bio & Pharma
Products	Crude Oil Natural Gas	Handling Fractionation Storage Shipping	Gasoline Diesel Fuel Jet Fuel	Ethylene Propylene Butadiene	PE, PP, PO, PVC, Isocyanates, Acetyls	Polycarbonate PP Compounds <i>Catalloy</i> Nylon Acetal	Seeds Pharmaceuticals Fragrances Herbicides Catalysts	
Industry Characteristics	Capital- Intensive Geology	Capital- Intensive Pipelines	Capital-Intensive Process Industry		Capital- Intensive Process Industry Tech Support	Process Industry Tech Support Design Support	Small Volumes Multiple Grades Unique End Use Expertise	R&D Intensive Consumer Safety Long Development Cycle
Success Characteristics	Exploration Development	Logistics Contracting	High Operating Rates/Reliability Lean Cost Structure Process Expertise Increasing Technical Service Support			Proprietary Technology Continuous Innovation		

World-Class Operator with Broad Options

- Leading scale and market position
- Best-in-class operator
- Leading cash flow generation
- Strong capital return
- Safe, strong, and sustainable dividend
- Strong balance sheet

Multiple paths to shareholder value with a balanced capital allocation strategy and proven track record of success

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# IsomethyInvestor Day

## Value-Driven Growth

Thomas Aebischer Chief Financial Officer

New York Stock Exchange April 5, 2017



## Strong Foundation on Which to Build

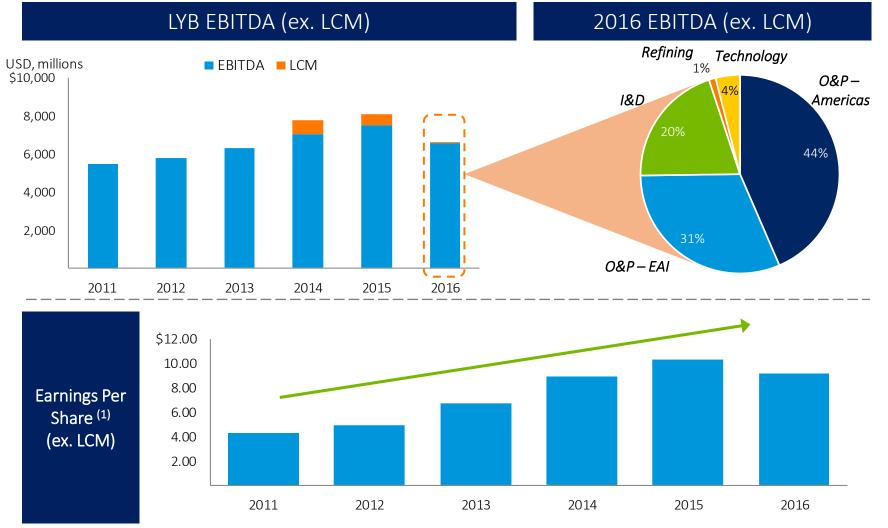


- Strong financial foundation with upside Continue to be a thoughtful industry leader Dast Success Excellent track record delivering EBITDA and EPS Peer-leading total shareholder return Strong and sustainable dividend yield Leading ROIC Future capital allocation driven by shareholder value Investing through organic growth
  - Committed to strong capital returns
  - Disciplined M&A criteria
    - Many opportunities to drive value

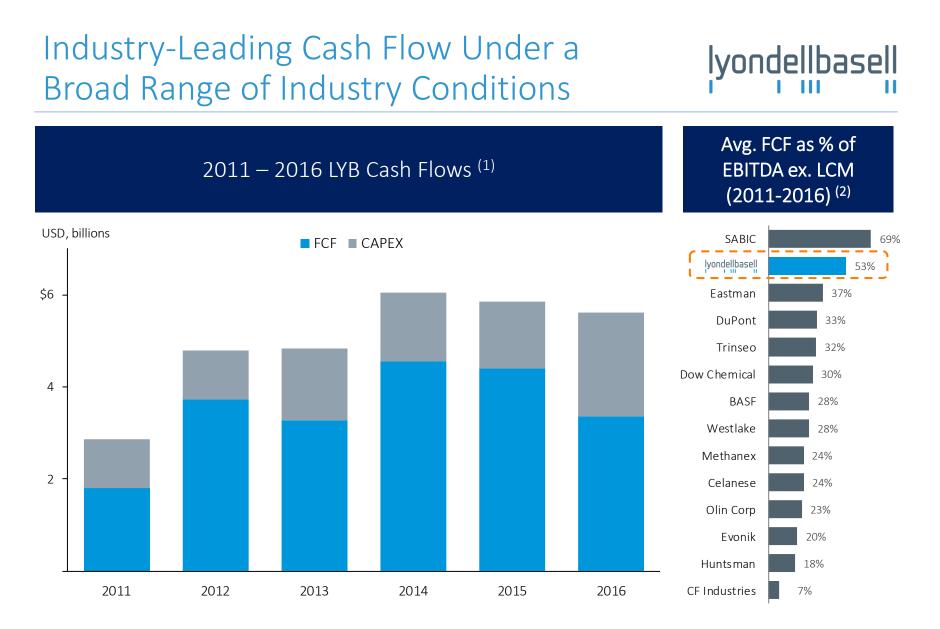
Future Drivers

## LYB's Methodical Approach Established a Record of Strong Results

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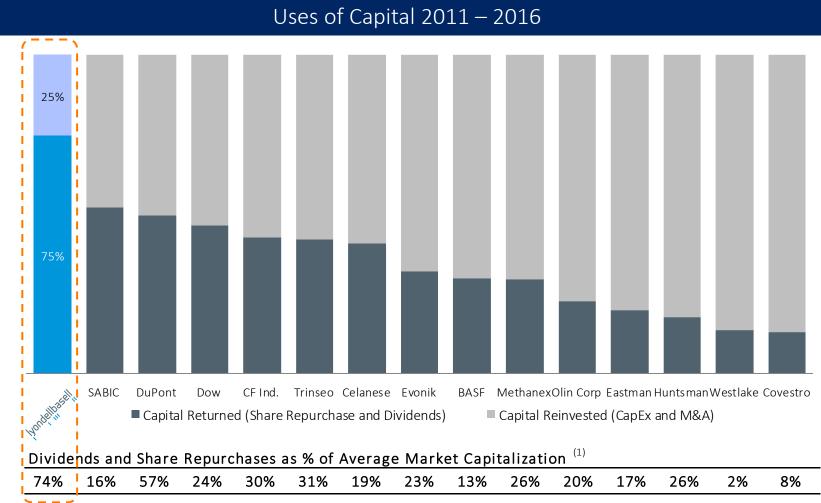
(1) Diluted earnings per share from continuing operations ex. LCM.



(1) Free cash flow (FCF) based on cash from operating activities less total capital expenditure (CAPEX).

(2) Source: CapitalIQ. Reflects average FCF as % of EBITDA from 2011-2016 except for peers with more recent IPOs.

## Shareholders Benefitted from Peer-Leading **Jyondellbasell** Dividends and Share Repurchases



Source: Company filings, Factset and Capital IQ as of March 2017.

Note: Reflects uses of capital from 2011-2016 except for peers with more recent IPOs.

(1) Reflects cumulative 2011-2016 dividends and share repurchases as a % of average market capitalizations from Dec. 2011 to Dec. 2016, except for peers with more recent IPOs.

## Capital Deployment Hierarchy

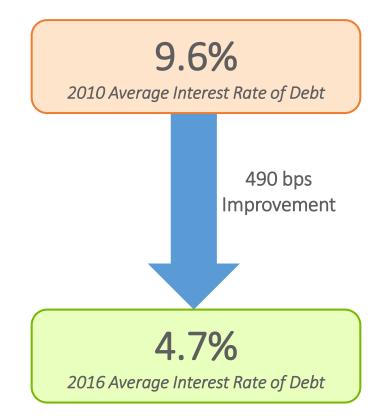


		2016	Comments		
	Base CapEx	~\$1.1 bn	<ul> <li>First priorities for cash</li> </ul>		
Foundation	Interest Expense	~\$0.3 bn			
	Dividend	~\$1.4 bn	<ul> <li>Fund through the cycle with cash flow from operations</li> </ul>		
Discretionary	Growth CapEx	~\$1.1 bn	<ul> <li>High-return in advantaged businesses</li> </ul>		
Opportunities	Special Dividends / Acquisitions / Share Repurchases	~\$2.9 bn of share repurchases	<ul> <li>Discretionary cash returned to shareholders</li> <li>M&amp;A if value-creating and strategic</li> </ul>		

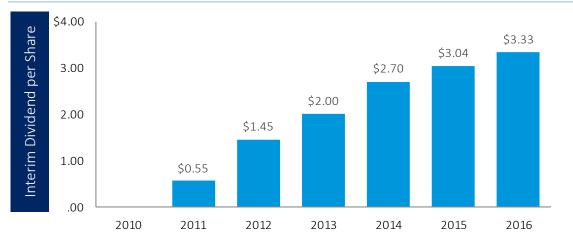
#### Debt Restructuring Generated Significant Value

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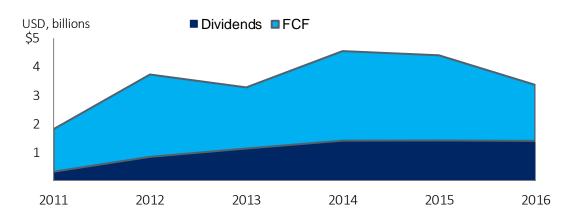
#### LyondellBasell Cost of Debt



# We Are Committed to a Strong, Growing and Sustainable Dividend

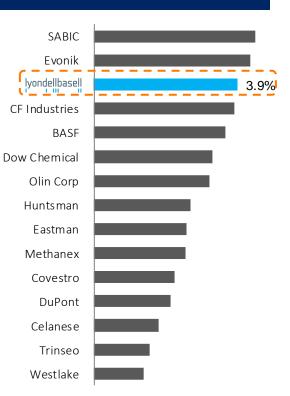


#### Interim Dividends and Incremental Free Cash Flow <sup>(1)</sup>



#### 2016 Dividend Yield <sup>(2)</sup>

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(1) FCF based on cash flow from operating activities less total capital expenditure.

(2) Source: FactSet as of March 17, 2017.

## More Organic Growth in Pipeline

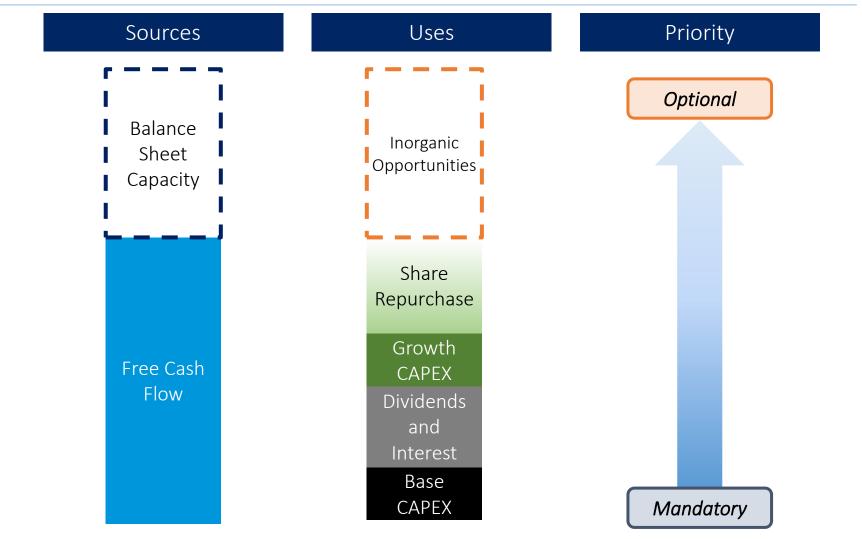


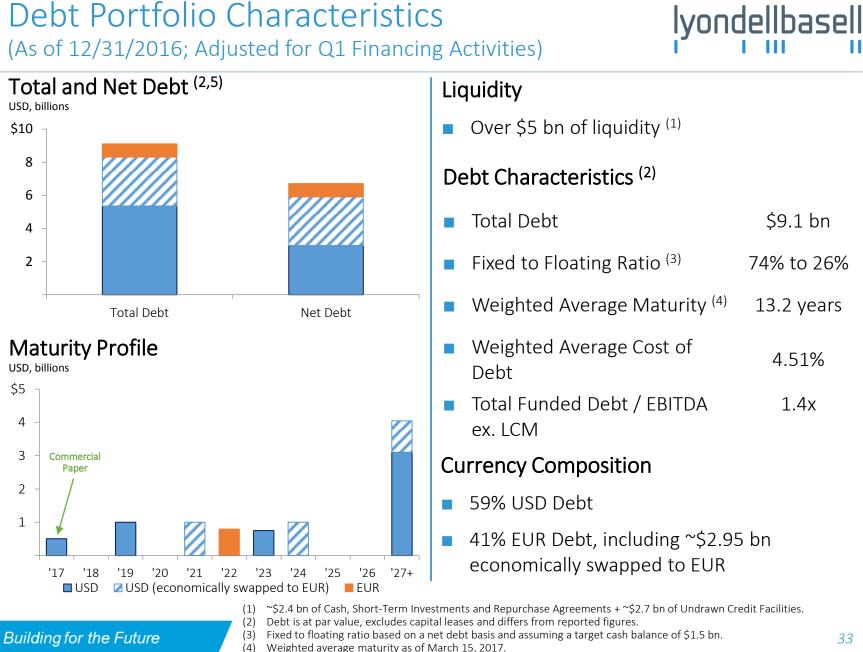
		Scope (MM lbs.)	Start-Up	CAPEX (\$MM)	Potential EBITDA (\$MM/year) '11-'16 Avg. Margins	
	Increase Ethane Capability	500	2012	~\$25	\$50 - \$70	
Completed Projects	EU Butadiene Expansion	155	2013	~\$100	\$40 - \$50	
	Methanol Restart	250 MM Gal.	2013	~\$180	\$190-210	
	Matagorda PE Debottleneck	220	2014	~\$20	\$10 - \$20	
	U.S. Ethylene Expansions	~ 2,000	2012 - 2016	\$1,825	\$450 - \$600	CAPEX / EBITDA <sup>(1)</sup>
	TOTAL			~\$2,150	\$740 - \$950	2.5x
					Potential EBITDA (\$MM/year) 2016 Avg. Margins	
Future Projects	Hyperzone HDPE	1,100	2019	~\$700 - \$750	\$150 - \$200	
Fut Proj	New PO/TBA Plant	1,000 PO	2021	~\$2,000 - \$2,500	\$300 - \$400	

(1) EBITDA is average potential EBITDA using 2011 – 2016 average margins.

# Our Balance Sheet Provides Capacity for Value-Driven Growth





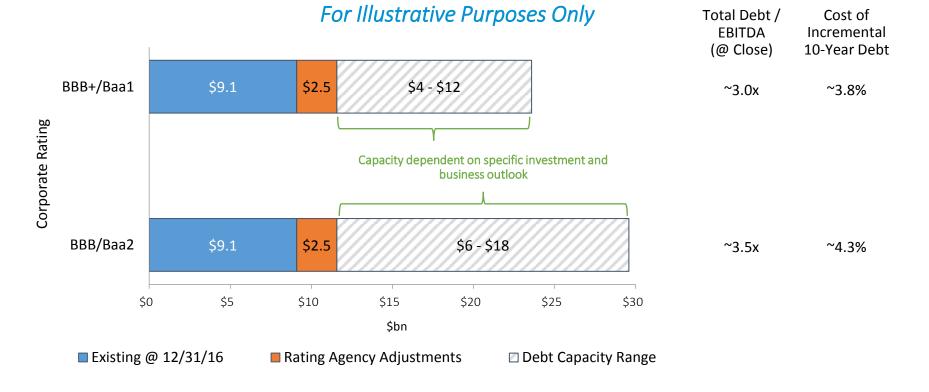


Net Debt is total debt less cash and cash equivalents, short term investments and repurchase agreements. (5)

#### Balance Sheet Capacity for Strategic Objectives



- M&A as a use of proceeds could temporarily enhance leverage capacity
- Requires commitment to pay down portion of debt within 24 months



#### Building for the Future

Note: Incremental debt capacity based an a range of underlying business forecasts. M&A scenarios assume incremental temporary leverage of 0.5x and factor in acquired EBITDA and synergies. Indicative cost of incremental 10-Year debt as of March 7, 2017. Agency adjustments reflect additional items S&P and Moody's include for leverage analysis, most notably pension and lease obligations. Figure above is an approximation based on each agency's calculation.

## A Process to Consider Inorganic Opportunities Focused on Value



- Build on leading positions and technologies in core strengths M&A Considerations Disciplined approach and process and Process Strive to generate value, not just scale Strong fit with our core competencies Strategic Large-scale assets Fit Leverages our corporate structure **Balance Sheet** Maintain investment grade **Income Statement** Rigorous Strengthen growth and margin profile Financial Improve earnings stability Accretive to EPS within 2 years Criteria **Return Expectations** IRR in excess of 12%
  - Significant synergy potential

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## Value-Driven Growth

Bob Patel Chief Executive Officer

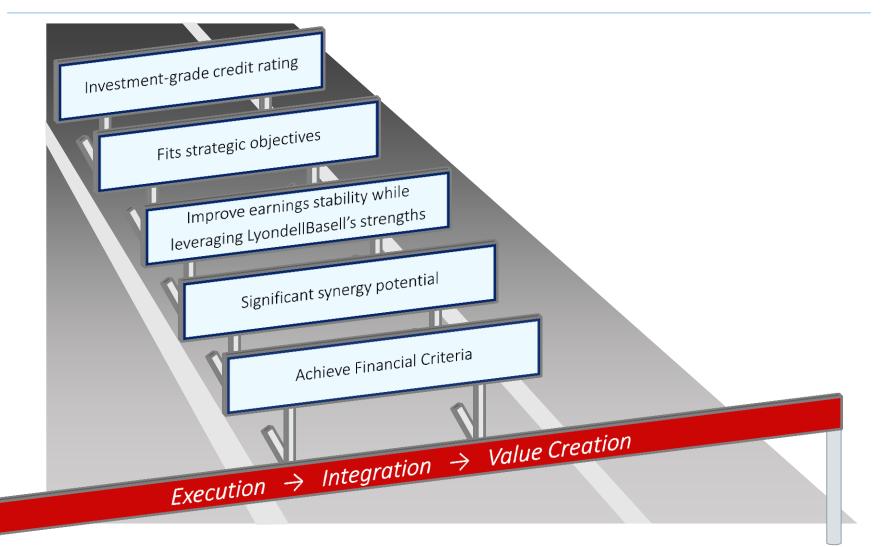
Thomas Aebischer Chief Financial Officer

New York Stock Exchange April 5, 2017



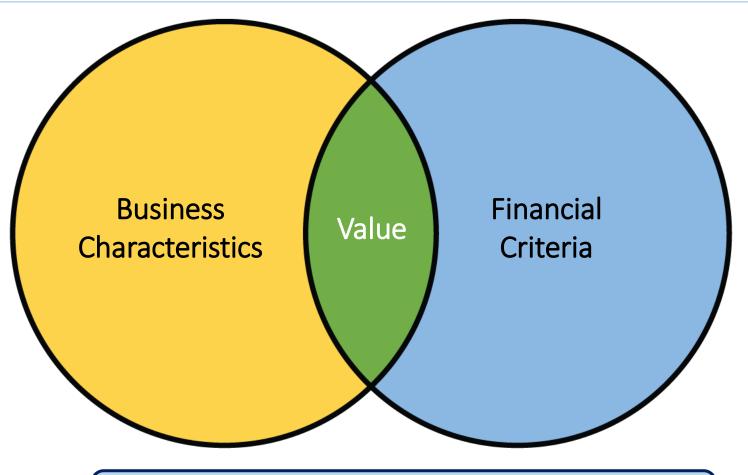
## **Rigorous Strategic and Financial Criteria**

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## Driven by Value Generation





- Our business and financial structures are built to support inorganic growth
- Prepared to act on opportunity that meets our criteria
- Remain disciplined

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# Global O&P

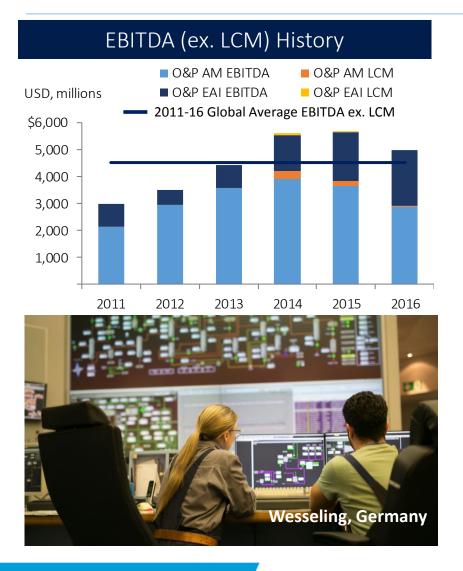
Bob Patel Chief Executive Officer

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## Global O&P Overview

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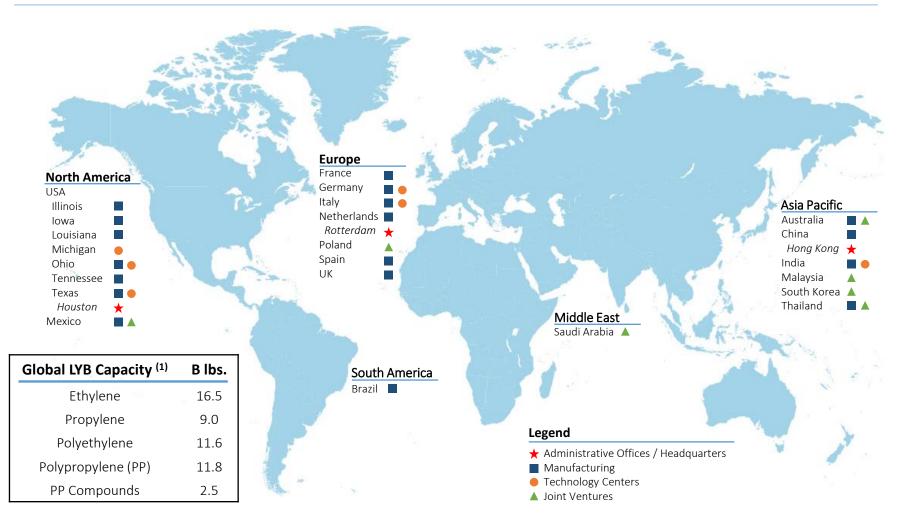
#### Key Messages

- LYB O&P is a strong earnings and cash generator
- Strong global presence
- Global trends favor continued demand growth
- Favorable global operating rates
- U.S. remains feedstock advantaged



# We Have a Substantial Global Footprint . . .

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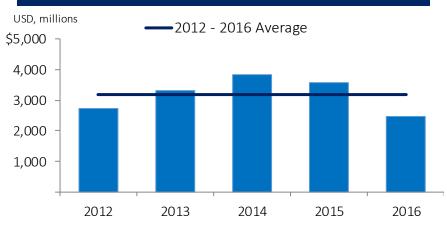


(1) LYB wholly-owned capacity and proportional share of JV capacity as of December 31, 2016.

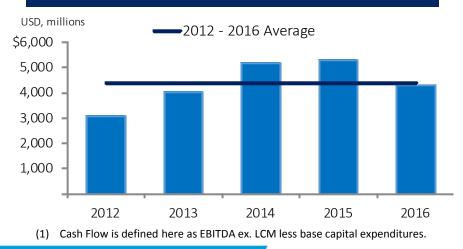
### ... Which Generates Strong EBITDA and Cash Flow (EBITDA ex. LCM less Base CAPEX)

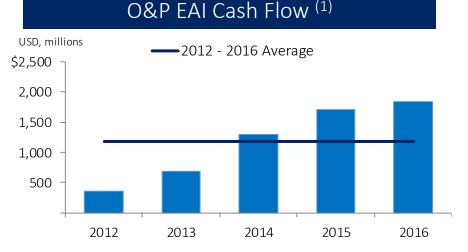
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#### O&P Americas Cash Flow <sup>(1)</sup>



#### Global O&P Cash Flow <sup>(1)</sup>

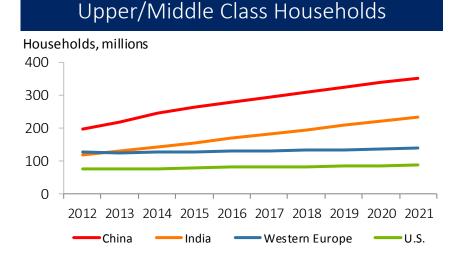




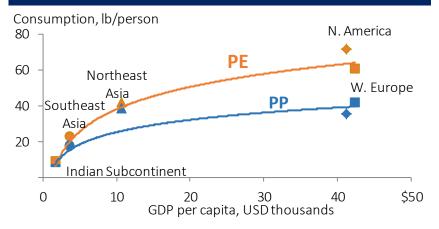
- Excellent cash flow under a broad range of market conditions
- Operating focus and steady investment drive high asset reliability and cash flow

## Global Macro Trends Demographics Driving Demand

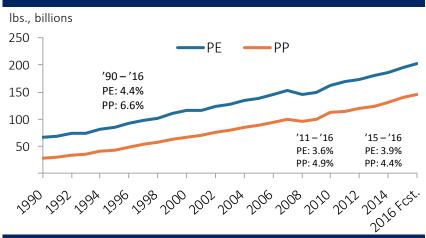
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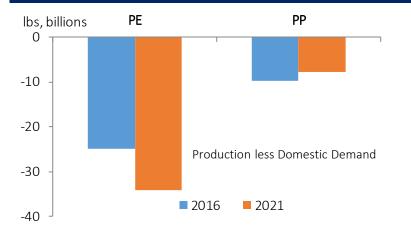
#### 2016 Polyolefins Consumption



#### World PE and PP Demand



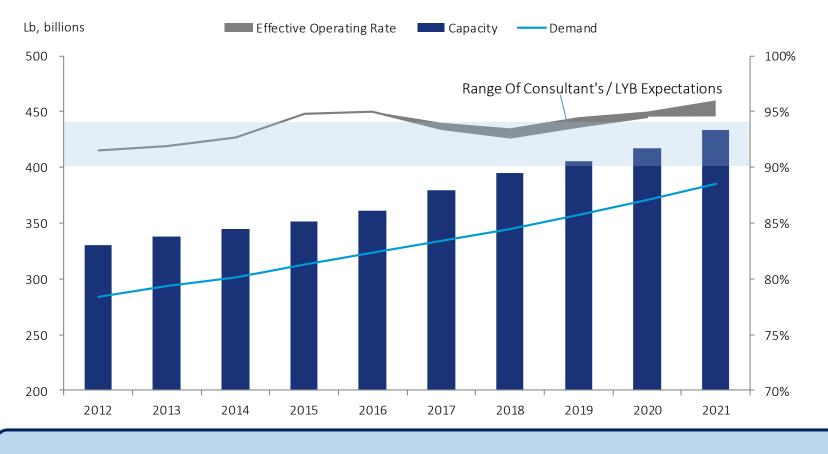
China Polyolefin Trade Deficit



Source: IHS.

## Global Ethylene Operating Rates Remain Strong Despite New Capacity





2017 – 2021 global ethylene operating rates average above 2010-2016 rates

Source: IHS, LYB estimates, effective operating rate assuming 6% industry downtime. Based on 2017 updated balances.

## Ethylene Cost Curve Favors U.S. Ethane in Both High and Low Oil Scenarios

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#### Global Ethylene Cost Curve

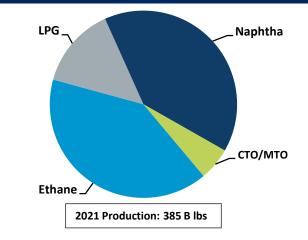
#### Cash Cost, ¢ / Ib 70 NAPHTHA **F**thane LPG CTO/MTO (w/o co-product integration) 60 -2016 -2013 50 current China MTC 40 30 Brent Crude, \$/bbl 20 2013: 110 2016: 43 10 0 0 50 100 150 200 250 300 350 Cumulative Supply, lb., billions

- High cost MTO has become a significant source of supply in China
- At low crude oil prices and high operating rates, we believe MTO is a baseline supporting global PE prices

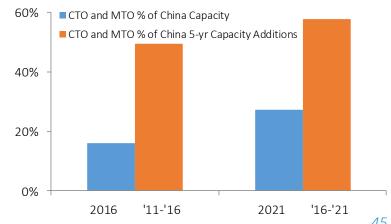
Source: IHS, LYB estimates..

Building for the Future

#### 2021 Ethylene Supply by Feedstock



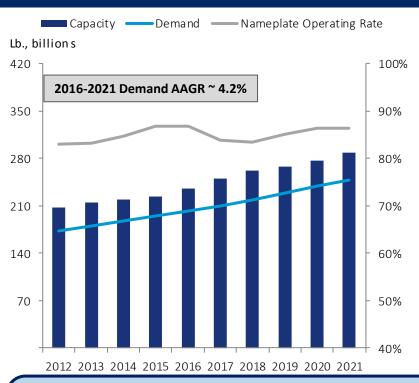
#### CTO and MTO Ethylene Capacity in China



## Global Polyolefins Supply and Demand Forecasts Remain Favorable

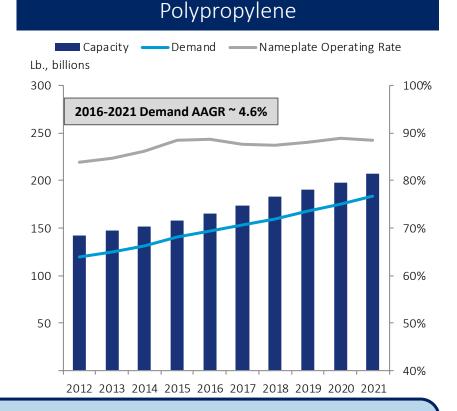


#### Polyethylene



- Rates in the upper 80 90% range reflect a tight market
- Polyethylene tracking ethylene operating rates
- Polypropylene continues to be balanced to tight

Source: IHS, LYB estimates.



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## **O&P-Americas**

Paul Augustowski

Senior Vice President

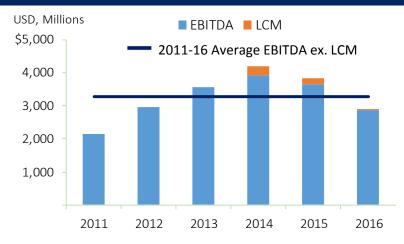
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## **O&P-Americas Segment Overview**



#### EBITDA (ex. LCM) History



#### Product Capacities and Positions <sup>(1)</sup>

Product	Capacity (B lbs)	NA ranking
Ethylene	11.7	2
Polyethylene	6.4	3
Polyproylene	3.9	1

#### Key Messages

- LYB capacity expansions complete
- Proven operational reliability and feedstock flexibility
- Major turnarounds complete in past two years; significant volume expansion in 2017

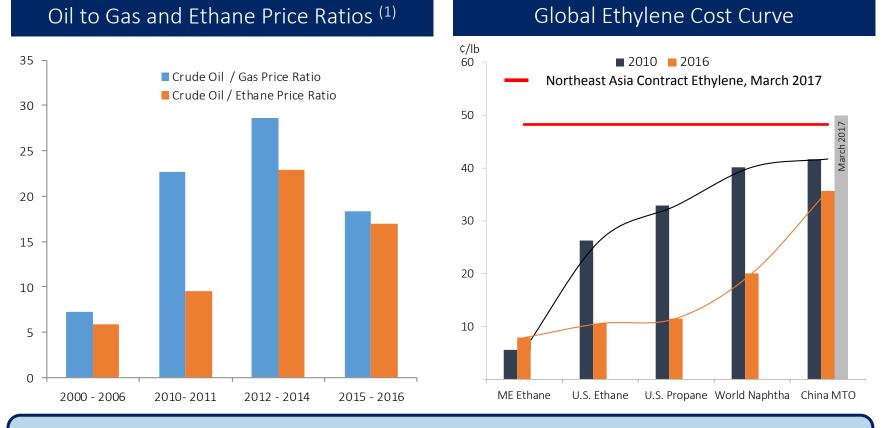


Source: LYB and IHS

(1) LYB wholly-owned capacity and proportional share of JV capacity as of December 31, 2016.

## North America Continues to Benefit from Shale Gas Advantage





Current crude oil to gas ratio remains significantly advantaged

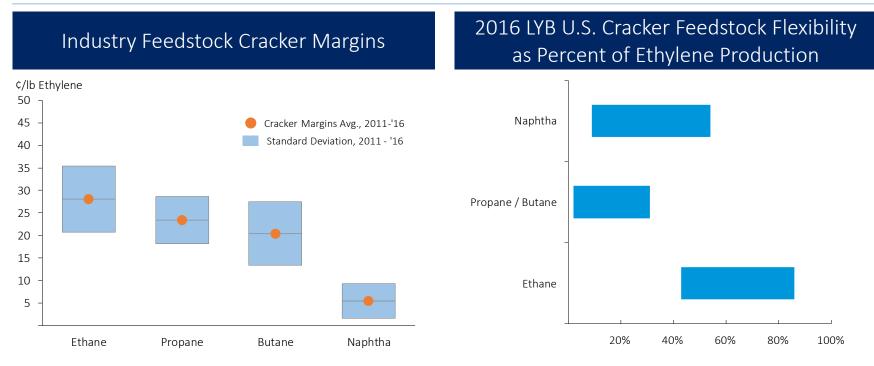
North America ethylene remains advantaged vs. 60% of the world crackers

Source: IHS

<sup>(1)</sup> Oil to Gas ratio is Brent crude oil price (USD/bbl) divided by the Henry Hub natural gas price (USD/MMBTU). Ethane price ratio is Brent crude oil price divided by the Mont Belvieu price of ethane expressed as fuel value (USD/MMBTU).

## LYB Well-Positioned to Leverage Feedstock Flexibility

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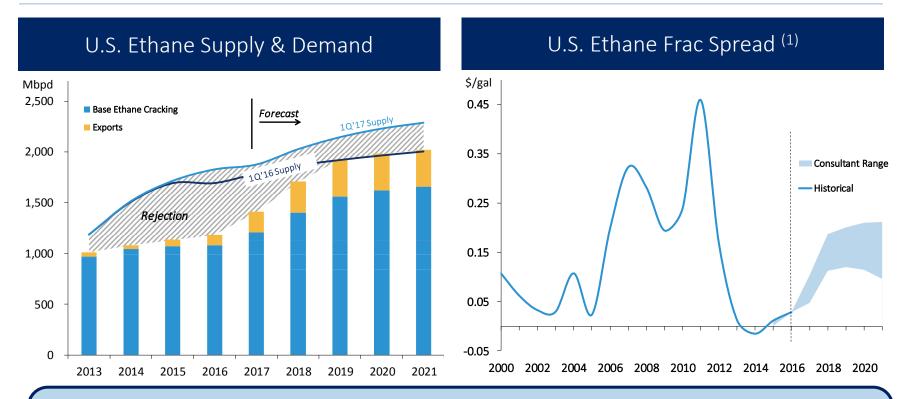


- Recently completed LYB expansions designed to maximize ethane
- Sophisticated optimization tools and assets drive feed flexibility for maximum margins
- Advancing a host of small low capital projects to further expand our feedstock optionality

Source: IHS and LYB.

## U.S. Ethane Supply Continues to Exceed Demand





To mitigate supply risk, LYB has secured long term supply & pipeline contracts

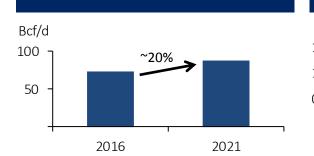
 To mitigate price risk, LYB has alternative feedstock capability & has hedged a small portion of the ethane portfolio

Source: S&P Global Platts, PIRA, Bentek, and LYB as of February 2017.

(1) U.S. Ethane Frac Spread = Mont Belvieu ethane price less ethane value using Henry Hub natural gas price.

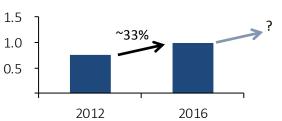
# Trends Support Further Increases in USGC Ethane Supply

# lyondellbasell

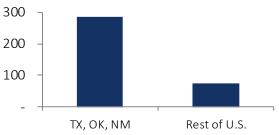


Natural Gas Demand

Ethane gal/Mscf Gas Increasing



Rig Count Additions Jun '16 – Mar'17



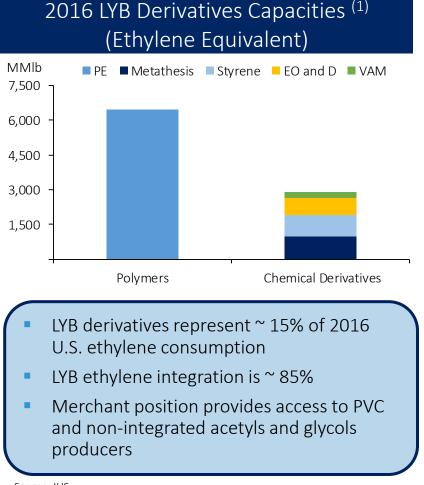
- Growing demand focused on U.S. Gulf Coast markets
- Ethane content in natural gas steadily increasing
- Drilling concentrated in oil fields with rich associated gas
- Increased drilling concentrated in Texas, Oklahoma, and New Mexico
- ~60% in Permian and Eagle Ford

#### These trends could lead to an upside of several hundred thousand barrels per day of ethane

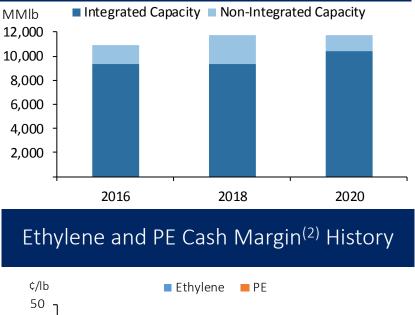
Source: Tudor Pickering Holt, Baker Hughes, Enterprise, Bentek, EIA, and LYB.

## LYB Has Flexibility Within a Broad Ethylene Derivative Portfolio

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#### LYB Ethylene Capacity



50 40 30 20 10 0 2010 2013 2016

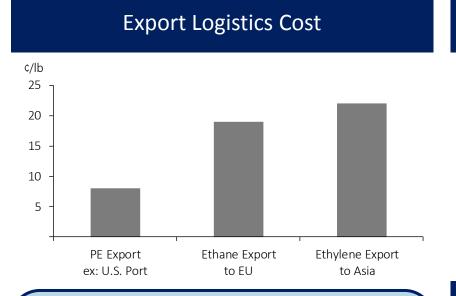
Source: IHS.

(1) LYB capacities as of December 31, 2016.

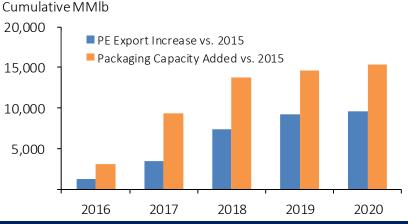
(2) Ethylene cash margin is IHS Ethylene NT price minus IHS ethylene weighted average feedstock cost; PE cash margin is IHS NT estimate blow molding price minus IHS ethylene contract NT minus polyethylene production cost estimate.

## Polyethylene Export is Economically Favored Versus Ethane/Ethylene

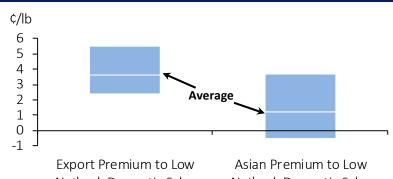




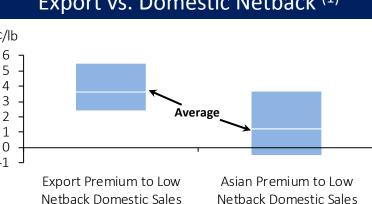
#### Packaging Supply Demand Additions Since 2015



LYB 2014-2016 Export vs. Domestic Netback <sup>(1)</sup>



- LYB established global sales and marketing channels
- Export infrastructure under construction
- Export netbacks are similar to large domestic buyers



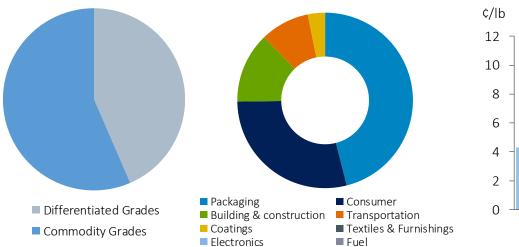
Source: IHS. Townsend Solutions.

Netback is the product revenue after deducting costs of transportation and packaging. 1)

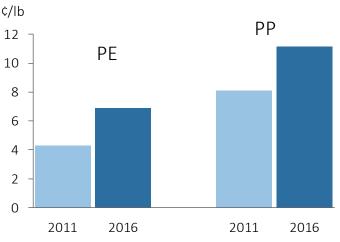
## Significant Value Generated by Differentiated Polyolefins Portfolio



2016 Polyolefin Volumes & End Uses



#### LYB Value of Differentiated Grades



- Top quartile Polyethylene business performance vs. industry
- Improved Polypropylene operations and business performance versus historical trends
- Higher market growth of differential products in automotive, packaging and consumer products

Source: LYB. Based on ACC Polyolefins data.

#### Building for the Future

## *Hyperzone* PE Technology Extends Our Differentiation

# New *Hyperzone* HDPE investment will offer resins with:

- Combination of LYB PE and PP technical expertise
- Excellent balance of processing capability and higher stiffness
- Targeting high-growth applications
- 60% of volume representing differential value
- New foundation for global LYB technology licensing







## Developing Additional Growth Projects



				Potential EBITDA <sup>(1)</sup> (\$MM / year)
	Project	Scope	Capex (\$MM)	2016 Margins
COMPLETED	Several Expansions and Debottlenecks	2 Blb Ethylene 0.24 Blb PE	~ \$1,900	\$370 – 550
PROGRESSING	Hyperzone HDPE Plant	1.1 Blb PE	~ \$700 – 750	\$150 - 200
	Expansions	0.55 Blb Ethylene 0.3 Blb PE 0.35 Blb PP	~ \$405 - 440	\$200 - 290
UNDER STUDY	New Plants	1.1 Blb Propylene 1.1 Blb PP Plant 1.1 Blb PE Plant		

Source: LYB, Chemical Data and IHS.

(1) Potential EBITDA assumes 100% utilization and is based on third party consultant industry margins for 2016 as of February 6, 2017.



North American production continues to be globally favored

- Expect ethane to remain favored into the future
- LYB assets provide excellent flexibility
- Polyolefins differentiation provides incremental value
- Additional expansion options under study

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## O&P – Europe, Asia, International

Richard Roudeix

Senior Vice President

New York Stock Exchange April 5, 2017



## O&P-Europe, Asia, International Segment Overview

LCM

2011-16 Average EBITDA ex. LCM



#### Key Messages

- Record EBITDA in 2015 and 2016
- Leveraging O&P Europe restructuring in a positive market environment
- Delivering differential performance to peers
- Joint Ventures & PP Compounds provide stability
- Growing our leading PP Compounds position

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EBITDA (ex. LCM) History

EBITDA

Sources: IHS, AMI, LYB.(1) LYB wholly-owned capacity and proportional share of JV capacity as of December 31, 2016.

## Product Capacities and Positions <sup>(1)</sup>

Product	Capacity (B lbs)	Sites	EU ranking
Ethylene	4.8	4	5
Propylene	3.5	7	5
PE	5.2	6	1
РР	7.9	13	1
PP Compounds	2.5	17	1 (Global)

#### Building for the Future

USD, millions

\$2,500

2,000

## Drivers of Profitability: Portfolio is Well-Balanced



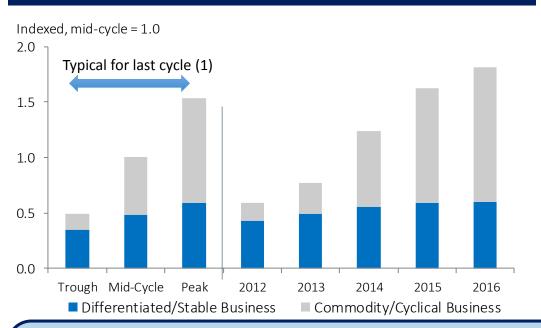
2011-2016 EBITDA <sup>(1)</sup>		Drivers for Profitability	Near-Term Actions			
100%		<ul> <li>Increased feedstock flexibility</li> </ul>	<ul> <li>Sustained focus on operational excellence,</li> </ul>			
75.04		<ul> <li>High operating rates</li> </ul>	cost and capital discipline			
75% -	Cyclical	<ul> <li>Restructuring and cost reduction to offset inflation</li> </ul>	<ul> <li>Optimization of feedstock logistics and energy efficiency</li> </ul>			
50% -		<ul> <li>Systematic emphasis on high value end-use and</li> </ul>	<ul> <li>Leverage global scale</li> </ul>			
25% -	Differentiated & Stable	selective innovation for high-value markets				
0%						

#### Capturing value across the O&P EAI business portfolio

(1) EBITDA excludes amounts allocated to Other.

## Structural Improvements and Strong Markets **Jyondellbasell** Drive Sustained Profit Improvements







- 2011-2013 restructuring a source of sustainable improvement
- Commodity businesses leveraging high global/European operating rates and foreign exchange rates
- Targeted innovation pipeline building resilience for the future

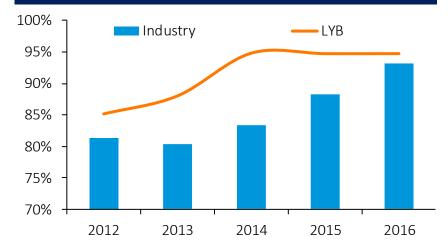
Source: LYB.

(1) O&P EAI trough, mid-cycle and peak EBITDA values are based on LYB estimates.

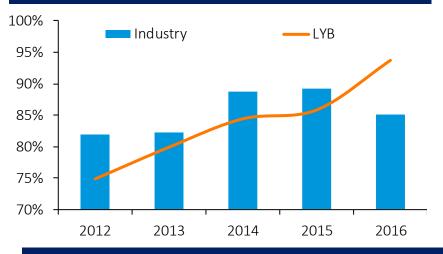
## Sustainable Differential Performance



European Crackers Operating Rate



European HDPE Operating Rate



EBITDA per pound of Ethylene <sup>(1)</sup>

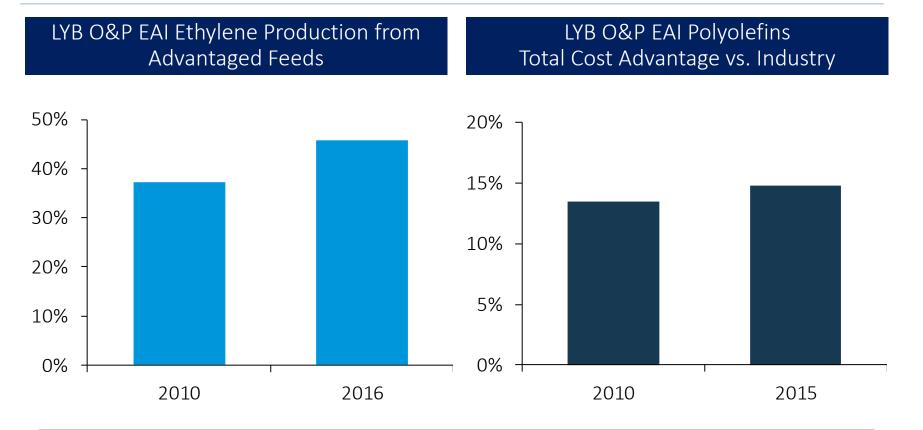


LYB continues to **outperform peers** 

Source: LYB, Cefic, Fides. Industry and LYB Operating Rates are excluding turnarounds.(1) LYB EBITDA excludes LCM; O&P EAI peers are Borealis and INEOS.

## Improved European Cost Position

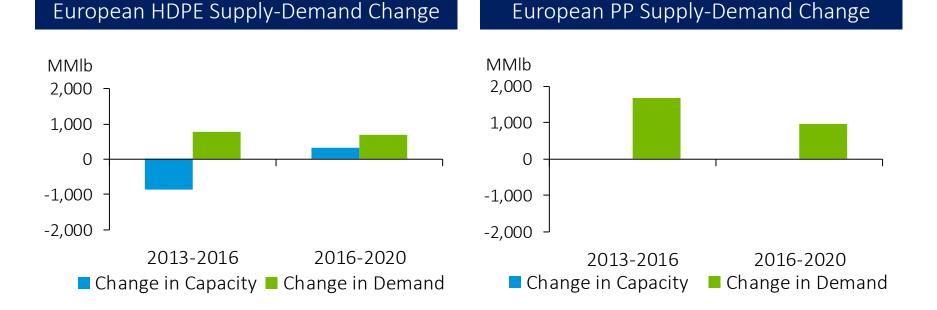




Optimize profitability with feedstock agility and continuous cost management

Source: 2015 PTAI PCMP.

## Lack of New Capacity and Moderate Growth Should Maintain High Operating Rates



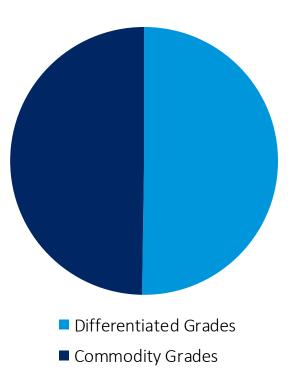
- No net capacity growth: 2013 2020
- Demand growth forecasted for PE and PP in Europe

Source: 2017 IHS.

## Polyolefins Differentiation Provides Earnings Stability Through the Cycle



#### 2016 LYB EAI Polyolefins Product Volumes

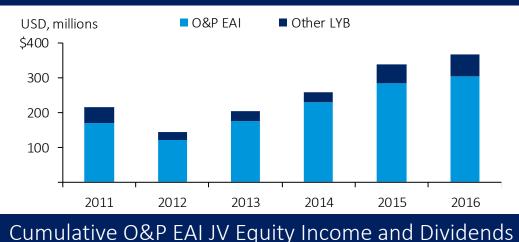


- Differentiated grades provide volume stability
- Differentiated grades provide premium margin over commodity
- Premium margin more significant at the bottom of the cycle

## Joint Ventures and International Marketing

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#### LYB Equity Income largely from O&P EAI





- Feedstock advantaged production in Middle East
- Local participation in Asia/ME markets
- Significant JV capacities<sup>(1)</sup>
  - 5.5 B lbs. olefins
  - 9.7 B lbs. PE & PP
  - 0.3 B lbs. compounding
- Significant source of after-tax earnings and free cash flow
- Scalable, global network

(1) Represents total joint venture annual nameplate capacity.

Source: LYB.

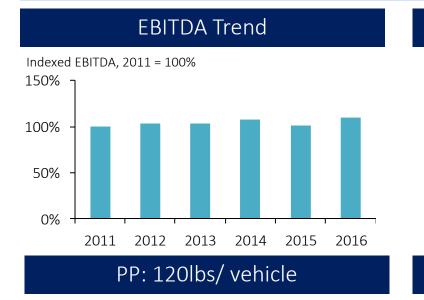
## Well-positioned for Global Marketing of U.S. Exports

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## **Global PP Compounds Generate Stable Returns**

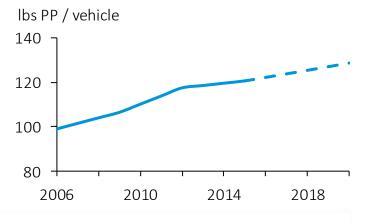




#### **PP** Compounds

- Leading market position of up to 50% regionally
- 2.4B pounds sold in 2016 or 25 lbs for every light vehicle produced in our markets
- Organic growth with market and strengthening position through acquisitions

#### Next Application Opportunities



Source: AMI PP Compounds, August 2016.



Metallic Pigmented *Hifax* (*Range Rover*)

Soft Touch Softell (Audi)

## O&P EAI Strong Portfolio of Businesses and Assets



- Structurally improved cost basis and flexibility, leveraging 2010-2011 restructuring
- 50% of 2016 EBITDA generated from areas of differentiation with potential for further growth
  - Premium polyolefin mix
  - PP compounds, *Catalloy* and Polybutene
  - Cost-advantaged Joint Ventures asset base
  - Strong Joint Ventures dividends flow
- Scalable Global Marketing Network, in particular in Asia
  - Decades of direct polyolefin marketing experience in Asia
  - ~ 4.5 B lbs of annual sales from wholly-owned and JV assets

# **Ivondellbasell** Investor Day

# Intermediates & Derivatives

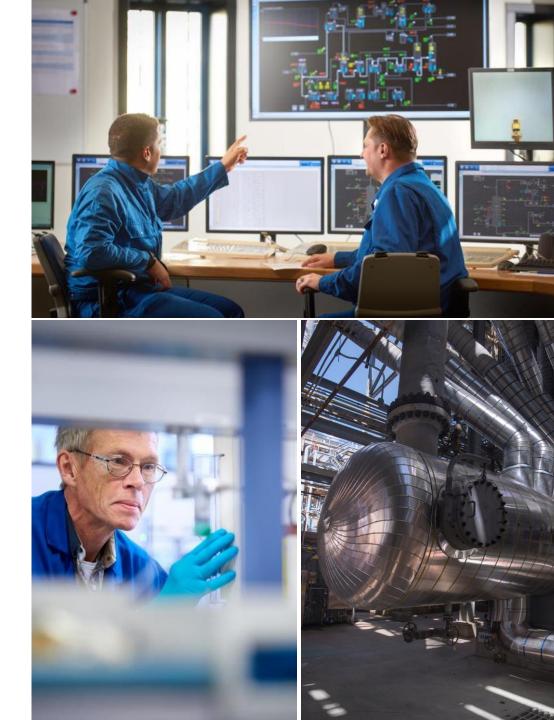
Jim Guilfoyle

Senior Vice President

Global Intermediates & Derivatives

Global Supply Chain

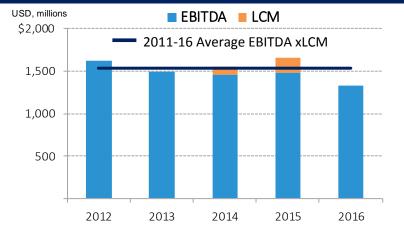
New York Stock Exchange April 5, 2017



## Intermediates and Derivatives: A Platform for Earnings Stability & Growth

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#### EBITDA (ex. LCM) History



#### Product Capacities and Positions<sup>(1)</sup>

Product	Capacity	<b>Global Position</b>
Propylene Oxide	5.1 Blbs.	#2
Oxyfuels	75 MBPD	#1
Styrene	5.9 B Lbs.	#1

#### Key Messages

- Stable earnings and consistent cash generation
- Broad product portfolio with feedstock integration
- Leading market positions and differential technologies
- Strong market outlook and platform for growth



(1) Capacity data represents 100% capacity share.

## Fundamental Drivers for Stable Earnings



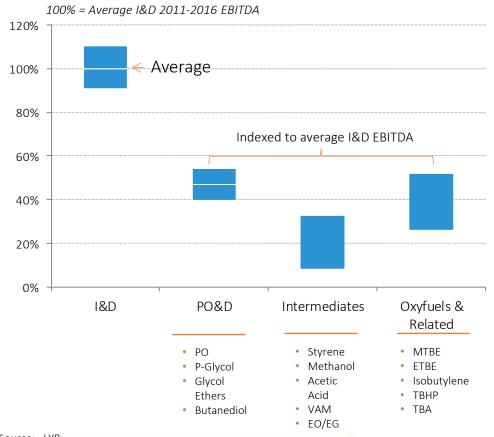
## Broad Product Portfolio Provides Resilient Demand



	Propylene Oxide & Derivatives	Oxyfuels and Related Products	Intermediate Chemicals
Core Products	<ul> <li>Propylene Oxide (PO)</li> <li>Propylene Glycol (PG)</li> <li>Butanediol (BDO)</li> </ul>	<ul> <li>High Purity Isobutylene (HPIB)</li> <li>Methyl Tertiary Butyl Ether (MTBE)</li> <li>Ethyl Tertiary Butyl Ether (ETBE)</li> </ul>	<ul> <li>Styrene Monomer (SM)</li> <li>Methanol (MeOH)</li> <li>Glacial Acetic Acid (GAA)</li> <li>Vinyl Acetate Monomer (VAM)</li> <li>Ethylene Oxide (EO)</li> </ul>
Key Raw Materials	- Propylene	- Butane, Bio-ethanol, Methanol	- Ethylene, Benzene, Natural Gas
Key Applications	<ul> <li>Home and auto cushioning</li> <li>Insulation foams</li> <li>Polyester composites</li> <li>Coatings</li> <li>Automotive parts</li> <li>Spandex</li> </ul>	<ul> <li>Inside liner tires</li> <li>Lubricant additives</li> <li>Fuel blending components</li> </ul>	<ul> <li>Food packaging</li> <li>Textiles</li> <li>Coatings</li> <li>Safety glass</li> <li>Safety class</li> <li>Polyester</li> <li>Safety class</li> </ul>

#### Breadth of Product Portfolio and lyondellbasell **Contracting Strategy Dampens Volatility**

#### EBITDA (ex. LCM) Variability Over Time: 2011 - 2016



#### Contracting Strategy<sup>(1)</sup>



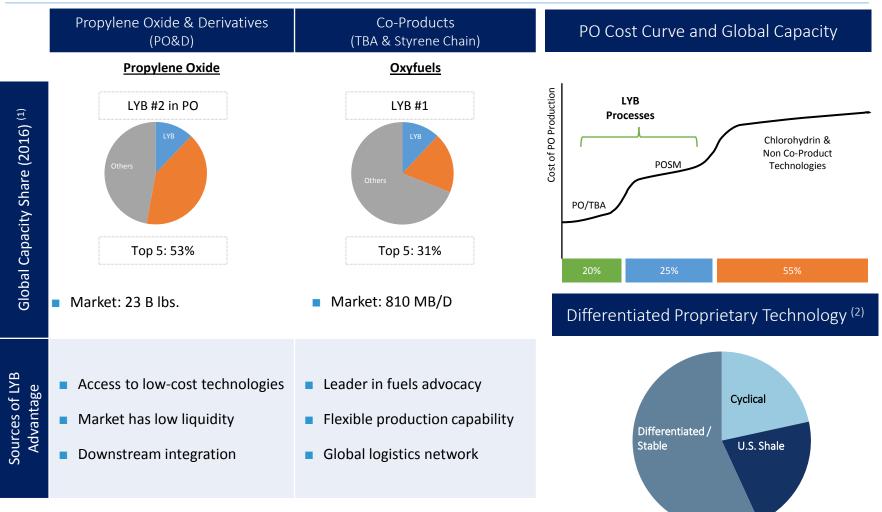


#### Source: LYB.

(1) Internal LYB estimates derived from third party sales, 2016.

## Technology Advantage Has Provided Stability and a Platform for Growth





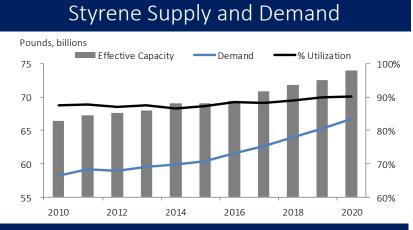
(1) Capacity data from IHS, PCI, and LYB resources.

(2) Proportion of 2016 EBITDA, excluding the impact of the LCM adjustment.

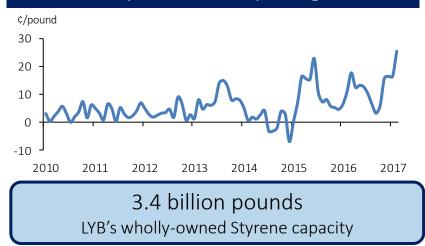
Building for the Future

# Styrene and Methanol Scale is Significant and Leveraging

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#### U.S. Styrene Industry Margin<sup>(1)</sup>

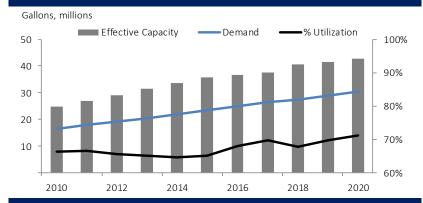


Source: IHS and LYB.

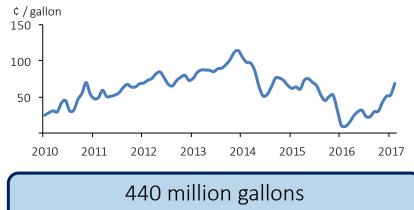
1) 3-month moving average.

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#### Methanol Supply and Demand



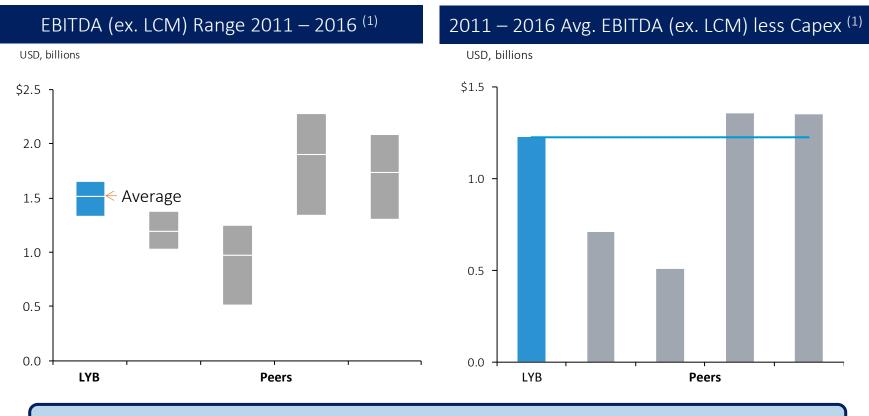
#### U.S. Methanol Industry Margin<sup>(1)</sup>



LYB's wholly-owned Methanol capacity

# The Result is Consistent EBITDA and Outstanding Cash Generation





#### Cash generation and earnings larger than most public peers

Source: LYB, Capital IQ.

EBITDA is as reported by Capital IQ and could include adjustments and therefore not be on the same basis. One peer did not restate financial information back to 2011 following a reorg and therefore the average for this peer was based on the average of 2012 – 2016.
 Notes: Peers include Huntsman. Celanese. Eastman. and Dow Performance Materials and Chemicals.

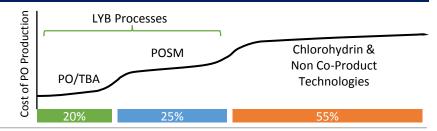
#### Building for the Future

# Market Conditions are Favorable for a PO/TBA Project

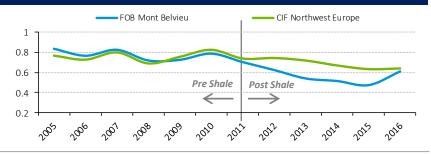
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- Aligns with our strategy
  - Invest where we have leading technology positions
  - Leverage leading market position
  - Stable business with strong cash flow
- U.S. Shale Advantage
  - Abundant butane
  - Favorable oil / NGL pricing

#### LYB Practices the Leading PO Technologies



#### Butane as a Percentage of Brent <sup>(1)</sup>



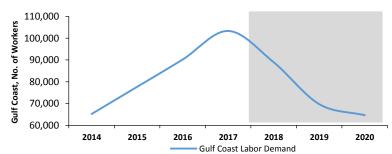
#### Construction schedule aligned

Industry resource availability on tail of major USGC build<sup>(2)</sup>

Source: IHS.
 Source: Industrial Information Resources and LYB.

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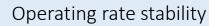
#### Gulf Coast Labor Availability <sup>(2)</sup>



## Propylene Oxide: Favorable Growth Environment









PO demand growth equivalent to one new world scale plant per year

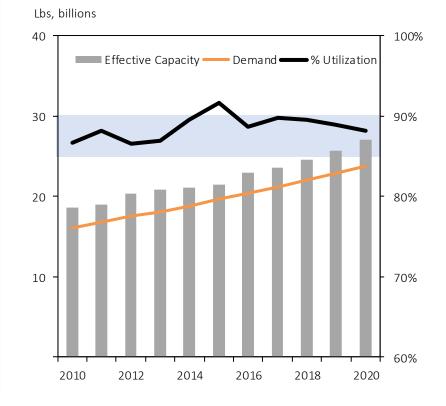


Growth underpinned by macro trends of population growth, urbanization, and wealth expansion



Environmental pressure on competing technologies

#### Global Propylene Oxide (PO) Supply/Demand



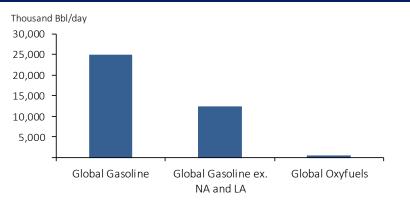
Source: LYB.

## Oxyfuels: Butane Upgraded to High Octane Gasoline

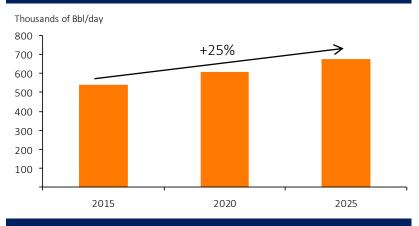
## lyondellbasell

- U.S. will continue shale gas production and associated NGLs will be abundantly available
- Meets the needs of improving gasoline quality
- Environmental benefit of oxygenates blended to fuel
- Increased demand in developing countries

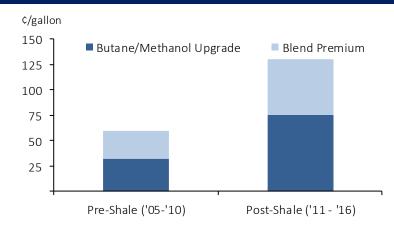
#### Global Gasoline and Oxyfuel Demand <sup>(3)</sup>



#### Demand for Oxyfuels is Growing <sup>(1)</sup>



#### U.S. MTBE Upgrade Value <sup>(2)</sup>



(1) Source: IHS.

(2) Source: LYB, Platts, and IHS.

(3) Source IHS. Global Gasoline ex. NA and LA is excluding North America and Latin America.

## I&D: Strong Foundation In Markets and Technology Enable Growth



- Maintain focus on strong operations generating steady cash flow
- Increase investment in core chemical technologies
- Grow organically through advantaged technologies and feedstocks
- Expand platform for value-driven growth

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## Refining, Manufacturing and Projects

Dan Coombs

Executive Vice President

New York Stock Exchange April 5, 2017

## Building for the Future



## Refining



#### Key Messages

- Margins supported by growing demand for cleaner fuels and greater heavy crude discounts
- Good access to advantaged feedstocks and domestic and export markets
- Recent performance impacted by reliability and turnarounds. Positive outlook post 1Q 2017.
- 2011 2016 refining EBITDA (ex. LCM) less capital expenditures > \$1.6 billion

#### Characteristics

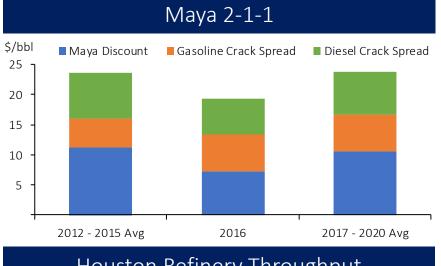
- 268,000 barrels per day capacity
- Designed for heavy, sour crude oils (Nelson Complexity = 12.5)
- Upgrading investments completed for new, stringent gasoline and diesel fuel specifications
- Houston Ship Channel location has excellent access to global heavy crude supplies and markets for products



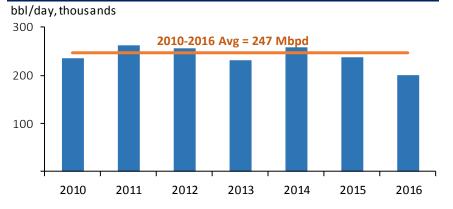
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### Heavy Refining Spreads Forecast to Increase

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### Houston Refinery Throughput



- Diesel fuel demand supported by maritime fuel requirement
- 10 ppm sulfur gasoline spec increases octane demand
- Discount for heavy crudes increases at higher crude price
- Identified and correcting 2016 issues to improve reliability

Source: LYB, Platts.

## **Robust Global Manufacturing Footprint**



#### Spanning the Globe

#### Our Focus



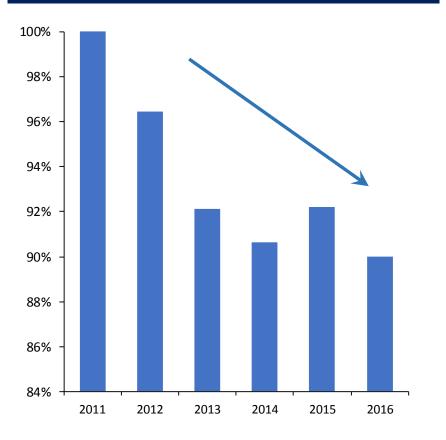
- GoalZero operations
- Comprehensive benchmarking

- Cost and capital discipline
- Leveraging global footprint

## Focus on Manufacturing Cost Discipline



#### Manufacturing Operating Costs <sup>(1)</sup>



#### Benchmarking <sup>(2)</sup>

Internal and external benchmarking drives focused, continual actions and improvements

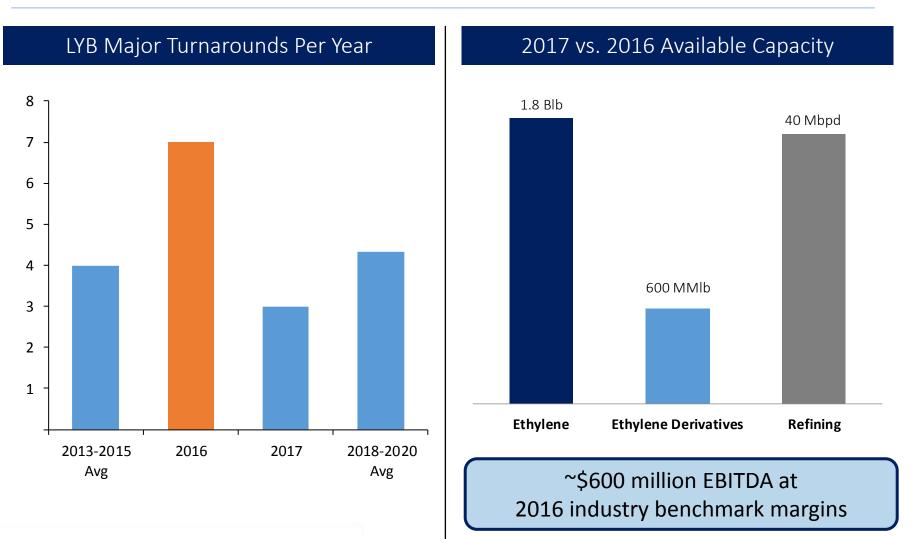
- Olefins: ~ 80% of production in top half operating cost performance
- Polyolefins: > 50% of production in top half operating cost performance
- PO/SM, PO/TBA and Methanol all in top half of industry cost of production performance

(1) Adjusted for wage inflation.

(2) External benchmarking vs. North American and European industry competitors. Based on 2015 data.

## 2017 Potential Benefits from LYB Maintenance Investments During 2016





#### lyondellbasell Increasing Investment in LYB Growth Capital Investment USD, millions \$3000 -Base Capital programs moving toward Growth profit-generating growth 2500 2000 Base investment increases with 1500 Larger asset base due to growth program 1000 Inflation 500 Near-term HSE program spending 2010-2011 Avg 2012-2015 Avg 2016-2020 Avg

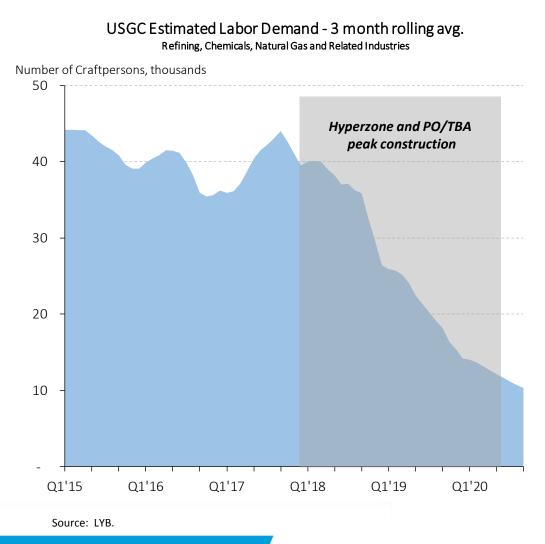


Project	Schedule <sup>(1)</sup>	Cost <sup>(1)</sup>	Benefit / Comment
European Butadiene Expansion	$\checkmark$	$\checkmark$	Paid for itself in ~3 years
Channelview Methanol Restart	$\checkmark$	$\checkmark$	Paid for itself in ~2 years
Matagorda Polyethylene Expansion	$\checkmark$	$\checkmark$	Paid for itself in ~1 year
La Porte Ethylene Expansion	$\checkmark$	$\checkmark$	Running above design output
Channelview Ethylene Expansion	$\checkmark$	$\checkmark$	Matching design output
Corpus Christi Ethylene Expansion	<b>√</b>	✓	Full capacity available mid-2017
Tier III Gasoline	$\checkmark$	$\checkmark$	On schedule, on budget

(1) Schedule target is +/- 3 months and cost target is +/- 20%.

# Gulf Coast Project Pressures Continue but Easing with Time

## lyondellbasell



- Initial wave of industry projects suffered from higher cost and lower productivity due to lack of skilled workers and engineers – impact expected to decrease over time
- Majority of LYB PO/TBA and Hyperzone construction windows occur outside of peak USGC labor demand period

## Update on Major Projects



#### La Porte Hyperzone Polyethylene

- 1.1 billion pounds per year
- Groundbreaking May 2017
- Startup 2019
- Est. cost: ~\$700 750 million



#### PO/TBA

- 1 billion pounds Propylene Oxide, 29 MBPD Oxyfuels
- Final Investment Decision 3Q 2017
- Est. cost: ~\$2.0 \$2.5 billion







Refinery positioned to return to strong cash generation

- Global manufacturing focus
  - Health, Safety and Environmental excellence
  - Reliability
  - Feedstock efficiency
  - Cost discipline

Investment in assets maintains industry-leading reliability

Investment in profit-generating growth projects increasing from ~25% in 2011 to ~50% of all CAPEX through 2020 lyondellbasell Investor Day

## Concluding Remarks

Bob Patel

Chief Executive Officer

New York Stock Exchange April 5, 2017

### Building for the Future

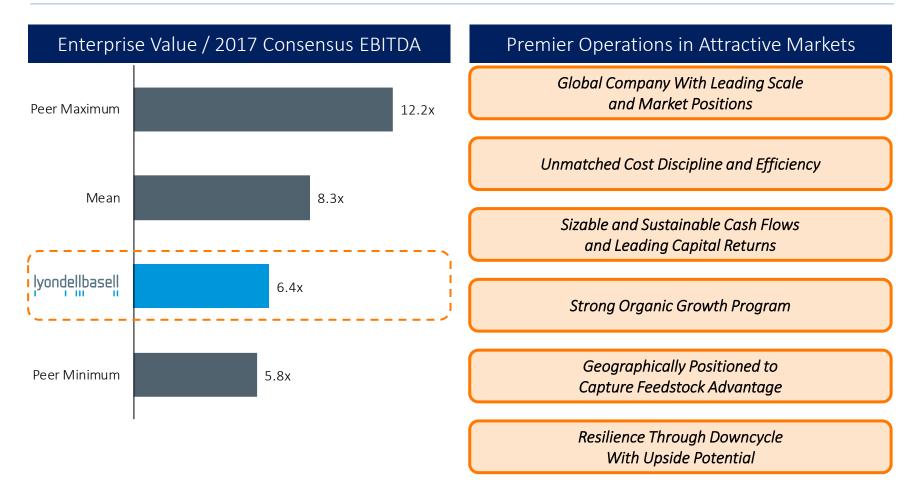




Guided by a

## Market Significantly Undervalues LYB's Earnings and Cash Flow



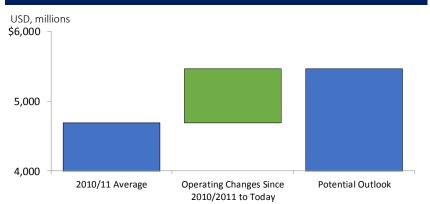


(1) Source: Factset EV and Consensus as of Dec. 31, 2016. Peers are BASF, Celanese, CF Industries, Covestro, Dow, DuPont, Eastman, Evonik, Huntsman, Methanex, Olin, SABIC, Trinseo, Westlake.

## Actions Taken Elevate Earnings Even at 2010/2011 Industry Conditions

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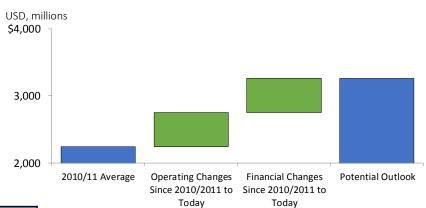
#### LYB Potential EBITDA (ex. LCM)



2010	/2011 Industry (	Conditions and Metrics
Brent Crude	\$96/bbl	Global Ethylene 91% 91%
Natural Gas	\$4.32/MMBTU	NWE MTBE Raw Material Margin 62 ¢/gallon
Ethane	68 ¢/gallon (\$10/MMBTU)	Maya 2-1-1 \$20/bbl
Oil / Gas ratio	22	2010/2011Average LYBShare Count
Oil / Ethane ratio	9	2016 Year-endAverage LYB404 MMShare Count

(1) LYB Estimates. Operating and financial changes tax affected using the U.S. statutory rate.

#### LYB Potential Net Income (ex. LCM)

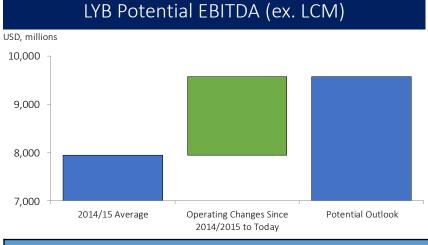


#### Key LYB Changes Since 2010/11

- Operating Assumptions
  - Additional ethylene capacity
  - Additional methanol capacity
  - Additional BD capacity
  - O&P EAI restructuring / optimization
- Financial Changes
  - Lower interest expense
  - Higher depreciation expense
  - Lower share count

# Our Strategy Increases the Upside Potential

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2014	/2015 Industry (	Conditions and Metrics
Brent Crude	\$76/bbl	Global Ethylene 94% Operating Rate
Natural Gas	\$3.63/MMBTU	NWE MTBE Raw Material Margin 90 ¢/gallon
Ethane	23 ¢/gallon (\$3/MMBTU)	Maya 2-1-1 \$23/bbl
Oil / Gas ratio	21	2014/2015Average LYBShare Count
Oil / Ethane ratio	22	2016 Year-endAverage LYB404 MMShare Count

(1) LYB Estimates. Operating and financial changes tax affected using the U.S. statutory rate.

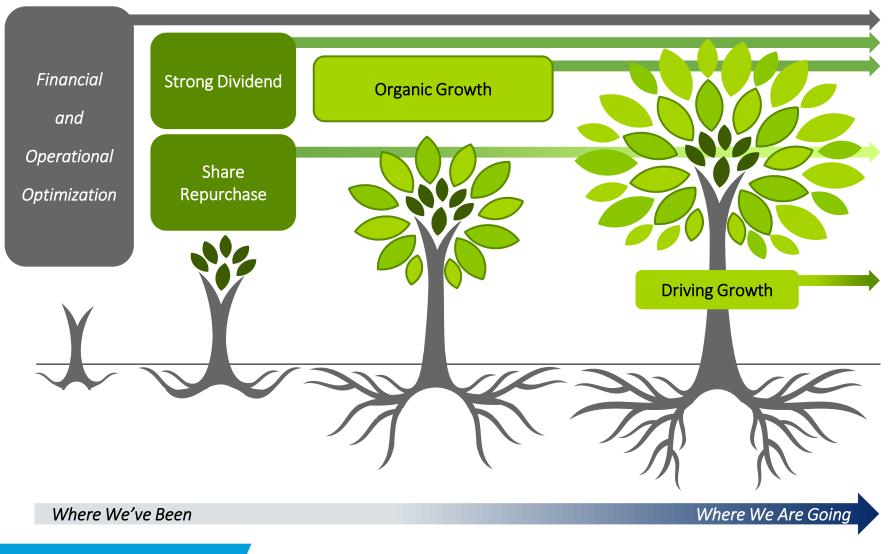
LYB Potential Net Income (ex. LCM)

#### Key LYB Assumptions Since 2014/15

- Operating Assumptions
  - Corpus ethylene expansion
  - Hyperzone polyethylene plant
  - PO/TBA plant
  - PP at 2016 Performance
- Financial Changes
  - Lower share count
  - Higher depreciation expense

## Matching Capital Allocation with the Maturity of the Company

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Building for the Future

# We Are Well-Positioned for Value-Driven Growth



### **Strong Foundation**

- Global reach
- Leading technology
- World-class operator
- Balance sheet capacity

### Strong Earnings Upside at a Low Valuation

- Portfolio breadth with differentiated products
- Feedstock advantage and flexibility
- Strong and secure dividend

### **Talented People and Robust Processes**

- Ownership culture
- Incentives aligned with shareholders
- Disciplined capital deployment processes

# lyondellbasell Investor Day

## Appendix

New York Stock Exchange April 5, 2017

### Building for the Future



## Information Related to Financial Measures



This presentation makes reference to certain "non-GAAP" financial measures as defined in Regulation G of the U.S. Securities Exchange Act of 1934, as amended. The non-GAAP measures we have presented include diluted earnings per share from continuing operations excluding LCM, EBITDA and EBITDA excluding LCM, EBITDA excluding LCM less capital expenditures and EBITDA excluding LCM less base capital expenditures which we also refer to as cash flows, and EBITDA excluding LCM per pound of ethylene capacity. LCM stands for "lower of cost or market," which is an accounting rule consistent with GAAP related to the valuation of inventory. Our inventories are stated at the lower of cost or market. Cost is determined using the last-in. first-out ("LIFO") inventory valuation methodology, which means that the most recently incurred costs are charged to cost of sales and inventories are valued at the earliest acquisition costs. Market is determined based on an assessment of the current estimated replacement cost and selling price of the inventory. In periods where the market price of our inventory declines substantially, cost values of inventory may be higher than the market value, which results in us writing down the value of inventory to market value in accordance with the LCM rule, consistent with GAAP. This adjustment is related to our use of LIFO accounting and the decline in pricing for many of our raw material and finished goods inventories. We report our financial results in accordance with U.S. generally accepted accounting principles, but believe that certain non-GAAP financial measures, such as EBITDA and earnings and EBITDA excluding LCM, provide useful supplemental information to investors regarding the underlying business trends and performance of the company's ongoing operations and are useful for period-over-period comparisons of such operations. Non-GAAP financial measures should be considered as a supplement to, and not as a substitute for, or superior to, the financial measures prepared in accordance with GAAP.

EBITDA, as presented herein, may not be comparable to a similarly titled measure reported by other companies due to differences in the way the measure is calculated. We calculate EBITDA as income from continuing operations plus interest expense (net), provision for (benefit from) income taxes, and depreciation & amortization. EBITDA should not be considered an alternative to profit or operating profit for any period as an indicator of our performance, or as an alternative to operating cash flows as a measure of our liquidity. We have also presented financial information herein exclusive of adjustments for LCM.

While we also believe that free cash flow (FCF) and the ratio of average free cash flow to EBITDA excluding LCM are measures commonly used by investors, free cash flow, as presented herein, may not be comparable to similarly titled measures reported by other companies due to differences in the way the measures are calculated. For purposes of this presentation, free cash flow means net cash provided by operating activities minus capital expenditures. The ratio of average free cash flow to EBITDA is calculated by dividing the average free cash flow for the period by EBITDA excluding LCM for the same period.

## Information Related to Financial Measures (continued)



An analysis of capital expenditures is included to show investors the portion of LYB capital investment which is base versus profit generating. Total capital expenditures is the sum of base capital expenditures and profit generating expenditures.

Additionally, EBITDA per pound of ethylene capacity, EBITDA excluding LCM less base capital expenditures, the ratio of total debt to EBITDA excluding LCM, and the ratio of net debt to EBITDA excluding LCM are measures which provide an indicator of value to investors. For purposes of this presentation, EBITDA per pound of ethylene capacity means annual segment EBITDA divided by end of year segment ethylene capacity in pounds. EBITDA excluding LCM less base capital expenditures means EBITDA excluding LCM less base capital expenditures. Net debt is total debt less cash and cash equivalents, short term investments and repurchase agreements. The ratio of net debt to EBITDA excluding LCM means net debt divided by EBITDA excluding LCM.

Reconciliations for our non-GAAP measures can be found on our website at <u>www.lyb.com/investorrelations</u>

# EBITDA Excluding LCM Adjustments to EBITDA

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#### Reconciliation of EBITDA Excluding LCM Adjustments to EBITDA

	For the Years Ended December 31,													
In Millions of Dollars	2	2011		2012		2013		2014		2015		2016		verage 1-2016
EBITDA Excluding LCM Adjustments:														
Olefins & Polyolefins - Americas	\$	2,137	\$	2,968	\$	3,573	\$	4,190	\$	3,821	\$	2,906	\$	3,266
Olefins & Polyolefins - EAI		865		548		839		1,410		1,855		2,067		1,264
Intermediates & Derivatives		1,410		1,621		1,492		1,552		1,656		1,333		1,511
Refining		977		481		182		409		519		72		440
Technology		191		197		232		232		243		262		226
Other		(111)		(7)		(7)		17		(13)		(9)		(22)
Total		5,469		5,808		6,311		7,810		8,081		6,631		6,685
Less:														
LCM Adjustments:														
Olefins & Polyolefins - Americas		-		-		-		279		160		29		78
Olefins & Polyolefins - EAI		-		-		-		44		30		-		12
Intermediates & Derivatives		-		-		-		93		181		-		46
Refining		-		-		-		344		177		-		87
Technology		-		-		-		-		-		-		-
Other		-		-		-		-		-		-		-
Total		-		-		-		760		548		29		223
EBITDA:														
Olefins & Polyolefins - Americas		2,137		2,968		3,573		3,911		3,661		2,877	\$	3,188
Olefins & Polyolefins - EAI		865		548		839		1,366		1,825		2,067		1,252
Intermediates & Derivatives		1,410		1,621		1,492		1,459		1,475		1,333		1,465
Refining		977		481		182		65		342		72		353
Technology		191		197		232		232		243		262		226
Other		(111)		(7)		(7)		17		(13)		(9)		(22)
Total	\$	5,469	\$	5,808	\$	6,311	\$	7,050	\$	7,533	\$	6,602	\$	6,462

#### Building for the Future

### Net Income to EBITDA



#### **Reconciliation of Net Income To EBITDA**

				For th	ne Years Er	nded I	December 3	1,			
In Millions of Dollars	2	2011	 2012		2013		2014	2015		2016	
Net Income	\$	2,140	\$ 2,834	\$	3,853	\$	4,168	\$	4,474	\$	3,837
(Income) Loss from Discontinued Operations		332	24		7		4		5		10
LCM Adjustments, After Tax			 				483		351		18
Income from Continuing Operations Excluding LCM Adjustments		2,472	2,858		3,860		4,655		4,830		3,865
Less:											
LCM Adjustments, After Tax			 				(483)		(351)		(18)
Income from Continuing Operations		2,472	2,858		3,860		4,172		4,479		3,847
Provision for Income Taxes		1,059	1,327		1,136		1,540		1,730		1,386
Depreciation and Amortization		931	983		1,021		1,019		1,047		1,064
Interest expense, net		1,007	640		294		319		277		305
LCM Adjustments, Pre Tax							760		548		29
EBITDA Excluding LCM Adjustments		5,469	 5,808		6,311		7,810		8,081		6,631
LCM Adjustments, Pre Tax		-	 -		-		(760)		(548)		(29)
EBITDA	\$	5,469	\$ 5,808	\$	6,311	\$	7,050	\$	7,533	\$	6,602

### EBITDA Excluding LCM Less Capital Expenditures



#### EBITDA Excluding LCM Less Capital Expenditures

In Millions of Dollars	20	11		2012	 2013 2014		2015 201		2016		verage 11-2016		
EBITDA Excluding LCM Adjustments	\$	2.137	¢	2.968	\$ 3,573	\$	4,190	\$	2 921	\$	2.000	¢	2.266
Olefins & Polyolefins - Americas Olefins & Polyolefins - EAI	2	2,137	\$	2,968 548	\$ 3,573 839	\$	4,190	2	3,821 1,855	\$	2,906 2,067	\$	3,266 1,264
Intermediates & Derivatives		805 1,410		1,621	839 1,492		1,410		1,855		1,333		1,264
Refining		977		481	1,492		409		519		1,555		440
e		191											
Technology				197	232		232		243		262		226
Other		(111)		(7)	 (7)		17		(13)		(9)		(22)
Total		5,469		5,808	 6,311		7,810		8,081		6,631		6,685
Less:													
Capital Expenditures:													
Olefins & Polyolefins - Americas		425		468	645		912		668		1,376	\$	749
Olefins & Polyolefins - EAI		235		254	229		191		186		261		226
Intermediates & Derivatives		101		159	443		241		441		333		286
Refining		224		136	209		123		108		224		171
Technology		26		43	30		25		24		36		31
Other		39		-	 5		7		13		13		13
Total		1,050		1,060	 1,561		1,499	. <u> </u>	1,440		2,243		1,476
EBITDA Excluding LCM Less Capital Ex	penditures	5:											
Olefins & Polyolefins - Americas		1,712		2,500	2,928		3,278		3,153		1,530	\$	2,517
Olefins & Polyolefins - EAI		630		294	610		1,219		1,669		1,806		1,038
Intermediates & Derivatives		1,309		1,462	1,049		1,311		1,215		1,000		1,224
Refining		753		345	(27)		286		411		(152)		269
Technology		165		154	202		207		219		226		196
Other		(150)		(7)	(12)		10		(26)		(22)		(35)
Total	\$	4,419	\$	4,748	\$ 4,750	\$	6,311	\$	6,641	\$	4,388	\$	5,210

### EBITDA Excluding LCM Less Base Capital Expenditures



#### EBITDA Excluding LCM Less Base Capital Expenditures

									•			
In Millions of Dollars		2012		2013		2014		2015	2016			verage 2-2016
EBITDA Excluding LCM Adjustments		2012		2010		2014		2010		2010	201	2010
Olefins & Polyolefins - Americas	\$	2,968	\$	3,573	\$	4,190	\$	3,821	\$	2,906	\$	3,492
Olefins & Polyolefins - EAI		548		839		1,410		1,855		2,067		1,344
Intermediates & Derivatives		1,621		1,492		1,552		1,656		1,333		1,531
Refining		481		182		409		519		72		333
Technology		197		232		232		243		262		233
Other		(7)		(7)		17		(13)		(9)		(4)
Total		5,808		6,311		7,810		8,081		6,631		6,928
Less:												
Base Capital Expenditures:												
Olefins & Polyolefins - Americas		241		249		336		230		448		301
Olefins & Polyolefins - EAI		184		150		113		153		227		165
Intermediates & Derivatives		120		213		136		322		213		201
Refining		130		185		91		84		164		131
Technology		24		23		24		20		16		21
Other		-		5		6		6		13		6
Total		699		825		706		815		1,081		825
EBITDA Excluding LCM Less Base Car	vital Ev	onditures										
Olefins & Polyolefins - Americas	ntai Enj	2,727		3,324		3,854		3,591		2,458	\$	3.191
Olefins & Polyolefins - EAI		364		689		1,297		1,702		1,840	Ψ	1,178
Intermediates & Derivatives		1,501		1,279		1,297		1,702		1,040		1,178
Refining		351		(3)		318		435		(92)		202
Technology		173		209		208		433 223		(92)		202
Other		(7)		(12)		11		(19)		(22)		(10)
Total	\$	5,109	\$	5,486	\$	7,104	\$	7,266	\$	5,550	\$	6,103
1014	\$	5,109	\$	3,480	\$	7,104	\$	7,200	¢	5,550	¢	0,103

### Base Capital Expenditures to Total Capital Expenditures



#### **Reconciliation of Base Capital Expenditures to Capital Expenditures**

-					,	
In Millions of Dollars	2012	2013	2014	2015	2016	Average 2012-2016
Base Capital Expenditures:						
Olefins & Polyolefins - Americas	241	249	336	230	448	301
Olefins & Polyolefins - EAI	184	150	113	153	227	165
Intermediates & Derivatives	120	213	136	322	213	201
Refining	130	185	91	84	164	131
Technology	24	23	24	20	16	21
Other	-	5	6	6	13	6
Total	699	825	706	815	1,081	825
Profit Generating Capital Expenditures:						
Olefins & Polyolefins - Americas	227	396	576	438	928	513
Olefins & Polyolefins - EAI	70	79	78	438	34	59
Intermediates & Derivatives	70 39	230	105	119	120	123
Refining	6	230	32	24	60	29
Technology	19	24	1	4	20	10
Other	-	-	1	7	-	2
Total	361	736	793	625	1,162	735
Capital Expenditures:						
Olefins & Polyolefins - Americas	468	645	912	668	1.376	\$ 814
Olefins & Polyolefins - EAI	254	229	191	186	261	224
Intermediates & Derivatives	159	443	241	441	333	323
Refining	139	209	123	108	224	323 160
Technology	43	209 30	25	24	36	32
Other	-	50	23 7	13	13	32 8
	\$ 1,060	\$ 1,561	\$ 1,499	\$ 1,440	\$ 2,243	\$ 1,561

#### Diluted EPS from Continuing Operations Excluding LCM Adjustments to Diluted EPS from Continuing Operations



#### Reconciliation of Diluted EPS from Continuing Operations Excluding LCM Adjustments to Diluted EPS from Continuing Operations

_	For the Years Ended December 31,										
	2011		2012		2013		2014		2015		2016
Diluted Earnings Per Share from Continuing Operations Excluding LCM Adjustment	\$ 4.32	2 \$	4.96	\$	6.76	\$	8.92	\$	10.35	\$	9.20
LCM Adjustments	-		-		-		0.92		0.75		0.05
Diluted Earnings Per Share from Continuing Operations	\$ 4.32	\$	4.96	\$	6.76	\$	8.00	\$	9.60	\$	9.15

# Free Cash Flow to Net Cash Provided by Operating Activities



#### Reconciliation of Free Cash Flow to Net Cash Provided by Operating Activities

	For the Years Ended December 31,												
In Millions of Dollars		2011		2012		2013		2014		2015		2016	verage 1-2016
Free Cash Flow	\$	1,810	\$	3,727	\$	3,274	\$	4,549	\$	4,402	\$	3,363	\$ 3,521
Add:													
Capital Expenditures		1,050		1,060		1,561		1,499		1,440		2,243	\$ 1,476
Net Cash Provided by Operating Activities	\$	2,860	\$	4,787	\$	4,835	\$	6,048	\$	5,842	\$	5,606	\$ 4,996

## O&P-EAI EBITDA Excluding LCM per Average Pound of Ethylene Capacity



#### Reconciliation of O&P-EAI EBITDA Excluding LCM per Average Pound of Ethylene Capacity

	For the Years Ended December 31,											
In Million of Dollars Unless Otherwise Indicated	2011	2012	2013	2014	2015	2016						
EBITDA Excluding LCM	865	548	839	1,410	1,855	2,067						
Average Annual Ethylene Capacity (Millions of Pounds)	4,829	4,829	4,829	4,829	4,829	4,829						
EBITDA Excluding LCM per Average Pound of Ethylene Capacity	17.9¢	11.3¢	17.4¢	29.2¢	38.4¢	42.8¢						

## Ratio of LYB Enterprise Value (EV) to 2017 **EBITDA Consensus**

85.78

34,659

2

594

8,385

875

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#### Calculation of Ratio of LYB Enterprise Value (EV) to 2017 EBITDA Consensus

#### In Million of Dollars except for common shares outstanding Common Shares Outstanding, December 31, 2016 404,046,331 Multiplied by: Closing Share Price, December 31, 2016 \$ Market Capitalization \$ Add: Current Maturities of Long-Term Debt Short-Term Debt Long-Term Debt Less: Cash Short-Term Investments

Short-Term Investments	1,147
Net Debt	6,959
Non-Controlling Interests	25
Enterprise Value	41,643
Divided by:	
2017 EBITDA Consensus	6,524
Ratio of Enterprise Value to 2017 EBITDA Consensus	<u> </u>

## Ratio of Average Free Cash Flow (2011-2016) to EBITDA Excluding LCM



#### Calculation of Ratio of Average Free Cash Flow (2011-2016) to EBITDA Excluding LCM

#### In Million of Dollars

Free Cash Flow (2011- 2016):	
2011	\$ 1,810
2012	3,727
2013	3,274
2014	4,549
2015	4,402
2016	 3,363
Average FCF (2011-2016)	3,521
EBITDA Excluding LCM:	
2011	5,469
2012	5,808
2013	6,311
2014	7,810
2015	8,081
2016	 6,631
Average EBITDA Excluding LCM (2011-2016)	 6,685
Ratio of Average Free Cash Flow to Average EBITDA Excluding LCM	 53%



#### Ratio of Cumulative Dividends and Share Repurchases (2011-2016) to Average Market Capitalization

	For the Years Ended December 31,							 					
In Millions of Dollars		2011		2012		2013		2014		2015		2016	 2011-2016
Interim Dividends	\$	313	\$	833	\$	1,127	\$	1,403	\$	1,410	\$	1,395	\$ 6,481
Special Dividends		2,580		1,582		-		-		-		-	4,162
Repurchases of Ordinary Shares		-		-		1,949		5,788		4,656		2,938	15,331
Total	\$	2,893	\$	2,415	\$	3,076	\$	7,191	\$	6,066	\$	4,333	\$ 25,974
Common Shares Outstanding Multiplied by:	57:	3,390,514	57	5,216,709	54	8,824,138	48	6,969,402	44	0,150,069	40	)4,046,331	504,766,194
Average Closing Share Price	\$	35.89	\$	45.27	\$	67.84	\$	93.66	\$	91.47	\$	81.00	\$ 69.19
Average Market Capitalization	\$	20,579	\$	26,040	\$	37,232	\$	45,610	\$	40,261	\$	32,728	\$ 34,924
'Ratio of Cumulative Dividends and Share Repurchases to Average Market Capitalization													 74%

## Ratio of Pro Forma Total Debt to EBITDA Excluding LCM

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Ratio of Pro Forma Total Debt to EBITDA Excluding LCM<sup>(1)</sup>

	Pro Forma March			
In Million of Dollars	2017			
Total Long-Term Debt, Including Current Maturities	\$	8,387		
Short-Term Debt		594		
Total Debt, December 31, 2016		8,981		
Less:				
Capital leases		96		
Add:				
Unamortized Discount		59		
Unamortized Debt Issuance Costs		59		
Fair Value Adjustments		87		
Total Pro Forma Debt		9,090		
EBITDA		6,602		
Add:				
LCM Adjustment		29		
EBITDA Excluding LCM	\$	6,631		
Ratio of Pro Forma Debt to EBITDA Excluding LCM		1.4x		

(1) Total pro forma debt excludes capital leases, inlcuding precious metal leases, fair value adjustments and unamortized amortization of bonds and debt issuance costs and includes impact of the March 2017 issuance of \$1000 million of 3.5% Guaranteed Notes due 2027 and repayment of the aggregate principal amount of \$1,000 million outstanding of our 5% Senior Notes due 2019.

# Ratio of Net Debt to EBITDA and EBITDA Excluding LCM

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#### Reconciliation of Ratio of Net Debt to EBITDA and EBITDA Excluding LCM

	Pro Forma March				
In Million of Dollars		2017			
Total Long-term debt, including current maturities	\$	8,387			
Short-term debt		594			
Total debt, December 31, 2016		8,981			
Less:					
Capital leases		96			
Add:					
Unamortized discount		59			
Unamortized debt issuance costs		59			
Fair value adjustments		87			
Total pro forma debt		9,090			
Less:					
Cash and cash equivalents		875			
Short-term investments		1,147			
Repurchase agreements		369			
		2,391			
Pro Forma Net Debt	\$	6,699			